



Toyo Kanetsu K.K.

Annual Report 2012

For the year ended March 31, 2012

Profile

Toyo Kanetsu K.K. (TKK) was established in 1941. Since that time, TKK has continued to meet the requirements of the industry through our policy of “Customers First.”

The Plant & Machinery Business was established in 1950 when in-house welding technology was developed for welded storage tanks. Since then, our expertise has expanded to provide customers with various kinds of storage tanks consisting of more than 5,300 units varying from crude oil storage tanks to LNG storage tanks. In particular, we are proud of our outstanding track record in LNG storage tank construction in Japan and at overseas sites in Asia, Africa, the Middle East, Oceania and the Western Hemisphere. Our technical expertise and our outstanding record of “safety, quality and delivery” have been recognized and appreciated by major clients throughout the world.

The Material Handling Systems Business was begun in 1953 for manufacture and installation of highly standardized conveyor systems. Since that time, the business has continued to develop the technology to meet the needs of our clients. It supplied one of the largest airport baggage handling systems in the world in 1998 at Kuala Lumpur International Airport in Malaysia. Also, as a leading provider company of logistics solutions in Japan, the business has successfully completed numerous projects such as distribution center systems, truck terminal systems, food distribution processing centers and postal sorting systems. The business became a subsidiary company of TKK under the name of Toyo Kanetsu Solutions K.K. in 2002 in order to maximize efficiency and also to vitalize TKK Group companies.

The Building Construction Business was started in 1989 for construction of apartment houses with the application of modular steel frame structures. The business has expanded to handling total projects from planning to design and execution, based on its steel structure buildings, supporting a wide range of construction, from individual residences to housing complexes, other buildings, and large-scale shopping complexes. In recent years, we have also pushed into the steel pipe piling business, making new efforts toward environmentally friendly execution.

TKK will continue to provide the advanced technology to answer the needs of our clients for today and tomorrow.

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Consolidated Financial Highlights

For the years ended March 31

	Millions of yen					Thousands of U.S. dollars
	2012	2011	2010	2009	2008	2012
For the Years Ended March 31:						
Net Sales	¥ 40,733	¥ 48,718	¥ 50,446	¥ 47,661	¥ 49,785	\$495,960
Plant & Machinery Business	23,625	26,709	24,224	26,392	23,355	287,655
Material Handling Systems Business	11,624	17,590	20,897	11,961	15,243	141,531
Building Construction Business	3,338	2,180	2,633	5,020	5,756	40,642
Real Estate Utilizing Business	-	-	539	592	581	-
Other	2,146	2,239	2,153	3,696	4,850	26,132
Operating Income	1,474	2,590	3,863	1,867	3,686	17,942
Net Income	714	158	3,560	3,005	3,810	8,695
Comprehensive Income	1,083	(35)	-	-	-	13,191
Cash Dividends	482	603	504	533	415	5,873
At March 31:						
Current Assets	¥32,750	¥33,792	¥37,748	¥33,705	¥30,245	\$398,761
Property, Plant and Equipment	12,579	12,546	12,490	13,046	16,324	153,157
Investments and Advances	5,920	6,437	7,792	7,920	12,269	72,086
Intangible Fixed Assets	244	281	338	274	221	2,970
Total Assets	51,493	53,056	58,368	54,945	59,059	626,974
Current Liabilities	18,593	19,582	20,842	21,555	21,272	226,389
Long-Term Liabilities	3,275	3,735	7,250	5,375	8,988	39,881
Shareholders' Equity	28,724	29,205	29,549	27,824	26,564	349,725
Accumulated Other Comprehensive Income	794	426	618	102	2,235	9,671
Minority Interests	107	108	109	89	-	1,308
Total Liabilities and Net Assets	51,493	53,056	58,368	54,945	59,059	626,974
Order Backlog	50,940	50,807	57,379	66,071	57,412	620,239
Per Share:						
	Yen					U.S. dollars
	2012	2011	2010	2009	2008	2012
Net Income	¥5.93	¥1.31	¥28.75	¥ 22.99	¥ 27.90	\$0.07
Cash Dividends	4.00	4.00	4.00	4.00	4.00	0.05
Shareholders' Equity	244.77	246.04	250.39	222.09	216.05	2.98
	Yen					
	2012	2011	2010	2009	2008	
Number of Shareholders	13,626	14,109	14,027	14,400	15,747	
Number of Employees	694	678	631	629	597	

The U.S. dollar amounts in this annual report represent translations of Japanese yen at the rate of ¥82.13=\$1.00, solely for readers' convenience.

To Our Shareholders

In fiscal year 2012, ended March 31, 2012, the Japanese economy faced very severe conditions and its future is uncertain in consequence of Great East Japan Earthquake, historic yen appreciation and worsening corporate profits resulting from overseas economic slowdown.

Our consolidated business performance showed a decrease in both earnings and profits, except net income. In Plant & Machinery Business, while we assured a stable work load against the backdrop of active energy demand, the number of profitable overseas projects has decreased. In Material Handling Systems Business, in addition to a downturn in orders received in the previous year due to intensification of competition and rapid shrinkage of our main markets, some projects proved to have unprofitable aspects. The dividend for the year under review has been set at ¥4 per share from the perspective of continuous stable distribution.

Based on the status of achievement of TKK Group's medium-term business plan shown below, we are making an overall review of business operation system, including expedited responses to unsolved issues in the plan, aimed at revitalizing the Material Handling Systems Business. The next medium-term business plan will be set based on its progress and fruit.

On April 1, 2012, we made an equity-method affiliate, Toyo Koken K.K. a wholly owned subsidiary of TKK through a stock exchange with the aim to enhance the comprehensive strength and advance our corporate value.



Status of achievement of TKK Group's medium-term business plan (FY2010-2012)

We addressed the priority issues based on our basic policy of “securing stable profit” (Plant & Machinery Business) and “revitalizing operations & establishing an operating base” (Material Handling Systems Business). As a result, compared with average target figures during the plan period, operating income reached ¥2,640 million, exceeding the goal of ¥2,090 million, while net sales recorded ¥46,600 million, falling short of the goal of ¥56,100 million.

Status of the main businesses is as follows.

◆Plant & Machinery Business

We worked on securing orders of new domestic/overseas projects, expanding an overseas fabrication plant, improving welding technology & construction method, ensuring site manpower and streamlining project organization.

Consequently, new domestic and overseas projects as well as domestic maintenance projects progressed steadily and profit exceeded the target throughout the plan period.

◆Material Handling Systems Business

While there were several achievements that were expected to become the core part of our business in the future, such as delivering of the new product “Multishuttle system” to new clients, the planned profit hasn't been achieved because some projects proved to have unprofitable aspects in addition to ordering downturn due to worsening market environment, and performance after 2nd year (fiscal year 2011) stayed stagnant. It led to the result that every area such as sales, engineering and construction left subjects to be dealt with.

August 2012

Takeshi Mizukami

President and Representative Director

A handwritten signature in black ink, appearing to read 'T. Mizukami', written in a cursive style.

Board of Directors, Auditors and Corporate Officers

Directors

<i>President and Representative Director</i>	Takeshi Mizukami
<i>Managing Director</i>	Shinji Shimazaki
<i>Director and Senior Corporate Officer</i>	Sadao Arita
<i>Director</i>	Toru Yanagawa
<i>Director and Senior Corporate Officer</i>	Shoji Fujiyoshi
<i>Director and Senior Corporate Officer</i>	Isao Shimomae

Auditors

<i>Auditor</i>	Kazuto Abe
<i>Outside Auditor</i>	Keiichi Miyakawa
<i>Outside Auditor</i>	Toshiaki Hiwatari
<i>Outside Auditor</i>	Tsuneo Nagai

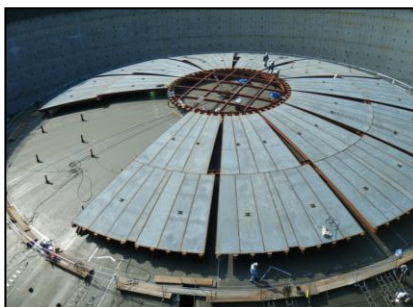
Corporate Officers

<i>Senior Corporate Officer</i>	Tetsuya Watanabe
<i>Corporate Officer</i>	Shiro Ito
<i>Corporate Officer</i>	Fumitomo Miyashita
<i>Corporate Officer</i>	Yukio Kurosaka
<i>Corporate Officer</i>	Masayuki Takeda
<i>Corporate Officer</i>	Yasuhiro Yamada

Lines of Business

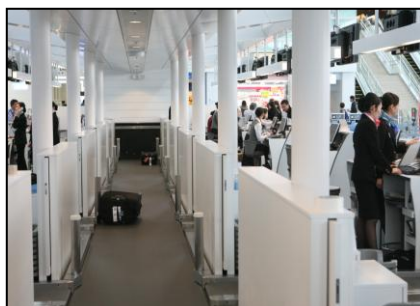
Plant & Machinery Business

Total engineering and construction for storage tanks such as low-temperature tanks, cryogenic tanks, high-pressure spherical tanks, floating roof tanks, cone roof tanks and dome roof tanks, including all related ancillary works such as civil works, piping and instrumentation.



Material Handling Systems Business

Engineering, construction and related civil and construction work for all system equipment, system devices and ancillary equipment related to distribution center systems, truck terminal systems, production line systems, airport baggage handling systems, postal sorting systems, food processing center systems, food production factory systems, apparel center systems and other systems.

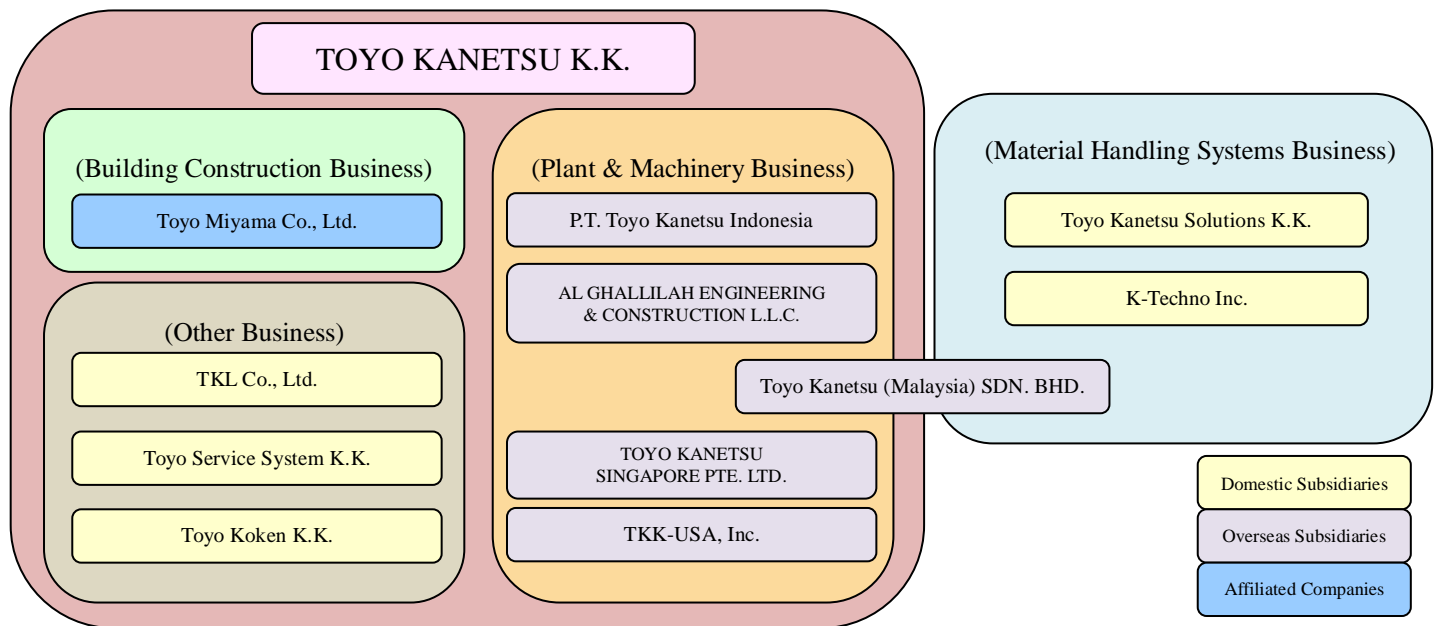


Building Construction Business

All-use, structural planning design and construction of condominiums, apartment buildings, offices, stores, medical facilities, residential housing, welfare facilities and warehouses; steel pipe piling design and execution.



TKK Group Companies



Major Subsidiaries and Affiliated Companies

(Domestic)

Toyo Kanetsu Solutions K.K.

Establishment	October 1, 2002
Capital	¥400 million
Business	Planning, design, manufacturing, construction and sales for material handling systems

K-Techno Inc.

Establishment	April 17, 1992
Capital	¥60 million
Business	Distribution business consulting; servicing, maintenance and tuning of distribution equipment; parts sales

TKL Co., Ltd.

Establishment	September 13, 1985
Capital	¥10 million
Business	Leasing operations and provisional equipment operations

Toyo Service System K.K.

Establishment	September 19, 1986
Capital	¥60 million
Business	Building management, real estate and OA-related operations

Toyo Koken K.K.

Establishment	February 11, 1957
Capital	¥897.49 million
Business	Design, manufacturing and construction of winches and hoists, lift ladders, conveyors, balancers, industrial robots and other machinery

Toyo Miyama Co., Ltd.

Establishment	August 8, 1988
Capital	¥100 million
Business	Design, industrial manufacturing and on-site construction of house components, steel construction housing, stores, offices and other buildings

(Overseas)

P.T. Toyo Kanetsu Indonesia

Establishment	September 9, 1974
Capital	US\$2,000,000
Business	Manufacturing and sales of tanks and steel framing

Toyo Kanetsu (Malaysia) SDN. BHD.

Establishment	April 13, 1992
Capital	RM2,000,000
Business	Manufacturing and sales of storage tanks; manufacturing and sales of material handling system equipment and devices

AL GHALLILAH ENGINEERING & CONSTRUCTION L.L.C.

Establishment	May 21, 1997
Capital	OMR150,000
Business	Manufacturing and sales of storage tanks, pressure vessels, and onshore and offshore steel structures

TOYO KANETSU SINGAPORE PTE. LTD.

Establishment	August 8, 2006
Capital	S\$500,000
Business	Manufacturing and sales of storage tanks, pressure vessels, and onshore and offshore steel structures

Analysis of Operating Environment and Results

In the fiscal year ended March 31, 2012, the Japanese economy was in very severe condition and its outlook was clouded. This was due to Great East Japan Earthquake, historic yen appreciation and worsening corporate profits resulting from overseas economic slowdown.

In the Plant & Machinery Business, the expansion of energy demand thanks to the high growth rate in China, India and other emerging countries stimulated numerous plans for electricity-generating plants, gas supply facilities, oil refineries and other energy-related projects. In particular, the increased gas demand which arose from surging crude oil prices and the use of gas as a way of reducing carbon dioxide emissions boosted planning activity in the area of storage facilities for LNG receipt and distribution.

In the Material Handling Systems Business, a reduction in the volume of materials handled in the domestic market and an increasing shift toward overseas production in manufacturing industry were among the factors driving the closure and integration of logistics centers and the move toward outsourcing of operations. This meant depressed levels of activity in the construction of transportation and distribution centers and warehousing facilities, with the result that demand for material handling systems is on a decreasing trend.

Against this business background, consolidated net sales for the fiscal year amounted to ¥40,733 million (US\$495,960 thousand), a decline of 16.4% from the previous fiscal year. Operating income and income before extraordinary items decreased by 43.1% to ¥1,474 million (US\$17,942 thousand) and 37.9% to ¥1,432 million (US\$17,440 thousand) respectively. Net income increased by 351.6% to ¥714 million (US\$8,695 thousand), which is thanks to eliminated extraordinary losses in the previous fiscal year. Total orders received decreased by 3.0% to ¥38,720 million (US\$294,862 thousand).

Plant & Machinery Business

In overseas markets, the booming energy demand on the back of the high rate of economic growth in China, India & other Asian countries and worldwide population growth led to an increase in the trading of LNG which is effective in reducing carbon dioxide emissions. One result of this was to stimulate plans for LNG plants, including storage facilities, in both exporter and importer nations. On the strength of our rich track record and our international competitiveness, we won contracts for a total of four LNG tanks and LPG tanks in the domestic and Oceania regions. In the maintenance market, we secured a steady supply of contracts, among them orders for modification works to floating-roof tanks following a partial revision to the Fire Service Act.

Under this business environment, net sales for the segment totaled ¥23,625 million (US\$287,655 thousand), a decline of 11.5% from the previous fiscal year, and operating income decreased by 22.3% to ¥1,956 million (US\$23,817

thousand) and orders received decreased by 2.5% to ¥24,217 million (US\$294,862 thousand) due to a decrease in profitable overseas projects.

Material Handling Systems Business

Net sales of the fiscal year remained stagnant due to a low level of orders received in the previous fiscal year affected by rapidly shrinking airport and consumer cooperative sectors that are our main clients, as well as fiercer competition in distribution sector. Also, some project proved to be unprofitable and there was an increasing number of less profitable projects. These factors led to the posting of an operating loss for the segment. At the same time, there was a decline in the number of new large orders received from our main clients, so that the main focus of business was on the upgrading of existing facilities. Against this background, we progressed with the development of new markets such as manufacturing, mail order and distribution industry, including winning orders for the Multishuttle automated case storage system released in 2009. As for the maintenance sector, we have steadily improved the performance.

Consequently, net sales declined by 33.9% from the previous year to ¥11,624 million (US\$141,531 thousand) and the segment posted an operating loss of ¥729 million (US\$8,872 thousand), contrasting with operating loss of ¥163 million in the previous year. Orders received totaled ¥12,202 million (US\$148,789 thousand), an increase of 6.8% from the previous fiscal year.

Building Construction Business

We steadily shifted from the leased apartment sector which was our main client to general construction sector such as welfare facilities and distribution centers. However, their profitability remained challenging because construction cost rose due to the shortage of materials and manpower after Great East Japan Earthquake.

Against this background, net sales for the segment increased by 53.1% from the previous fiscal year to ¥3,338 million (US\$40,642 thousand). Operating income and orders received dropped by 60.3% to ¥14 million (US\$174 thousand) and 37.1% to ¥2,300 million (US\$280 thousand) respectively.

Other Businesses

Net sales in sectors other than the above totaled ¥2,146 million (US\$26,132 thousand), a decline of 4.2% from the previous fiscal year, while operating income increased by 2.1% to ¥491 million (US\$5,983 thousand).

Business Risks

The following risks may affect the business results, stock price and financial position of the TKK Group.

Potential risks associated with international activities and overseas advance

The TKK Group conducts some operations in overseas markets, primarily those of the Plant & Machinery Business. Further, its subsidiary manufactures tank materials in Indonesia. These overseas operations carry inherent risks as stated below, and the TKK Group's business results and financial position may be adversely affected by such risks.

- 1) Unexpected changes in laws and regulations
- 2) Political and economic instability
- 3) Difficulties in securing human resources
- 4) Tax system revisions that could be unfavorable to the TKK Group
- 5) Social confusion arising from acts of terror, war or any other factors

Exchange rate fluctuations

The TKK Group's business activities include manufacturing products, selling materials and implementing construction operations overseas. Foreign-currency-denominated accounting items such as sales, expenses and assets are translated into Japanese yen for the purpose of preparing consolidated financial statements. The exchange rates used in currency conversion may affect the yen-denominated value. As most of our payments and receipts are denominated in U.S. dollars or Euros, a stronger yen will adversely affect the TKK Group's business, while a weaker yen will favorably affect the TKK Group's business.

The TKK Group makes an effort to minimize the adverse effects of such exchange rate fluctuations by flexibly entering into forward exchange contracts or option contracts, and by implementing structural solutions such as using overseas manufacturing bases and internationally procuring raw materials. However, an unexpected change in exchange rates may adversely affect the TKK Group's business results and financial position.

Project execution

The business results of the TKK Group may be affected by situations where, for customer reasons, projects are suspended or postponed or the project content is otherwise altered.

Further, as our projects take the form of inclusive contracts, deterioration in project profitability may impact on business results in the event of a sudden change in the economic situation leading to unforeseen rises in equipment and material prices, transportation costs, construction costs or other expenses, or in the event of natural disaster, outbreak of disease, serious accident or other eventualities.

Intense competition for winning orders

All of the major businesses of the TKK Group are being operated under the make-to-order type system and the TKK Group is facing severe competition to win orders. Depending on the circumstances, we recognize the possibility that a competitor may disregard profitability and

enter into price competition with the TKK Group. Although the TKK Group strives to reduce all kinds of costs and reinforce its price competitiveness, such unreasonable downward pressure on the TKK Group's earnings may adversely affect the TKK Group's business results and financial position.

Disasters

The TKK Group takes necessary measures such as daily check, drill and establishment of contact system to continue our business activities preparing for fire, earthquakes or other large-scale natural disasters.

However, in cases where such disasters cause serious physical/human damage and large amount of restoration cost, TKK Group's business results and financial position may be adversely affected.

Financial Section

For the years ended March 31, 2012 and 2011

Consolidated Balance Sheets

At March 31, 2012 and 2011

ASSETS

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Current Assets:			
Cash on hand and at bank	¥9,985	¥7,772	\$121,577
Notes and accounts receivable	8,627	11,631	105,039
Marketable securities	3,999	3,999	48,695
Investments in leases	1,671	2,463	20,346
Inventories (Note 4)	7,425	7,379	90,401
Deferred tax assets (Note 9)	453	147	5,516
Other current assets	738	567	8,992
Less: Allowance for doubtful accounts	(148)	(166)	(1,805)
Total current assets	32,750	33,792	398,761
Property, Plant and Equipment:			
Buildings and structures (Note 6)	10,074	10,077	122,658
Machinery and equipment (Note 6)	5,558	5,585	67,674
Land (Note 6 and 7)	9,140	8,914	111,283
Construction in progress	63	53	769
Less: Accumulated depreciation	(12,256)	(12,083)	(149,227)
Total property, plant and equipment	12,579	12,546	153,157
Investments and Advances:			
Investments in securities (Notes 5)	4,960	5,200	60,386
Long-term loans receivable	106	223	1,286
Deferred tax assets (Note 9)	258	396	3,141
Other investments	853	942	10,399
Less: Allowance for doubtful accounts	(257)	(324)	(3,126)
Total investments and advances	5,920	6,437	72,086
Intangibles:			
Intangible fixed assets	244	281	2,970
Total intangibles	244	281	2,970
Total assets	¥51,493	¥53,056	\$626,974

The accompanying notes are an integral part of the consolidated financial statements.

LIABILITIES and NET ASSETS

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Current Liabilities:			
Short-term debt and current portion of long-term debt (Note 6)	¥2,983	¥4,603	\$36,320
Notes and accounts payable	1,959	2,225	23,854
Accrued income taxes	765	588	9,315
Accrued liabilities	3,900	4,214	47,482
Advances from customers	8,031	6,790	97,779
Lease obligations (Note 6)	74	160	898
Deferred tax liabilities (Note 9)	2	-	23
Accrued bonuses	194	241	2,361
Reserve for losses on work in progress	137	304	1,665
Reserve for warranty costs for completed works	250	228	3,049
Other current liabilities	298	229	3,643
Total current liabilities	18,593	19,582	226,389
Long-Term Liabilities:			
Long-term debt (Note 6)	500	600	6,088
Lease obligations (Note 6)	131	205	1,593
Deferred tax liabilities on revaluation of land (Notes 7 and 9)	1,904	2,174	23,185
Deferred tax liabilities (Note 9)	38	66	468
Accrued retirement benefits for employees (Note 8)	314	302	3,822
Asset retirement obligations (Note 19)	298	298	3,628
Other long-term liabilities	90	90	1,097
Total long-term liabilities	3,275	3,735	39,881
Commitments and Contingent Liabilities (Note 10)			
Net Assets			
Shareholders' Equity:			
Common stock:			
Authorized: 297,000,000 shares			
Issued: 138,730,741 shares	18,580	18,580	226,228
Additional paid-in capital	1,104	1,104	13,443
Accumulated earnings	12,768	13,271	155,458
Less: Treasury stock, at cost	(3,728)	(3,750)	(45,404)
Total shareholders' equity	28,724	29,205	349,725
Accumulated Other Comprehensive Income:			
Net unrealized holding gains on investments in securities	317	118	3,854
Deferred gains or losses on hedges	3	(6)	37
Unrealized gains on revaluation of land (Note 7)	1,062	792	12,932
Foreign currency translation adjustments	(588)	(478)	(7,152)
Total accumulated other comprehensive income	794	426	9,671
Minority Interests	107	108	1,308
Total Net Assets	29,625	29,739	360,704
Total Liabilities and Net Assets	¥51,493	¥53,056	\$626,974

The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Statements of Income and Comprehensive Income

For the years ended March 31, 2012 and 2011

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Net Sales	¥40,733	¥48,718	\$495,960
Cost of Sales (Note 12)	35,745	42,142	435,223
Gross profit	4,988	6,576	60,737
Selling, General and Administrative Expenses (Notes 11 and 12)	3,514	3,986	42,795
Operating income	1,474	2,590	17,942
Other Income (Expenses):			
Interest and dividend income	194	186	2,367
Interest expense	(9)	(26)	(107)
Foreign currency exchange gain (loss)	(56)	(230)	(680)
Equity in income (loss) of affiliates	(289)	(286)	(3,523)
Gain on sales of scraps	81	15	986
Other, net	37	56	455
	(42)	(285)	(502)
Income before extraordinary items	1,432	2,305	17,440
Extraordinary Profit (Loss):			
Gain on sale or disposal of property, plant and equipment, net	(6)	3	(76)
Gain on sale of investments in securities, net	3	27	43
Loss on write-down of investments in securities, net	-	(1,350)	-
Provision for bad debts	(0)	(0)	(4)
Reversal of provision for bad debts	-	67	-
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	(298)	-
Other, net	(0)	19	(3)
	(3)	(1,532)	(40)
Income before income taxes and minority interests	1,429	773	17,400
Income Taxes (Note 9):			
Current	1,072	699	13,051
Deferred	(366)	(85)	(4,455)
	706	614	8,596
Income before minority interests	723	159	8,804
Minority interests in net income of consolidated subsidiaries	9	1	109
Net Income	¥714	¥158	\$8,695
Minority interests in net income of consolidated subsidiaries	9	1	109
Income before minority interests	723	159	8,804
Other Comprehensive Income			
Net unrealized holding gains or losses on investment securities	198	(231)	2,416
Deferred gains or losses on hedges	3	0	41
Revaluation reserve for land	270	-	3,285
Foreign currency translation adjustments	(119)	39	(1,445)
Share of other comprehensive income of associates accounted for using equity method	8	(2)	90
	360	(194)	4,387
Total Comprehensive Income	1,083	(35)	13,191
Total comprehensive income attributable to:			
owners of the parent	1,084	(33)	13,193
minority interests	(0)	(2)	(2)
	1,084	(35)	13,191
Per Share (Note 22)	Yen	U.S. dollars (Note 3)	
	2012	2011	2012
Net income	¥5.93	¥1.31	\$0.07

The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Statements of Changes in Net Assets

For the years ended March 31, 2010, 2011 and 2012

	Millions of yen					
	Number of shares of common stock	Common stock	Additional paid-in capital	Accumulated earnings (deficit)	Treasury stock	Total shareholders' equity
Balance at March 31, 2010	138,730,741	¥18,580	¥1,104	¥13,608	¥(3,743)	¥29,549
Effect of changes in accounting policies applied to companies accounted for using the equity method	-	-	-	(12)	-	(12)
Cash dividends paid	-	-	-	(483)	-	(483)
Net income for the year	-	-	-	158	-	158
Purchase of treasury stock	-	-	-	-	(7)	(7)
Net unrealized holding gains on investments	-	-	-	-	-	-
Deferred gains or losses on hedges	-	-	-	-	-	-
Unrealized gains on revaluation of land	-	-	-	-	-	-
Foreign currency translation adjustments	-	-	-	-	-	-
Minority interests	-	-	-	-	-	-
Balance at March 31, 2011	138,730,741	¥18,580	¥1,104	¥13,271	¥(3,750)	¥29,205

	Millions of yen						
	Net unrealized holding (gains) losses on investment securities	Deferred gains or losses on hedges	Unrealized gains on revaluation of land	Foreign currency translation adjustments	Total accumulated other comprehensive income	Minority interests	Total net assets
Balance at March 31, 2010	¥350	¥(5)	¥792	¥(519)	¥618	¥109	¥30,276
Effect of changes in accounting policies applied to companies accounted for using the equity method	-	-	-	-	-	-	(12)
Cash dividends paid	-	-	-	-	-	-	(483)
Net income for the year	-	-	-	-	-	-	158
Purchase of treasury stock	-	-	-	-	-	-	(7)
Net unrealized holding gains on investments	(232)	-	-	-	(232)	-	(232)
Deferred gains or losses on hedges	-	(1)	-	-	(1)	-	(1)
Unrealized gains on revaluation of land	-	-	-	-	-	-	-
Foreign currency translation adjustments	-	-	-	41	41	-	41
Minority interests	-	-	-	-	-	(1)	(1)
Balance at March 31, 2011	¥118	¥(6)	¥792	¥(478)	¥426	¥108	¥29,739

	Millions of yen					
	Number of shares of common stock	Common stock	Additional paid-in capital	Accumulated earnings (deficit)	Treasury stock	Total shareholders' equity
Balance at April 1, 2011	138,730,741	¥18,580	¥1,104	¥13,271	¥(3,750)	¥29,205
Effect of changes in accounting policies applied to companies accounted for using the equity method	-	-	-	-	-	-
Cash dividends paid	-	-	-	(603)	-	(603)
Net income for the year	-	-	-	714	-	714
Purchase of treasury stock	-	-	-	-	(1)	(1)
Change in equity in affiliates accounted for by equity method	-	-	-	(614)	23	(591)
Net unrealized holding gains on investments	-	-	-	-	-	-
Deferred gains or losses on hedges	-	-	-	-	-	-
Unrealized gains on revaluation of land	-	-	-	-	-	-
Foreign currency translation adjustments	-	-	-	-	-	-
Minority interests	-	-	-	-	-	-
Balance at March 31, 2012	138,730,741	¥18,580	¥1,104	¥12,768	¥(3,728)	¥28,724

	Millions of yen						
	Net unrealized holding (gains) losses on investment securities	Deferred gains or losses on hedges	Unrealized gains on revaluation of land	Foreign currency translation adjustments	Total accumulated other comprehensive income	Minority interests	Total net assets
Balance at April 1, 2011	¥118	¥(6)	¥792	¥(478)	¥426	¥108	¥29,739
Effect of changes in accounting policies applied to companies accounted for using the equity method	-	-	-	-	-	-	-
Cash dividends paid	-	-	-	-	-	-	(603)
Net income for the year	-	-	-	-	-	-	714
Purchase of treasury stock	-	-	-	-	-	-	(1)
Change in equity in affiliates accounted for by equity method	-	-	-	-	-	-	(591)
Net unrealized holding gains on investments	199	-	-	-	199	-	199
Deferred gains or losses on hedges	-	9	-	-	9	-	9
Unrealized gains on revaluation of land	-	-	270	-	270	-	270
Foreign currency translation adjustments	-	-	-	(110)	(110)	-	(110)
Minority interests	-	-	-	-	-	(1)	(1)
Balance at March 31, 2012	¥317	¥3	¥1,062	¥(588)	¥794	¥107	¥29,625

	Thousands of U.S. dollars (Note 3)					
	Number of shares of common stock	Common stock	Additional paid-in capital	Accumulated earnings (deficit)	Treasury stock	Total shareholders' equity
Balance at April 1, 2011	138,730,741	\$226,228	\$13,443	\$161,589	\$(45,671)	\$355,589
Effect of changes in accounting policies applied to companies accounted for using the equity method	-	-	-	-	-	-
Cash dividends paid	-	-	-	(7,342)	-	(7,342)
Net income for the year	-	-	-	8,695	-	8,695
Purchase of treasury stock	-	-	-	-	(24)	(24)
Change in equity in affiliates accounted for by equity method	-	-	-	(7,484)	291	(7,193)
Net unrealized holding gains on investments	-	-	-	-	-	-
Deferred gains or losses on hedges	-	-	-	-	-	-
Unrealized gains on revaluation of land	-	-	-	-	-	-
Foreign currency translation adjustments	-	-	-	-	-	-
Minority interests	-	-	-	-	-	-
Balance at March 31, 2012	138,730,741	\$226,228	\$13,443	\$155,458	\$(45,404)	\$349,725

	Thousands of U.S. dollars (Note 3)						
	Net unrealized holding (gains) losses on investment securities	Deferred gains or losses on hedges	Unrealized gains on revaluation of land	Foreign currency translation adjustments	Total accumulated other comprehensive income	Minority interests	Total net assets
Balance at April 1, 2011	\$1,437	\$(70)	\$9,647	\$(5,818)	\$5,196	\$1,310	\$362,095
Effect of changes in accounting policies applied to companies accounted for using the equity method	-	-	-	-	-	-	-
Cash dividends paid	-	-	-	-	-	-	(7,342)
Net income for the year	-	-	-	-	-	-	8,695
Purchase of treasury stock	-	-	-	-	-	-	(24)
Change in equity in affiliates accounted for by equity method	-	-	-	-	-	-	(7,193)
Net unrealized holding gains on investments	2,417	-	-	-	2,417	-	2,417
Deferred gains or losses on hedges	-	107	-	-	107	-	107
Unrealized gains on revaluation of land	-	-	3,285	-	3,285	-	3,285
Foreign currency translation adjustments	-	-	-	(1,334)	(1,334)	-	(1,334)
Minority interests	-	-	-	-	-	(2)	(2)
Balance at March 31, 2012	\$3,854	\$37	\$12,932	\$(7,152)	\$9,671	\$1,308	\$360,704

The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Statements of Cash Flows

For the years ended March 31, 2012 and 2011

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Cash Flows from Operating Activities:			
Income before income taxes and minority interests	¥1,429	¥773	\$17,400
Depreciation and amortization	643	694	7,833
Amortization of long-term prepaid expenses	16	85	190
Increase (decrease) in provision for allowance for doubtful accounts	(85)	(27)	(1,039)
Increase (decrease) in provision for employees' retirement benefits	13	(75)	153
Increase (decrease) in provision for losses on work in progress	(168)	(413)	(2,040)
Increase (decrease) in provision for warranty costs for completed works	22	(250)	271
Interest and dividend income	(194)	(186)	(2,367)
Interest expense	9	26	107
Gain on allotment of shares	-	(45)	-
Exchange loss (gain)	(15)	122	(178)
Equity in loss (income) of affiliates	289	286	3,523
Loss (gain) on sales of investment securities	(3)	(26)	(43)
Loss (gain) on write-down of investments in securities	-	1,350	-
Loss (gain) on sale of property, plant and equipment	(0)	(9)	(3)
Loss on disposal of property, plant and equipment	5	6	60
Loss (gain) on transfer of business	-	(23)	-
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	298	-
Decrease (increase) in notes and accounts receivables	2,988	1,867	36,375
Decrease (increase) in investments in leases	630	565	7,675
Decrease (increase) in inventories	(46)	1,501	(563)
Decrease (increase) in advance payments	(83)	1,216	(1,008)
Decrease (increase) in accrued income	(51)	(44)	(622)
Increase (decrease) in notes and accounts payable	(512)	(551)	(6,235)
Increase (decrease) in advances from customers	1,249	(562)	15,210
Other	(193)	(63)	(2,342)
Sub total	5,943	6,515	72,357
Interest and dividend income received	198	200	2,408
Interest expense paid	(9)	(25)	(113)
Income taxes paid	(896)	(288)	(10,895)
Net cash provided by (used in) operating activities	5,236	6,402	63,757
Cash Flows from Investing Activities:			
Payments into time deposits (over 3-month term)	(436)	(76)	(5,309)
Proceeds from withdrawal of time deposits	596	38	7,257
Payments for purchase of property, plant and equipment	(683)	(747)	(8,313)
Proceeds from sales of property, plant and equipment	125	131	1,525
Payments for purchase of investments in securities	(353)	(695)	(4,297)
Proceeds from sales of investments in securities	8	125	92
Proceeds from transfer of business	-	23	-
Payments of loans receivable	(5)	(80)	(57)
Collection of loans receivable	122	200	1,482
Other	72	23	870
Net cash used in investing activities	(554)	(1,058)	(6,750)
Cash Flows from Financing Activities:			
Increase (decrease) in short-term debt, net	1,095	(1,723)	13,338
Proceeds from long-term debt	400	100	4,870
Repayment of long-term debt	(3,221)	(1,269)	(39,224)
Purchase of treasury stock	(2)	(8)	(24)
Capital dividend paid	(600)	(480)	(7,302)
Net cash provided by (used in) financing activities	(2,328)	(3,380)	(28,342)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	19	(187)	230
Net Increase (Decrease) in Cash and Cash Equivalents	2,373	1,777	28,895
Cash and Cash Equivalents at Beginning of Year	11,580	9,803	140,997
Cash and Cash Equivalents at End of Year (Note 15)	¥13,953	¥11,580	\$169,892

The accompanying notes are an integral part of the consolidated financial statements.

Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

1. Basis of Presenting the Consolidated Financial Statements

The accompanying consolidated financial statements of Toyo Kanetsu Kabushiki Kaisha (hereinafter the “Company”) and its domestic consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Law of Japan. The accounts of overseas-consolidated subsidiaries are based on their financial statements prepared in conformity with generally accepted accounting principles and practices prevailing in the respective countries in which the subsidiaries are incorporated.

Certain items presented in the consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified in these accounts for the convenience of readers outside Japan.

2. Summary of Significant Accounting Policies

(1) Principles of Consolidation and Investments in Affiliated Companies

The consolidated financial statements include the accounts of the Company and those of its subsidiaries in which it has control. The consolidated financial statements include the accounts of its nine subsidiaries. All significant inter-company transactions and accounts and unrealized inter-company profits are eliminated on consolidation.

The consolidated company, AL GHALLILAH ENGINEERING & CONSTRUCTION L.L.C is in the course of liquidation.

Investments in affiliated companies in which the Company has significant influence are accounted for under the equity method. These affiliated companies to which the equity method is applied total three at March 31, 2012 and 2011. Consolidated net income includes the Company’s equity in the current earnings of those companies after elimination of unrealized inter-company profits.

The affiliated company, Manavis Co., Ltd. has been excluded from the scope of equity method for the year ended March 31, 2012, because Manavis Co., Ltd. does not meet the requirements to be an affiliated company.

The excess of the cost over the underlying net equity of investments in consolidated subsidiaries as well as companies accounted for on an equity basis, is deferred and amortized on a straight-line basis over a period of five years from the date of acquisition.

Five overseas subsidiaries were consolidated on the basis of their fiscal years ended at December 31, 2011 for the current year consolidation and at December 31, 2010 for the previous year consolidation, respectively. Material differences in inter-company transactions and accounts arising from the use of the different fiscal year ends are appropriately adjusted for on consolidation.

(2) Revaluation of Assets and Liabilities of the Subsidiaries

All assets and liabilities of the subsidiaries are fair valued as of the date of acquisition of control.

(3) Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits able to be withdrawn on demand and highly liquid short-term investments with an original maturity of three months or less which carry only a minor risk of fluctuation in value.

(4) Allowance for Doubtful Accounts

The allowance for doubtful accounts is provided at an amount for losses which are expected to occur but cannot be determined on an item-by-item or group basis. This general allowance is calculated using historical write-off experience from prior periods. In addition, an amount for expected losses on individual uncollectible receivables is calculated based on management’s estimate.

(5) Inventories

Inventories are valued at cost as determined by the following methods:

Raw materials.....	Mainly Gross-average method (a carrying amounts on the balance sheet is written down if the profitability decreases)
Work in process and supplies	Specific identification method (a carrying amounts on the balance sheet is written down if the profitability decreases)

(Changes in accounting policies)

Change in valuation method of raw materials

Effective from the year ended March 31, 2012, the consolidated subsidiary, Toyo Kanetsu Solutions K.K. has changed the valuation method of raw materials from Moving-average method (a carrying amounts on the balance sheet is written down if the profitability decreases) to Gross-average method (a carrying amounts on the balance sheet is written down if the profitability decreases).

This change is intended to streamline the process of fixing raw material balance with renewing its main system of order placement/inventory management in August 2011, considering the minor fluctuation of purchase price.

Also, the change is not applied retrospectively to the previous years because the effect of this change on the financial result is immaterial.

Since the change is associated with the renewal of the system in August 2011, the said company applied the valuation method from second quarter of the year ended March 31, 2012.

(6) Financial Instruments

(a) Derivatives

All derivatives are stated at fair value except for certain derivatives that are designated as “hedging instruments” (see Note 18. Derivative and Hedging Activities below).

(b) Securities to be Held to Maturity

These are accounted for using the amortized cost method (straight-line method).

(c) Investments in Securities

Securities held by the Company and its subsidiaries are classified into two categories:

“Investments of the Company in equity securities issued by the affiliated companies” are accounted for by the equity method.

Other investments in debt and equity securities are classified as “Other securities.” “Other securities” with market quotations are stated at fair value with any unrealized holding gains and losses, net of tax, being reported in separate component of net assets. The cost of sold is determined by the moving-average method.

“Other securities” without market quotations are stated at cost determined by the moving-average method.

(7) Hedge Accounting

Gains or losses arising from changes in the fair value of the derivatives designated as “hedging instruments” are deferred as an asset or liability and included in net assets in the same period during which the gains and losses on the hedged items or transactions are recognized. However, in cases where forward exchange contracts used as hedges meet certain hedging criteria, the existing foreign currency receivables or payables are translated at their contract rates. In addition, if interest rate swaps contracts meet certain exceptional criteria, the net amount to be paid or received under these swap contracts is added to or deducted from the interest on the related hedged liabilities.

Derivatives designated as hedging instruments by the Company are principally forward exchange contracts and interest swaps. The related hedged items are expected account receivables or payables in foreign currency, and long-term bank loans.

In accordance with the Company’s regulations on the handling of derivative transactions, the Company does not make active use of individual transactions for speculative purposes but uses them exclusively to reduce exposure to risk from foreign exchange and interest rate fluctuations.

The Company evaluates the effectiveness of its hedging activities by reference to the accumulated gains or losses on the hedging instruments and the related hedged items beginning from the commencement of the hedges. The Company, however, does not evaluate the effectiveness of interest swaps because of exceptional accounting treatment.

(8) Property, Plant and Equipment

Property, plant and equipment are stated at cost. The cost of maintenance, repairs and minor renewals is charged to current operations; major renewals and enhancements are capitalized. Depreciation is mainly computed using the declining-balance method, except for buildings acquired after April 1, 1998, to which the straight-line method is applied for the Company and its domestic subsidiaries. The principal estimated the range of useful lives from 3 to 57 years for buildings and from 6 to 13 years for machinery and equipment. Depreciation of overseas subsidiaries is computed using the straight-line method.

(9) Intangible Assets

Amortization of intangible assets is computed using the straight-line method. Software for internal use is amortized over its expected useful life (5 years), on a straight-line basis.

(10) Reserve for Losses on Work in Progress

A reserve for losses on work in progress is provided based on an estimate of the total losses which can be anticipated for the next fiscal year and beyond in respect of construction projects on which eventual losses are deemed inevitable and amounts thereof can reasonably be estimated.

Work in progress on construction contracts in which losses are envisaged and the reserve for losses on work in progress are not mutually offset but are both presented.

Of the total amount of work in progress on construction contracts in which losses are envisaged, the amount corresponding to the reserve for losses on work in progress is ¥20 million (\$241 thousand) and ¥30 million for the years ended March 31, 2012 and 2011, respectively.

(11) Reserve for Warranty Costs for Completed Works

A reserve for warranty costs for completed works is provided based on the past experience rates for warranty costs and after-sales service costs for completed works on an item-by-item or group basis.

(12) Income Taxes

The income taxes of the Company and its domestic subsidiaries consist of corporate income taxes, local inhabitants' taxes and enterprise taxes.

Income taxes are determined using the asset and liability approach, whereby deferred tax assets and liabilities are recognized in respect of temporary differences between the tax base of assets and liabilities and those as reported in the consolidated financial statements.

(13) Accrued Bonuses

Accrued bonuses to employees are provided for at the estimated amounts which the Company and its consolidated subsidiaries are obligated to pay to employees after the fiscal year-end, based on services provided during the current period.

(14) Accrued Retirement Benefits for Employees

Accrued retirement benefits for employees of the Company and its major consolidated subsidiaries are provided based on the estimated present value of projected benefit obligations and fair value of funded plan assets. For other insignificant consolidated subsidiaries, accrued retirement benefits for employees are calculated using the simplified method. The amount of actuarial gains (losses) is amortized on a straight-line basis over five years and recognized as deductions from expenses or included in expenses, respectively, in the next fiscal year. Prior service cost is recognized as deductions from expenses or included in expenses, respectively, in the year of occurrence.

(15) Significant Accounting Policies for Earnings and Expenses

(a) Regarding the accounting policy for the net sales of completed construction contracts and the cost of sales of completed construction contracts, for work in progress in the years ended March 31, 2012 and 2011, the Company accounted for projects with an outcome deemed certain on the percentage-of-completion basis (with the estimated stage of completion calculated on the cost-to-cost basis) and other projects on the completed-contract basis.

(b) Regarding finance lease transactions, sales and cost of sales were recorded when lease receivables from customers are paid.

(16) Accounting for Consumption Tax

The Company and its domestic consolidated subsidiaries account for consumption tax by the tax-exclusion method.

(17) Change in Method of Presentation

(Consolidated Statements of Income and Comprehensive Income)

Effective from the year ended March 31, 2012, gain on sales of scraps is separately set down because of its increasing importance, which was included in Other, Other Income until the year ended March 31, 2011. In order to reflect this change in method presentation, the financial statement for the year ended March 31, 2011 is reclassified.

As a result of reclassification, other income in consolidated statements of income and comprehensive income of the year ended March 31, 2011 is divided into gain on sales of scraps ¥15 million and other, net ¥56 million.

(18) Additional Information

(Application of Accounting Standard for Accounting Changes and Error Corrections)

Effective from the year ended March 31, 2012, the Company and its consolidated subsidiaries have applied "Accounting Standard for Accounting Changes and Error Corrections" (Statement No.24 issued by the ASBJ on December 4, 2009) and "Guidance on Accounting Standard for Accounting Changes and Error Corrections" (Guidance No.24 issued by the ASBJ on December 4, 2009).

3. United States Dollar Amounts

Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The rate of ¥82.13=U.S. \$1.00, the approximate rate of exchange prevailing at March 31, 2012, has been used in translation. The inclusion of such amounts are not intended to imply that the Japanese yen has been or could be readily converted, realized or settled in U.S. dollars at this rate or any other rates.

4. Inventories

Inventories as at March 31, 2012 and 2011 consisted as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Merchandise and finished goods	¥2	¥1	\$24
Raw materials and supplies	572	585	6,958
Work in progress	6,851	6,793	83,419
Total	¥7,425	¥7,379	\$90,401

5. Investments in Securities

The aggregate fair value and carrying amounts of securities to be held to maturity with market quotations at March 31, 2012 and 2011 were as follows:

March 31	Millions of yen						Thousands of U.S. dollars		
	2012			2011			2012		
	Fair Value	Carrying Amount	Difference	Fair Value	Carrying Amount	Difference	Fair Value	Carrying Amount	Difference
Government bonds and local government bonds	¥96	¥100	¥(4)	¥-	¥-	¥-	\$1,175	\$1,218	\$(43)
Bonds	-	-	-	587	600	(13)	-	-	-
Other	578	600	(22)	-	-	-	7,037	7,305	(268)
Total	¥674	¥700	¥(26)	¥587	¥600	¥(13)	\$8,212	\$8,523	\$(311)

The aggregate acquisition cost and carrying amounts of other securities with market quotations at March 31, 2012 and 2011 were as follows:

March 31	Millions of yen						Thousands of U.S. dollars		
	2012			2011			2012		
	Acquisition Cost	Carrying Amount	Difference	Acquisition Cost	Carrying Amount	Difference	Acquisition Cost	Carrying Amount	Difference
Equity securities	¥2,059	¥2,550	¥491	¥2,060	¥2,257	¥197	\$25,071	\$31,052	\$5,981
Bonds	-	-	-	-	-	-	-	-	-
Other	50	49	(1)	-	-	-	609	593	(16)
Total	¥2,109	¥2,599	¥490	¥2,060	¥2,257	¥197	\$25,680	\$31,645	\$5,965

Proceeds from sale of other securities were ¥8 million (\$94 thousand) and ¥82 million for the years ended March 31, 2012 and 2011, respectively. On those sales, gross realized gains were ¥3 million (\$43 thousand) and ¥27 million for the years ended March 31, 2012 and 2011, respectively. Gross realized losses were nothing and ¥0 million (\$0 thousand) for the years ended March 31, 2012 and 2011.

Non-listed stocks whose fair value was not determinable were not included in the above table. For the years ended March 31, 2012 and 2011, the carrying amounts of them in the consolidated balance sheet were respectively ¥1,660 million (\$20,218 thousand) and ¥2,168 million.

Commercial paper, etc. were not included in the above table as the period to maturity of it was short and the fair value was close to the book value. For the years ended March 31, 2012 and 2011, the carrying amounts of them on the balance sheet were ¥3,999 million (\$48,695 thousand) and ¥3,999 million, respectively.

Investments in affiliates included in investments in securities were ¥574 million (\$6,995 thousand) and ¥1,540 million for the years ended March 31, 2012 and 2011, respectively.

6. Short-Term Debt, Long-Term Debt, and Lease Obligations

Short-term debt, long-term debt and lease obligations as at March 31, 2012 and 2011 were as follows:

March 31	Millions of yen				Thousands of U.S. dollars
	2012	2011	2012	2011	2012
		Weighted average interest rate		Weighted average interest rate	
Short-term debt	¥2,483	0.89%	¥1,381	0.85%	\$30,233
Current portion of long-term debt	500	1.30	3,222	1.31	6,088
Lease obligations (current liabilities)	74	-	160	-	898
Long-term debt	500	1.21	600	1.29	6,088
Lease obligations (long-term liabilities)	131	-	205	-	1,593
Total	¥3,688	-	¥5,568	-	\$44,900

Note: The above interest rates were calculated by weighted average method based on the balance of debt at the end of the fiscal year.

Secured debt as at March 31, 2012 and 2011 was as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Short-term debt secured by buildings, machinery and land	¥1,127	¥1,350	\$13,719
Long-term debt secured by buildings, machinery and land	300	500	3,653
Total	¥1,427	¥1,850	\$17,372

Assets pledged as collateral for the short-term debt and the long-term debt as at March 31, 2012 and 2011 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Buildings (at net book value)	¥462	¥496	\$5,620
Machinery (at net book value)	0	5	0
Land	5,459	5,459	66,467
Total	¥5,921	¥5,960	\$72,087

Annual maturities of long-term debt and lease obligations as at March 31, 2012 were as follows:

Year ending on March 31,	Long-term debt		Lease obligations	
	Millions of yen	Thousands of U.S. dollars	Millions of yen	Thousands of U.S. dollars
1 to 2 years	¥-	\$-	¥78	\$952
2 to 3 years	400	4,870	53	641
3 to 4 years	100	1,218	-	-
4 to 5 years	-	-	-	-

7. Revaluation of Land

In accordance with the “Law on Land Revaluation” issued on March 31, 1998 and the “Law Related to the Revision of the Law of Land Revaluation” issued on March 31, 2001, the Company revalued its business-purpose land. Of the revaluation difference, the amount related to tax is recognized as a deferred tax liability and the revaluation difference, net of tax, is recognized as a component of net assets.

The revaluation was performed on March 31, 2002 based on the fixed asset tax revaluation amount set in the “Law on Land Revaluation” Article. 2, Item 3, and is calculated based on land prices set in the “Law on Land Revaluation” Article.2, Item 4 with certain reasonable adjustments.

The excess of the book value over the current market value of such revalued land held at March 31, 2012 and 2011 amounted to ¥3,401 million (\$41,411 thousand) and ¥3,306 million, respectively.

8. Retirement Benefits Plan

The Company and some consolidated subsidiaries have defined benefits pension plans and employee’s pension funds by multi-employer plan as the system of defined benefits. The other consolidated subsidiaries have the smaller enterprise retirement allowance mutual aid and termination allowance plan. The Company and certain consolidated subsidiaries also have the defined contribution pension plans.

The accrued retirement benefits as of March 31, 2012 and 2011 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Projected benefit obligations	¥(2,853)	¥(2,796)	\$(34,732)
Plan assets	2,642	2,642	32,168
Net unreserved projected benefit obligations	(211)	(154)	(2,564)
Unrecognized actuarial differences	(32)	(90)	(395)
Net retirement benefit obligations	(243)	(244)	(2,959)
Less: Pension costs paid in advance	71	58	863
Accrued retirement benefits for employees	(314)	(302)	(3,822)

Net pension and severance costs related to the retirement benefit plans for the years ended March 31, 2012 and 2011 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Net pension and severance costs	¥184	¥117	\$2,244
Service costs	141	134	1,720
Interest cost	43	43	529
Expected return on plan assets	(26)	(26)	(322)
Net amortization	(16)	(26)	(190)
Amortization of prior service costs	-	(49)	-
Transfer to defined contribution pension plans	42	41	507

Assumptions used in calculation of the above information were as follows:

March 31	2012	2011
Discount rate	1.5%	1.5%
Expected rate of return on plan assets	1.0%	1.0%
Method of attributing the projected benefit obligations to periods of service	Straight-line basis	Straight-line basis
Amortization of prior service costs	Expensed in the year of occurrence	Expensed in the year of occurrence
Amortization of unrecognized actuarial differences	5 years	5 years

9. Income Taxes

The Company and its domestic subsidiaries are subject to several taxes based on income, which in the aggregate resulted in the statutory income tax rate of approximately 40.7% for the years ended March 31, 2012 and 2011. Foreign subsidiaries are subject to income taxes of the countries in which they operate.

At March 31, 2012 and 2011, significant components of deferred tax assets and liabilities were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Deferred tax assets			
Tax losses carried forward	¥1,276	¥909	\$15,537
Accrued enterprise tax	58	47	706
Accrued retirement benefits for employees	111	124	1,355
Accrued bonuses	72	98	882
Allowance for doubtful accounts	111	158	1,347
Reserve for losses on work in progress	51	125	620
Loss on write-down of investments in securities	295	337	3,596
Loss on write-down of investments	57	85	690
Impairment losses on fixed assets	368	421	4,482
Depreciation and amortization	65	61	792
Asset retirement obligations	106	121	1,293
Tax effect of investments, etc., in subsidiary due for liquidation	278	301	3,382
Other	485	477	5,900
	3,333	3,264	40,582
Less: valuation allowance	(2,372)	(2,641)	(28,883)
Gross deferred tax assets	¥961	¥623	\$11,699
Deferred tax liabilities			
Deferred tax liabilities on revaluation of land	¥1,904	¥2,174	\$23,185
Net unrealized holding gains on investments in securities	175	80	2,130
Special item for lease	38	65	461
Foreign currency translation adjustment	75	-	912
Other	2	1	28
Gross deferred tax liabilities	¥2,194	¥2,320	\$26,716

Deferred tax assets and liabilities as at March 31, 2012 and 2011 were recorded in the consolidated balance sheet as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Deferred tax assets (current assets)	¥453	¥147	\$5,516
Deferred tax assets (other assets in investments and advances)	258	396	3,141
Deferred tax liabilities (other current liabilities in current liabilities)	2	-	23
Deferred tax liabilities (long-term liabilities)	38	66	468
Deferred tax liabilities on revaluation of land (long-term liabilities)	1,904	2,174	23,185

The reconciliation of the statutory income tax rate to the effective income tax rate for the years ended March 31, 2012 and 2011 were as follows:

	2012	2011
Statutory income tax rate	40.7%	40.7%
Increase (decrease) in tax rate due to;		
Increase and decrease of valuation allowance	(10.5)	58.5
Permanently non-deductible expenses	3.4	6.6
Permanently non-taxable dividends received	(0.8)	(1.9)
Local inhabitant's tax	2.0	3.7
Difference in tax rates for foreign subsidiaries	(0.7)	(0.1)
Equity in income of affiliates	9.6	13.2
Adjustment for unrealized gains and losses	0.6	(2.3)
Decrease of deferred tax assets by tax rate change	4.9	-
Tax effect of investments, etc., in subsidiary due for liquidation	-	(39.0)
Other	0.2	0.0
Effective income tax rate	49.4%	79.4%

(Effects of Corporate Tax Rate Changes, etc.)

The "Act for Partial Revision of the Income Tax Act, etc. for the Purpose of Creating Taxation System Responding to Changes in Economic and Social Structures" (Act No. 114 of 2011) and the "Act on Special Measures for Securing Financial Resources Necessary to Implement Measures for Reconstruction following the Great East Japan Earthquake" (Act No. 117 of 2011) were promulgated on December 2, 2011.

Due to these changes in tax laws, temporary differences that are expected to reverse in the consolidated fiscal year beginning on or after April 1, 2012, the statutory tax rates for calculating deferred tax assets and liabilities will be changed from 40.69% to 38.01%. Regarding temporary differences that are expected to reverse in the consolidated fiscal year beginning on or after April 1, 2015, the statutory tax rates will be changed to 35.64%.

Following these changes, deferred tax assets and liabilities recorded in this fiscal year decreased by ¥76 million (\$931 thousand) and ¥33 million (\$400 thousand), while unrealized holding gains on investments in securities and tax expenses recorded in this fiscal year increases by ¥25 million (\$302 thousand) and ¥74 million (\$899 thousand), respectively.

Also, deferred tax liabilities pertaining to revaluation decreased ¥270 million (\$3,285 thousand) and unrealized gains on revaluation of land increased in the same amount.

10. Commitments and Contingent Liabilities

As at March 31, 2012 and 2011, the Company was contingently liable for the affiliated company as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Trade liabilities	¥213	¥389	\$2,592

11. Selling, General and Administrative Expenses

Significant components of selling, general and administrative expenses for the years ended March 31, 2012 and 2011 were as follows:

Year ended on March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Salaries and benefits	¥1,362	¥1,390	\$16,588
Bonuses	274	402	3,333
Accrued bonuses	71	93	868
Pension and severance costs	134	120	1,629
Allowance for doubtful accounts	(23)	51	(284)

12. Research and Development Costs

Research and development costs charged to manufacturing costs and selling, general and administrative expenses for the years ended March 31, 2012 and 2011 were ¥244 million (\$2,968 thousand) and ¥318 million, respectively.

13. Tax effects and Reclassification Pertaining to Other Comprehensive Income

Components of other comprehensive income for the year ended on March 31, 2012 were as follows.

Year ended on March 31	Millions of yen	Thousands of U.S. dollars
	2012	2012
Net unrealized holding gains on investments:		
Unrealized gains (losses) arising during the year	¥293	\$3,576
Reclassification to profit or loss for the year	(0)	(4)
Before tax effects adjustments	293	3,572
Tax effect	(95)	(1,156)
Net unrealized holding gains on investments	198	2,416
Deferred gains or losses on hedges:		
Unrealized gains (losses) arising during the year	5	67
Tax effect	(2)	(26)
Deferred gains or losses on hedges	3	41
Unrealized gains on revaluation of land:		
Tax effects	270	3,285
Foreign currency translation adjustments:		
Unrealized gains (losses) arising during the year	(44)	(533)
Tax effects	(75)	(912)
Foreign currency translation adjustments	(119)	(1,445)
Share of other comprehensive income of associates accounted for using equity method:		
Unrealized gains (losses) arising during the year	2	27
Reclassification to profit or loss for the year	6	63
Share of other comprehensive income of associates accounted for using equity method	8	90
Deferred gains or losses on hedges		
Total other comprehensive income	¥360	\$4,387

14. Supplements for Consolidated Statements of Changes in Net Assets

Type and number of shares as at March 31, 2012 and 2011 were as follows:

Year ended on March 31	Thousands of shares	
	2012	2011
Issued stock		
Common stock		
Number of issued stock at the beginning of the fiscal year	138,731	138,731
Increase in number of stock	-	-
Decrease in number of stock	-	-
Number of issued stock at the end of the fiscal year	138,731	138,731
Treasury stock		
Common stock		
Number of treasury stock at the beginning of the fiscal year	18,296	18,250
Increase in number of stock	10	46
Decrease in number of stock	169	-
Number of treasury stock at the end of the fiscal year	18,137	18,296

For the year ended March 31, 2012, treasury stock increased by 10 thousand shares resulting from purchasing shares less than one unit, decrease by 169 thousand shares resulting from the change in equity in affiliates accounted for by equity method.

For the year ended March 31, 2011, treasury stock increased by 46 thousand shares resulting from purchasing shares less than one unit.

Cash dividends paid to shareholders from the beginning of the effective date were as follows:

	2012	2011
Approved by annual general shareholders' meeting		
Date of approval	June 29, 2011	June 29, 2010
Type of shares	Common stock	Common stock
Date of record	March 31, 2011	March 31, 2010
Effective date	June 30, 2011	June 30, 2010
Dividends per share	¥5.00 (\$0.06)	¥4.00
Amount of cash dividends	¥603 million (\$7,342 thousand)	¥483 million

The dividend per share of 2012 includes a commemorative dividend of ¥1.00 per share to mark the 70th anniversary of the Company's establishment.

Cash dividends for the year ended March 31, 2012 as a date of record but an effective date subsequent to the current fiscal year were as follows:

Resolution approved by	Type of shares	Date of record	Effective date	Paid from	Per share (Yen)	Amount of cash dividends	
						Millions of yen	Thousands of U.S. dollars
Annual general shareholders' meeting held on June 28, 2012	Common stock	March 31, 2012	June 29, 2012	Accumulated earnings	¥4.00	¥482	\$5,873

15. Cash and Cash Equivalents

Cash and cash equivalents as at March 31, 2012 and 2011 for the purpose of statement of cash flows consisted of:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Cash on hand and at bank	¥9,985	¥7,772	\$121,577
Less: Time deposits, over 3-month term	(30)	(190)	(365)
Less: Other	(1)	(1)	(14)
Commercial paper (Marketable securities)	1,999	1,999	24,342
Money held in trust (Marketable securities)	2,000	2,000	24,352
Cash and cash equivalents	¥13,953	¥11,580	\$169,892

16. Leases

Lessee

The future payments due under non-cancellable operating lease transactions were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Within one year	¥15	¥10	\$179
Over one year	28	33	340
	¥43	¥43	\$519

Lessor

The breakdown of investments in leases on the consolidated balance sheets was as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Current assets			
Receivables from lease rental revenue	¥1,716	¥2,610	\$20,890
Estimated salvage value	126	144	1,532
Interest income	(171)	(291)	(2,076)
Investments in leases	¥1,671	¥2,463	\$20,346

Expected amount of collection from receivables of lease rental revenue in each annual period are as follows:

Year ended on March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Within one year	¥855	¥1,078	\$10,407
1 to 2 years	437	811	5,319
2 to 3 years	267	393	3,250
3 to 4 years	120	223	1,461
4 to 5 years	26	76	315
Over 5 years	11	29	138

17. Financial Instruments

(1) Overview

(A) Policy for financial instruments

The Company raises funds required for its operations through borrowings from banks. In the event temporary surplus of funds arise, the Company invests them in financial instruments, which are highly secured.

In accordance with the Company's policy for derivative transactions, such transactions are used to reduce exposure to the risks specified in (B) and derivative transaction is not used for speculation purpose.

(B) Description of financial instruments and related risk and risk management systems

Notes and accounts receivable and investments in leases are exposed to customer credit risk, while certain receivables denominated in foreign currency are exposed to the risk of foreign currency exchange rate fluctuation. In the case of customer credit risk, the Company seeks to minimize risk by regularly monitoring the status of receivables using management charts and other methods; in the case of risk from foreign currency exchange rate fluctuation, measures to minimize risk include making borrowings denominated in foreign currency as necessary.

Marketable securities are exposed to credit risk of invested entity. To mitigate such risk, the Company invests in short-term commercial papers of high credit rating and high security and in money trusts under the prescribed internal procedures.

Investments in securities are exposed to credit risk of invested entity and to the risk of fluctuations in market price. These consist primarily of shares in listed companies with which the Company has business relationship. The investments are held in the form of other marketable securities and are subject to regular checks of fair value.

Short-term loans receivable and long-term loans receivable consist primarily of loans to equity-method affiliates. These loans are exposed to credit risk, but business performance trends, operational developments, and other factors are subjected to constant scrutiny to keep track of the financial situation of the invested entity.

Notes and accounts payable and accrued liabilities are exposed to liquidity risk, while certain liabilities denominated in foreign currency are exposed to risk of foreign currency exchange rate fluctuation. In the case of liquidity risk, the Company seeks to minimize risk by regularly preparing cash flow worksheets and using other methods; in the case of risk of foreign currency exchange rate fluctuation, measures to minimize risk include entering into forward exchange contracts as necessary.

Within Company borrowings, short-term debt consists primarily of finance relating to routine business transactions, while long-term debt consists primarily of temporary advances for major projects and finance relating to investments in leases. Borrowings at variable interest rates are exposed to risk of interest rate fluctuation. In order to avoid this risk by fixing interest rates for major long-term debt, interest rate swaps are used as a hedging instrument for individual contracts. Interest rate swaps are limited to the debt where the application of exceptional treatment is allowed under accounting principles generally adopted in Japan. Evaluation of the effectiveness of the hedge is omitted here. For the liquidity risk, efforts to minimize risk are made by regularly preparing financing charts and similar methods.

Lease obligations consist of those investments in leases involving properties for which lease transfers have been carried out and are exposed to liquidity risks. Efforts to minimize risk are however made by regularly preparing cash flow worksheet and similar methods.

The execution and management of derivative transactions is carried out in accordance with the Company's policies for derivative transactions. When using derivatives, in order to minimize credit risk, the Company enters into transactions exclusively with financial institutions with high credit rating. For information on hedge accounting, including hedging instruments, hedging policy, and the method of evaluating hedge effectiveness, refer to Note 2. Summary of Significant Accounting Policies (7) Hedge Accounting.

(C) Supplementary notes on fair value of financial instruments, etc.

In addition to fair value based on market price, the fair value of financial instruments may include prices calculated on a reasonable basis where a market price is not available. The calculation of the price is based on variable factors and the price is therefore subject to fluctuation depending on the different assumptions made and other factors. It should further be noted that contract value of derivative transactions referred to in Note 18. Derivative and Hedging Activities does not represent the market risk involved in the derivative transactions.

(2) Fair value of financial instruments, etc.

The carrying amounts in the consolidated balance sheet and fair values and the corresponding differences at March 31, 2012 and 2011 (the consolidated accounting date) are as set out below. In the case of items where estimation of the fair value is recognized to be very difficult, the relevant item is not included in the table below (see note *4 below).

Year ended March 31, 2012	Millions of yen		
	Carrying amount	Fair value	Differences
Assets			
(a) Cash on hand and at bank	¥9,985	¥9,985	¥ -
(b) Notes and accounts receivable	8,627		
Allowance for doubtful accounts (*1)	(136)		
	<u>8,491</u>	<u>8,491</u>	<u>-</u>
(c) Marketable securities	3,999	3,999	-
(d) Investments in leases	1,545	1,584	39
(e) Investments in securities	3,299	3,272	(27)
(f) Short-term loans receivable	120	121	1
(g) Long-term loans receivable	106		
Allowance for doubtful accounts (*1)	(11)		
	<u>95</u>	<u>94</u>	<u>(1)</u>
Total assets	¥27,534	¥27,546	¥12
Liabilities			
(h) Notes and accounts payable	¥1,959	¥1,959	¥ -
(i) Short-term debt	2,483	2,483	-
(j) Accrued liabilities	3,737	3,737	-
(k) Long-term debt (including amount due within one year)	1,000	1,002	2
(l) Lease obligations (including amount due within one year)	205	218	13
Total liabilities	¥9,384	¥9,399	¥15
Derivative transactions (*2)			
(m) Transactions not covered by hedge accounting	¥ -	¥ -	¥ -
(n) Transactions covered by hedge accounting	5	5	-
Total derivative transactions	¥5	¥5	¥ -

Year ended March 31, 2011	Millions of yen		
	Carrying amount	Fair value	Differences
Assets			
(a) Cash on hand and at bank	¥7,772	¥7,772	¥ -
(b) Notes and accounts receivable	11,631		
Allowance for doubtful accounts (*1)	(39)		
	<u>11,592</u>	<u>11,592</u>	<u>-</u>
(c) Marketable securities	3,999	3,999	-
(d) Investments in leases	2,319		
Allowance for doubtful accounts (*1)	(15)		
	<u>2,304</u>	<u>2,371</u>	<u>66</u>
(e) Investments in securities	3,031	3,078	47
(f) Short-term loans receivable	120	120	0
(g) Long-term loans receivable	223		
Allowance for doubtful accounts (*1)	(11)		
	<u>212</u>	<u>211</u>	<u>0</u>
Total assets	¥29,030	¥29,143	¥113
Liabilities			
(h) Notes and accounts payable	¥2,225	¥2,225	¥ -
(i) Short-term debt	1,381	1,381	-
(j) Accrued liabilities	3,987	3,987	-
(k) Long-term debt (including amount due within one year)	3,822	3,830	8
(l) Lease obligations (including amount due within one year)	365	389	24
Total liabilities	¥11,780	¥11,812	¥32
Derivative transactions (*2)			
(m) Transactions not covered by hedge accounting	¥0	¥0	¥ -
(n) Transactions covered by hedge accounting	(1)	(1)	-
Total derivative transactions	¥(1)	¥(1)	¥ -

Year ended March 31, 2012	Thousands of U.S. dollars		
	Carrying amount	Fair value	Differences
Assets			
(a) Cash on hand and at bank	\$121,577	\$121,577	\$ -
(b) Notes and accounts receivable	105,039		
Allowance for doubtful accounts (*1)	(1,660)		
	<u>103,379</u>	<u>103,379</u>	<u>-</u>
(c) Marketable securities	48,695	48,695	-
(d) Investments in leases	18,814	19,281	467
(e) Investments in securities	40,168	39,857	(311)
(f) Short-term loans receivable	1,461	1,470	9
(g) Long-term loans receivable	1,286		
Allowance for doubtful accounts (*1)	(137)		
	<u>1,149</u>	<u>1,141</u>	<u>(8)</u>
Total assets	<u>\$335,243</u>	<u>\$335,400</u>	<u>\$157</u>
Liabilities			
(h) Notes and accounts payable	\$23,854	\$23,854	\$ -
(i) Short-term debt	30,232	30,232	-
(j) Accrued liabilities	45,500	45,500	-
(k) Long-term debt (including amount due within one year)	12,176	12,203	27
(l) Lease obligations (including amount due within one year)	2,491	2,655	164
Total liabilities	<u>\$114,253</u>	<u>\$114,444</u>	<u>\$191</u>
Derivative transactions (*2)			
(m) Transactions not covered by hedge accounting	\$ -	\$ -	\$ -
(n) Transactions covered by hedge accounting	59	59	-
Total derivative transactions	<u>\$59</u>	<u>\$59</u>	<u>\$ -</u>

*1. The allowances for doubtful accounts included in notes and accounts receivable, investments in leases, and long-term loans receivable have been deducted.

*2. Net credits and liabilities arising from derivative transactions are presented on a net basis; in the case of an overall net liability, the amount is presented in parentheses.

*3. Fair value calculation method for financial instruments and notes on marketable securities and derivative transactions
[Assets]

(a) Cash on hand and at bank and (b) Notes and accounts receivable

As these are mainly settled over short periods and the fair value is close to the book value, these are stated at the relevant book value.

(c) Marketable securities

As the period to maturity is short and the fair value is close to the book value, these are stated at the relevant book value.

(d) Investments in leases

These are presented at present value consisting of receivables from lease receivables, following elimination of estimated residual value, discounted at a rate consisting of the base rate for the period to maturity and an allowance for credit risk.

(e) Investments in securities

Fair value reflects stock exchange price or the price quoted by the financial institution dealing with the Company. For related notes, see Note 5. Investments in Securities.

(f) Short-term loans receivable and (g) Long-term loans receivable

These are stated at present value, consisting of the principal at the balance sheet date and interest receivable up to the repayment date, discounted at an interest rate applicable at the balance sheet date.

[Liabilities]

(h) Notes and accounts payable (i) Short-term debt and (j) Accrued liabilities

As these are settled over short periods and the fair value is close to the book value, these are stated at the relevant book value.

(k) Long-term debt (including amount due within one year)

Fair value of long-term debt with variable interest rate is estimated based on cash flow of repayments of principal and interest determined together with the applicable interest rate swap, which is accounted for under exceptional method. The cash flow is discounted at a reasonable estimate of the interest rate that would apply if a new borrowing of the same amount for the same term were to be made.

(l) Lease obligations (including amount due within one year)

These are treated similarly to investments in leases (Item (d) in the Assets section above), but since the credit risk is transferred to the creditor of the investment in leases that constitutes the liability, they are stated at present value discounted at the base rate without risk.

[Derivative transactions]

For related notes, see Note 18. Derivative and Hedging Activities.

*4. As there is no market price for non-listed stocks (carrying amount in consolidated balance sheet ¥1,660 million (\$20,218 thousand) and ¥2,168 million for the years ended March 31, 2012 and 2011, respectively) and it is also not practicable to make estimates of future cash flow, etc., and fair value. These stocks are therefore not included in the item (e) Investments in securities in the Assets section above.

*5. The carrying amounts for (d) Investments in leases in the above table does not include residual value.

*6. Repayment schedule subsequent to the end of the fiscal year of monetary debt and marketable securities with maturity dates are as follows:

As at March 31, 2012	Millions of yen			
	Within one year	1 to 5 years	5 to 10 years	Over 10 years
Time deposit	¥9,958	¥ -	¥ -	¥ -
Notes and accounts receivable	8,491	-	-	-
Marketable securities	4,000	-	-	-
Investments in leases	760	774	11	-
Investment in securities				
Securities to be held to maturity	-	700	-	-
Other securities with market quotations	-	50	-	-
Short-term loans receivable	120	-	-	-
Long-term loans receivable	-	52	-	42
Total	¥23,329	¥1,576	¥11	¥42

As at March 31, 2011	Millions of yen			
	Within one year	1 to 5 years	5 to 10 years	Over 10 years
Time deposit	¥7,740	¥ -	¥ -	¥ -
Notes and accounts receivable	11,592	-	-	-
Marketable securities	4,000	-	-	-
Investments in leases	916	1,361	27	-
Investment in securities				
Securities to be held to maturity	-	600	-	-
Short-term loans receivable	120	-	-	-
Long-term loans receivable	-	169	-	42
Total	¥24,368	¥2,130	¥27	¥42

As at March 31, 2012	Thousands of U.S. dollars			
	Within one year	1 to 5 years	5 to 10 years	Over 10 years
Time deposit	\$121,250	\$ -	\$ -	\$ -
Notes and accounts receivable	103,379	-	-	-
Marketable securities	48,703	-	-	-
Investments in leases	9,254	9,426	134	-
Investment in securities				
Securities to be held to maturity	-	8,523	-	-
Other securities with market quotations	-	609	-	-
Short-term loans receivable	1,461	-	-	-
Long-term loans receivable	-	635	-	514
Total	\$284,047	\$19,193	\$134	\$514

*7. Repayment schedule of long-term debt and other interest-bearing debt is mentioned in Note 6. Short-Term Debt, Long-Term Debt, and Lease Obligations.

18. Derivative and Hedging Activities

There were no relevant transactions as of March 31, 2012. As of March 31, 2011, derivative transactions, for which hedged accounting have been applied, are as indicated below.

As at March 31, 2011	Contract value			Fair value	Unrealized gain (loss)
	Due within one year	Due after one year	Total		
Forward exchange contract					
Sell U.S. dollar	¥498	¥ -	¥498	¥499	¥(1)
	¥498	¥ -	¥498	¥499	¥(1)

Note: The fair value of the above was based on the price quoted by the financial institution dealing with the Company.

In the year ended March 31, 2012 and 2011, derivative transactions, for which hedged accounting have been applied, are as follows:

(1) Currency-related

	Millions of yen			Fair value
	Contract value			
	Due within one year	Due after one year	Total	
As at March 31, 2012				
Forward exchange contract Buy Euro	¥88	¥ -	¥88	¥93
	¥88	¥ -	¥88	¥93
	Millions of yen			
	Contract value			
	Due within one year	Due after one year	Total	Fair value
As at March 31, 2011				
Forward exchange contract Buy Euro	¥372	¥ -	¥372	¥371
	¥372	¥ -	¥372	¥371
	Thousands of U.S. dollars			
	Contract value			
	Due within one year	Due after one year	Total	Fair value
As at March 31, 2012				
Forward exchange contract Buy Euro	\$1,076	\$ -	\$1,076	\$1,135
	\$1,076	\$ -	\$1,076	\$1,135

*1. The principal object of the hedge is accounts payable in the balance sheets.

*2. Payables hedged by the above contracts, which met certain hedging criteria for deferral hedge accounting, were translated at the relevant contract rates.

*3. The fair value of the above was based on the price quoted by the financial institution dealing with the Company.

(2) Interest-related

	Millions of yen			Fair value
	Contract value			
	Due within one year	Due after one year	Total	
As at March 31, 2012				
Interest rate swaps (receivable rate variable/payable rate fixed)	¥500	¥300	¥800	(*4)
	Millions of yen			
	Contract value			
	Due within one year	Due after one year	Total	Fair value
As at March 31, 2011				
Interest rate swaps (receivable rate variable/payable rate fixed)	¥3,050	¥500	¥3,550	(*4)
	Thousands of U.S. dollars			
	Contract value			
	Due within one year	Due after one year	Total	Fair value
As at March 31, 2012				
Interest rate swaps (receivable rate variable/payable rate fixed)	\$6,088	\$3,653	\$9,741	(*4)

*4. As items to which exceptional treatment of interest rate swaps is applicable are treated as a single unit with the long-term debt covered by the hedge, the fair value is included in the fair value indicated for the relevant long-term debt.

19. Asset Retirement Obligations

Asset retirement obligations recorded in the consolidated balance sheets as of March 31, 2012 and 2011.

a. Outline of relevant asset retirement obligations

These are obligations under the Ordinance on Prevention of Asbestos Hazards relating to certain facilities for lease.

b. Method of calculation of amount of relevant asset retirement obligations

For the facilities in a. above, calculations are based on estimated period of use 31 years and discount rate 2.2%.

c. Increase/decrease in total amount of relevant asset retirement obligations for the year ended March 31, 2012 and 2011 are as follows.

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Balance at the beginning of the fiscal year	¥298	¥298	\$3,628
Increase/decrease during year	-	-	-
Balance at the end of the fiscal year	¥298	¥298	\$3,628

From the fiscal year ended March 31, 2011, the balances shown are amounts for the beginning of the year reflecting the Company's application of the Accounting Standard for Asset Retirement Obligations (Statement No. 18 issued by ASBJ on March 31, 2008) and the associated implementation guidance (Guidance No. 21 issued by ASBJ on March 31, 2008).

20. Real Estate for Leasing

In the Tokyo area and other districts, the Company and certain of its subsidiaries undertake leasing of part of their business premises or of land and buildings used for residential leasing. In the year ended March 2012 and 2011, the net rent income on the relevant real estate for leasing was ¥321 million (\$3,911 thousand) and ¥302 million with rent income recorded under net sales and rent expenses under cost of sales.

The carrying amounts in the consolidated balance sheet of the relevant real estate for leasing, the change during the period, and the fair value are as set out below.

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
The carrying amounts in the consolidated balance sheet			
Balance at the beginning of the fiscal year	¥5,470	¥5,451	\$66,605
Change during the fiscal year	(55)	20	(672)
Balance at the end of the fiscal year	5,415	5,470	65,933
Fair value at the end of fiscal year	¥3,790	¥3,892	\$46,152

- *1. The carrying amounts in the consolidated balance sheet are the acquisition cost, net of accumulated depreciation and accumulated impairment loss.
- *2. The change during the year ended March 31, 2012 was mainly due to a decrease by depreciation accounting for ¥41 million (\$495 thousand). The change during the fiscal year ended March 31, 2011, was due mainly to an increase in leased area accounting for ¥61 million.
- *3. Fair value of significant properties at March 31, 2012 and 2011 represents a price based on appraised value determined by an external real estate appraiser. Fair value of insignificant properties is based on index considered to appropriately reflect market price.

21. Segment Information

(1) Outline of Reporting Segments

The Company's reporting segments consist of components of its business for which separate financial information is available and which are evaluated regularly by the Company's board of directors in deciding the allocation of operational resources and in assessing business performance.

The TKK Group conducts its operations on the basis of a comprehensive business strategy formulated to cover the products and services of its different business segments and of the Company's subsidiary Toyo Kanetsu Solutions K.K.

Accordingly, the Company recognizes the following reporting segments, which consist of segments handling different products and services: Plant & Machinery Business; Material Handling Systems Business; and Building Construction Business.

The operations of the Plant & Machinery Business consist chiefly of the design, manufacture, and installation of storage tanks for LNG, LPG, crude oil, and other gases and liquids and maintenance operations for these various types of tank. The Material Handling Systems Business engages chiefly in the development, design, and installation of material distribution systems consisting mainly of sorting, picking, and conveying systems, and the maintenance of these various systems. The Building Construction Business engages chiefly in the design, construction, and management of buildings of various types including apartment buildings, office buildings, welfare facilities, and warehouses.

(2) Method of Calculation of Amounts for Net Sales, Income or Loss, Assets, and Other Items for Reporting Segments

The accounting methods applied to the reporting segments are the same as those specified above in Note 2. Summary of Significant Accounting Policies. The income of the reporting segments is based on operating income. Intersegmental transactions are entered at the actual amount.

(3) Information on Amounts for Net Sales, Income or Loss, Assets, and Other Items for Reporting Segments

	Millions of yen						
	Reporting segment				Other	Adjustments	Total
	Plant & Machinery Business	Material Handling Systems Business	Building Construction Business	Subtotal			
Year ended March 31, 2012							
Sales							
Sales to external customers	¥23,625	¥11,624	¥3,338	¥38,587	¥2,146	¥ -	¥ 40,733
Inter-segment sales	-	-	-	-	682	(682)	-
Total	23,625	11,624	3,338	38,587	2,828	(682)	40,733
Operating income	1,956	(729)	14	1,241	491	(258)	1,474
Assets	15,425	9,611	1,859	26,895	8,228	16,370	51,493
Other items							
Depreciation	274	200	10	484	145	14	643
Increase in tangible fixed assets and intangible fixed assets	551	83	0	634	40	5	679

	Millions of yen						
	Reporting segment				Other	Adjustments	Total
	Plant & Machinery Business	Material Handling Systems Business	Building Construction Business	Subtotal			
Year ended March 31, 2011							
Sales							
Sales to external customers	¥26,709	¥17,590	¥2,180	¥46,479	¥2,239	¥ -	¥ 48,718
Inter-segment sales	-	-	-	-	746	(746)	-
Total	26,709	17,590	2,180	46,479	2,985	(746)	48,718
Operating income	2,517	(163)	36	2,390	482	(282)	2,590
Assets	20,042	8,556	2,008	30,606	10,238	12,212	53,056
Other items							
Depreciation	273	240	9	522	157	15	694
Increase in tangible fixed assets and intangible fixed assets	635	62	1	698	33	6	737

	Thousands of U.S. dollars						
	Reporting segment				Other	Adjustments	Total
	Plant & Machinery Business	Material Handling Systems Business	Building Construction Business	Subtotal			
Year ended March 31, 2012							
Sales							
Sales to external customers	\$287,655	\$141,531	\$40,642	\$469,828	\$26,132	\$ -	\$495,960
Inter-segment sales	-	-	-	-	8,303	(8,303)	-
Total	287,655	141,531	40,642	469,828	34,435	(8,303)	495,960
Operating income	23,817	(8,872)	174	15,119	5,983	(3,160)	17,942
Assets	187,810	117,027	22,631	327,468	100,178	199,328	626,974
Other items							
Depreciation	3,332	2,438	127	5,897	1,766	170	7,833
Increase in tangible fixed assets and intangible fixed assets	6,712	1,012	6	7,730	481	56	8,267

(4) Differences between Segmental Totals and Consolidated Financial Statement Totals and Main Factors in Difference

(a) Operating income

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Sum total of reporting segments operating income	¥1,242	¥2,390	\$15,117
Income in Other category	491	482	5,984
Corporate expenses (*)	(268)	(290)	(3,265)
Other adjustments	9	8	106
Operating income in consolidated financial statements	¥1,474	¥2,590	\$17,942

* Corporate expenses are chiefly expenses for administrative and other managerial divisions that do not belong to a reporting segment.

(b) Assets

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Sum total of reporting segments assets	¥26,895	¥30,606	\$327,467
Assets in Other category	8,228	10,238	100,178
Corporate assets (*)	16,396	12,248	199,632
Other adjustments	(26)	(36)	(303)
Total assets of consolidated financial statements	¥51,493	¥53,056	\$626,974

* Corporate assets are chiefly Company cash and deposits and assets relating to the administration department for investments in securities etc., which do not belong to a reporting segment.

(5) Information by Individual Product or Service

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Sales to external customers			
Storage tanks, etc.	¥15,888	¥17,557	\$193,451
Storage tank maintenance operations	7,737	9,153	94,204
Material handling systems and machinery, etc.	11,624	17,590	141,532
Apartment and office buildings, etc.	3,338	2,180	40,642
Other	2,146	2,238	26,131
Total	¥40,733	¥48,718	\$495,960

(6) Geographical Information

(a) Sales

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Sales to external customers			
Japan	¥30,047	¥38,808	\$365,841
South-east Asia	2,116	701	25,762
Middle East	2,272	4,186	27,667
Oceania	5,960	1,853	72,573
Africa	282	2,907	3,438
Other	56	263	679
Total	¥40,733	¥48,718	\$495,960

Note: Net sales figures are categorized by country or region based on the location of the contract.

(b) Tangible fixed assets

March 31	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Japan	¥11,268	-	\$137,196
South-east Asia	1,311	-	15,961
Total	¥12,579	-	\$153,157

Note: Regarding tangible fixed assets for the year ended March 31, 2011, as the amount of the tangible fixed assets located in Japan accounts for more than 90% of the amount of tangible fixed assets recorded in the consolidated balance sheets, the relevant information has been omitted.

(7) Information on Main Customers

Main Customer for the year ended March 31, 2012 was Bechtel and sales to Bechtel was ¥6,225 million (\$75,797 thousand). Regarding the year ended March 31, 2011, main customer was Joint Venture of TTK-Shimizu Corp and sales to Joint Venture of TTK-Shimizu Corp was ¥4,959 million.

22. Amount Per Share

Amounts per share at March 31, 2012 and 2011 and for the years then ended were as follows:

	Yen		U.S. dollars
	2012	2011	2012
Net assets	¥244.77	¥246.04	\$2.98
Net income	5.93	1.31	0.07

Diluted net income per share for the years ended March 31, 2012 and 2011 has not been presented because no potentially dilutive shares of common stock were outstanding.

Net income per share was calculated on the following basis:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Net income	¥714	¥158	\$8,695
Net income not available to shareholders of common stock	-	-	-
Net income available to shareholders of common stock	¥714	¥158	\$8,695
	Thousands of shares		
	2012	2011	
Weighted-average number of outstanding shares of common stock	120,441	120,451	

23. Subsequent Event

(Acquisition of 100% ownership of Toyo Koken K.K. by share exchange)

The Company (hereinafter "TKK") and an equity-method affiliated company, Toyo Koken K.K. (hereinafter "KOK") resolved at their respective board of directors meetings held on December 20, 2011 and concluded an agreement on the same day, to implement a share exchange (the "Share Exchange") pursuant to a share exchange agreement entered into by TKK and KOK (the "Share Exchange Agreement"), under which TKK will become the wholly owning parent of KOK and KOK will become a wholly owned subsidiary of TKK.

Pursuant to the provision of Paragraph 3 of Article 796 of Japanese Corporate Law, the Share Exchange was implemented as a short-form share exchange for which the approval at a general meeting of TKK shareholders is not required. The Share Exchange subject to the approval of the Share Exchange Agreement by a resolution at the extraordinary general meeting of KOK shareholders was held on February 28, 2012.

Based on the Share Exchange Agreement, the Share Exchange became effective as of April 1, 2012 and KOK became a subsidiary of TKK.

(1) Outline of business combination

(a) Acquired company: Toyo Koken K.K.

(b) Business lines: Manufacture and sales of winch, balancer, conveyor and industrial robot

(c) Main reason of business combination

This acquisition is designed to advancement of corporate value and enhancement of the comprehensive strength by unifying/streamlining the development/production/sales structure, and integrating their technology resources.

(d) Acquisition date: April 1, 2012

(e) Form of acquisition: Share exchange

(f) Ratio of voting rights

Ratio before the business combination	39.4%
Ratio additionally acquired on the business combination date	60.6%
Ratio after the acquisition	100.0%

(g) Main reason of deciding the acquired company

The Company acquired the 100% voting rights shares of KOK by Share Exchange.

(2) Acquisition cost and breakdown

	Millions of yen	Thousands of U. S. dollars
	Acquisition price (Common stock)	¥626 million
Cost incurred directly	33 million	398
Acquisition cost	¥659 million	\$8,021

(3) Share exchange rate, calculation basis and number of allocated shares

(a) Share exchange rate

Company Name	TKK(Parent Company)	KOK
Share Exchange Rate	1	0.6

(b) Calculation Basis

In order to ensure fairness and reasonableness of the share exchange ratio for the Share Exchange, each of the parties decided to request a separate independent third party valuation institution to calculate a share exchange rate. For this purpose, TKK appointed Daiwa Securities Capital Markets Co., Ltd. (Current Daiwa Securities Co., Ltd. hereinafter "Daiwa Securities CM ") and KOK appointed A.G.S. Consulting Co., Ltd. (hereinafter "AGS").

Daiwa Securities CM and AGS determined that the value of TKK and KOK Shares should be analyzed using the market price method based on the fact that both of their market prices are available and the discount cash flow method in order to reflect the status of future activities.

TKK and KOK engaged in repeated negotiations and discussions based on the analysis provided by the above third party valuation institutions, and bearing in mind their respective financial conditions, performance trends and stock price movements, etc. As a result, TKK and KOK determined that the share exchange rate set forth above and resolved the share exchange rate for the Share Exchange upon approval obtained at meetings of their respective boards of directors.

(c) Number of allocated shares

Common Stock 3,045,000 shares (Common stock held in treasury 3,045,000 shares)

(d) Amount of goodwill, reason for its recognition, amortization method and period

i. Amount of goodwill

¥311 million

ii. Reason for its recognition

Goodwill is recognized in the total amount of difference between the amount of subsidiary stock which is additionally acquired and market value of net assets on the date of the acquisition, and difference between the acquisition cost of previously owned shares and the carrying amount under equity method.

iii. Amortization method and period

5 years with straight-line method

(e) Assets acquired and liabilities assumed on the acquisition date

	Millions of yen	<i>Thousands of U. S. dollars</i>
Current assets	¥2,123	\$25,848
Fixed assets	936	11,401
Total assets	3,059	37,249
Current liabilities	1,907	23,227
Fixed liabilities	513	6,242
Total liabilities	¥2,420	\$29,469



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Independent Auditor's Report

The Board of Directors
Toyo Kanetsu Kabushiki Kaisha

We have audited the accompanying consolidated financial statements of Toyo Kanetsu Kabushiki Kaisha and its consolidated subsidiaries, which comprise the consolidated balance sheet as at March 31, 2012, and the consolidated statements of income and comprehensive income, changes in net assets, and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. The purpose of an audit of the consolidated financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Toyo Kanetsu Kabushiki Kaisha and its consolidated subsidiaries as at March 31, 2012, and their consolidated financial performance and cash flows for the year then ended in conformity with accounting principles generally accepted in Japan.

Emphasis of Matter

We draw attention to Note 23 to the consolidated financial statements, which describes that effective on April 1, 2012, Toyo Kanetsu Kabushiki Kaisha implemented exchange of shares which resulted in converting an affiliated company accounted for under equity method, Toyo Koken Kabushiki Kaisha, into a wholly owned subsidiary. Our opinion is not qualified in respect of this matter.

Convenience Translation

We have reviewed the translation of these consolidated financial statements into U.S. dollars, presented for the convenience of readers, and, in our opinion, the accompanying consolidated financial statements have been properly translated on the basis described in Note 3.

Ernst & Young ShinNihon LLC

June 28, 2012

A member firm of Ernst & Young Global Limited

Corporate Data

Date of Establishment	May 16, 1941
Common Stock	¥18,580 million
Authorized Shares	297,000,000
Capital Stock Issued	138,730,741
Number of Shareholders	14,109
Security Traded	Tokyo Stock Exchange Market, First Section
Transfer Agent and Registrar	The Mitsubishi UFJ Trust and Banking Corporation 4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8212, Japan
Annual Meeting	The annual meeting of shareholders is normally held in June in Tokyo, Japan

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