

The background features a white space with several black lines. A prominent, thick black diagonal line runs from the bottom-left towards the top-right. Two thinner black lines intersect this thick line: one is horizontal, passing through the text, and the other is diagonal, crossing the thick line at an angle.

**TOYO KANETSU K.K.**

**2008 annual report**

# Profile

Toyo Kanetsu K.K. (TKK) was established in the year of 1941. Since that time, TKK has continued to meet the requirements of the industry through our policy of “Customers First.”

The Plant & Machinery Division was established in 1950 when in-house welding technology was developed for welded storage tanks. Since then, our expertise has expanded to provide customers various kinds of storage tanks consisting of more than 5,000 units varying from crude oil storage tanks to LNG storage tanks. Particularly, we are proud of our outstanding track record of LNG Storage Tank construction, with 28 tanks in Japan and 57 tanks in overseas sites in Asia, Africa, Middle East, Oceania and the Western Hemisphere. Our technical expertise and our outstanding record of Safety, Quality & Delivery have been recognized and appreciated by the major clients throughout the world.

The Building Construction Division was started in 1989 for construction of apartment houses with application of modular steel frame structures. The Division has expanded its activities to shop and office buildings with use of prefabricated construction methods as well as conventional construction methods.

The Material Handling Division was begun in 1953 for manufacture and installation of highly standardized conveyors systems. Since that time, the Division has continued to develop the technology to meet the needs of our clients. The Division supplied one of the largest Airport Baggage Handling Systems in the world in 1998 at Kuala Lumpur International Airport in Malaysia. Also, as a leading provider company of Logistics Solutions in Japan, the Division has successfully completed numerous projects such as Distribution Center System, Truck Terminal System, Food Distribution Processing Center and Postal Sorting System. The Division became a subsidiary company of TKK under the name of Toyo Kanetsu Solutions K.K. in 2002 in order to maximize the efficiency and also to vitalize TKK Group companies.

TKK will continue to provide the advanced technology to answer the needs of its clients for today and tomorrow.

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## Financial Highlights

	Millions of yen					Thousands of U.S. dollars
	2008	2007	2006	2005	2004	2008
For the Years Ended 31st March:						
Net Sales	¥ 49,785	¥ 45,548	¥ 45,530	¥ 39,734	¥ 43,914	\$496,902
Material Handling Systems Division	15,243	17,316	20,909	13,595	17,550	152,139
Plant & Machinery Division	23,355	17,029	14,643	15,217	10,386	233,111
Building Construction Division	5,756	5,944	5,668	7,533	9,280	57,449
Real Estate Utilizing Division	581	521	-	-	-	5,803
Other	4,850	4,738	4,310	3,389	6,698	48,400
Operating Income	3,686	1,887	1,904	1,349	923	36,793
Net Income	3,810	2,836	1,626	1,011	1,042	38,028
Cash dividends	534	415	277	-	-	5,329
At 31st March:						
Current Assets	30,245	30,226	25,309	22,796	21,024	301,876
Net Property, Plant and Equipment	16,324	16,956	16,566	16,544	17,052	162,926
Investments and Advances	12,269	21,498	24,852	16,300	16,103	122,461
Intangibles	221	322	413	317	280	2,209
Total Assets	59,059	69,002	67,140	55,957	54,459	589,472
Current Liabilities	21,272	22,865	20,084	20,420	16,893	212,318
Long-Term Liabilities	8,988	14,195	15,647	11,507	13,534	89,711
Minority Interests in Consolidated Subsidiaries	-	-	10	25	19	-
Shareholders' Equity	-	-	31,399	24,005	24,013	-
Total Liabilities, Minority Interests and Shareholders' Equity	-	-	67,140	55,957	54,459	-
Shareholders' Equity	26,564	24,651	-	-	-	265,142
Valuation and Translation Adjustments	2,235	7,283	-	-	-	22,301
Minority Interests in Consolidated Subsidiaries	-	8	-	-	-	-
Total Liabilities and Net Assets	59,059	69,002	-	-	-	589,472
Order Backlog	57,412	34,176	38,467	34,232	34,701	573,032
			Yen			U.S. dollars
Per Share:						
Net Income	¥ 27.90	¥ 20.52	¥ 11.76	¥ 7.31	¥ 7.53	\$ 0.28
Cash dividends	4.00	3.00	2.00	-	-	\$ 0.04
Shareholders' Equity	216.05	231.10	227.11	173.57	173.55	\$ 2.16
Number of Shareholders	15,747	16,797	17,005	16,418	16,078	
Number of Employees	597	573	552	525	564	

The U.S. dollar amounts in this annual report represent translations of Japanese yen at the rate of ¥100.19=\$1.00, solely for the reader's convenience.

## Message from the President

### 1. Analysis about operating results

In the year ended March 31, 2008, uncertainties over the economy increased in Japan, due to a change in exports that had previously remained to be steady, a slowdown in corporate earnings and capital expenditures, and a growth in risks such as squeezed credit in the financial market worldwide and risen prices of raw materials and fuel.

Under such macroeconomic circumstances, the Material Handling System Business benefited from diverse and sophisticated corporation needs for logistics systems, amid further progress in the reorganization of logistics bases and the outsourcing of logistics, reflecting a social trend toward logistics that are efficient and have less environmental impact.

In the Plant & Machinery Business, both oil producing and consuming countries actively invested in their storage facilities against the backdrop of continued price hikes of oil owing to globally increasing demand for energy.

In the Building Construction Business, the business climate remained severe because of further heightened competition to win orders and a rise in the prices of building materials.

Under this business environment, consolidated net sales for the fiscal year under review were JPY49.7 billion (US\$496 million), up 9.3% from the previous year. Operating income almost doubled to JPY3.6 billion (US\$36 million), up 95.4%, and ordinary income also jumped 67.7% to JPY4.1 billion (US\$41 million). Net income was JPY3.8 billion (US\$38 million), up 34.3%. Total orders received soared 87.8% year-on-year to JPY67.5 billion (US\$674 million).

Operating results by business are as follows:

In the Material Handling Systems Business, we continued to focus on IT-based material handling systems such as our mainstay Sorting System for retailers, Picking System for consumer cooperatives, and Warehouse Management Systems (WMS), while implementing proactive sales activities that take advantage of events such as exhibitions and forums, and using our feasibility facilities for RFIDs (radio frequency IC tags) including a rewritable label system. Year-on-year total orders received remained almost unchanged. Gross profit margin increased thanks mainly to our efforts to raise productivity, but profits dropped sharply, affected by a decrease in sales.

As a result, net sales for this business were JPY15.2 billion (US\$152 million) in the fiscal year under review, down 12.0% from the previous year, and operating income was JPY0.4 billion (US\$4 million), down 42.6%. Orders received totaled JPY16.8 billion (US\$167 million), down 0.3%.

In the Plant & Machinery Business, we implemented brisk sales activities focusing on profitability in the Middle East, Southeast Asia, and Africa, by making use of our extensive experience and technical capability and reliability as a specialist manufacturer, as well as international competitiveness. As a consequence, we won orders for two LNG tanks and two LPG tanks from Angola for a large LNG project, and two LPG tanks from Algeria.

In the domestic market, we won orders for one LNG tank for an existing LNG base. In the area of maintenance work, there was high demand for quakeproofing work for floating roof tanks as a result of a partial amendment of the Fire Service Law. In response, we strengthened our maintenance-work related organization and sales activities. As a consequence, orders received for such work increased substantially. To cope with increased orders, processing plants overseas strengthened their systems as processing bases, by enhancing production facilities and complying with legal systems not only for overseas markets, but for the Japanese market as well.

Processing and construction work for large projects for overseas markets, such as LNG tanks and oil tanks, progressed smoothly, while repair work was steady in the domestic market. Hence, sales rose sharply from the previous year. These sales, combined with our thorough management of all aspects of projects including costs, pushed up operating income by approximately 200% compared to the previous year.

As a result, net sales at this business were JPY23.3 billion (US\$233 million), up 37.2% from the previous year, and operating income was JPY3.2 billion (US\$32 million), up 194.9%. Orders received totaled JPY44.0 billion (US\$439 million), up 222.6%.

In the Building Construction Business, earnings were affected by a partial amendment of the Building Standard Law in the first half of the fiscal year under review. However, orders received increased markedly from the previous year, thanks to an increase in large projects and an expansion in new businesses. Both sales and profits decreased, hurt particularly by sluggishness in the leased apartments sector. Meanwhile, we made every effort to improve profitability in other construction sectors. Accordingly, the decline of profits shrank as a whole.

As a result, net sales at this business were JPY5.7 billion (US\$57 million), down 3.2% from the preceding year, and operating income was JPY0.1 billion (US\$1 million), down 4.3%. Orders received totaled JPY6.7 billion (US\$66 million), up 22.3%.

Group companies that are engaged in the Real Estate Leasing Business and businesses other than those mentioned above strove to expand and develop their businesses. As a result, aggregate net sales were JPY5.4 billion (US\$54 million), up 3.3% from a year earlier.

### 2. Future Issues for the Corporate Group

(1) To continue and enhance reform and improvement of our major businesses for our sustainable growth

We will make further efforts to improve our technical capability and competitiveness, reform operations, and reduce costs, in order to facilitate the sustainable growth of each business.

(2) To revitalize human resources and organizations

We will strive to further obtain and train talented personnel, aiming to become an organization with creative power and the ability to act.

(3) To endeavor to realize fair and transparent corporate governance

We will establish internal control systems, including a compliance system, and a risk management system, while improving management monitoring, information disclosure, and accountability, in order to ensure sound growth and development of the Group.



June 2008

A handwritten signature in black ink, appearing to read 'Takeshi Mizukami'. The signature is fluid and cursive, written over a white background.

Takeshi Mizukami  
President & Representative  
Director

# Board of Directors and Corporate Auditors

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Chairman & Representative Director	Shigeaki Kiyota
President & Representative Director	Takeshi Mizukami
Managing Director	Shinji Shimazaki
Director	Sadao Arita
	Toru Yanagawa
	Shoji Fujiyoshi
Auditor	Teruo Nojo
	Masaharu Hino
	Keiichi Miyakawa
	Takashi Nakamura

## Line of Business

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### Plant & Machinery Business

Design & Engineering, Procurement, Shop-Fabrication and Construction of :

- Floating Roof Tank
- Cone Roof Tank
- Dome Roof Tank
- LNG/Ethylene Storage Tank, etc.
- LPG Storage Tank, etc.
- Spherical Tank

### Material Handling Systems Business

Planning, Design, Manufacturing, Construction and Marketing of :

- Distribution Center System
- Truck Terminal System
- Production Line System
- Airport Baggage Handling System
- Postal Sorting System
- Inter-hospital Handling System
- Food Processing Center System
- Food Production Factory System
- Apparel Center System

### Building Construction Business

Design and Construction of :

- Apartment House
- Shop Building
- Office and Warehouse Buildings

### Real Estate Business

Sale, Brokerage and Leasing of :

- Office Building
- Apartment House
- Distribution Center
- Real Estate

## Qualification

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- Listed in primary stock exchanges (Tokyo).
- Quality Management System to ISO 9001 certified by Bureau Veritas Quality International (BVQI) for flat bottomed vertical cylindrical storage tank for low temperature service.
- Quality Management System to ISO 9001 certified by Bureau Veritas Quality International (BVQI) for baggage handling system, slide shoe type sorting conveyor and wheel up sorting conveyor.

## Subsidiaries, Affiliated Companies and Line of Business

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Subsidiaries which are consolidated, and affiliated companies which are accounted for by the equity method, are as follows.

### Consolidated Subsidiaries

#### Domestic

##### **Toyo Kanetsu Solutions K.K.**

Share Capital : 100.0%

Line of Business : Logistics solution provider

##### **K-Techno Inc.**

Share Capital : 100.0%

Line of Business : Consulting & Maintenance of Material Handling System

##### **TKL Co., Ltd.**

Share Capital : 100.0%

Line of Business : Rental/Leasing & Insurance Agent

##### **Toyo Service System K.K.**

Share Capital : 91.7%

Line of Business : Real Estate Management, Welfare Facilities Management,  
Gardening/Floriculture Business & Property, Plant and Equipment Maintenance

##### **Global Eight Corporation**

Share Capital : 65.0%

Line of Business : Commodity & Foodstuffs Trading

#### Overseas

##### **P.T. Toyo Kanetsu Indonesia**

Share Capital : 100%

Line of Business : Storage Tanks/Pressure Vessels/Onshore & Offshore Steel Structures

##### **Al Ghallilah Engineering & Construction L.L.C.**

Share Capital : 65.0%

Line of Business : Storage Tanks/Pressure Vessels/Onshore & Offshore Steel Structures

##### **Toyo Kanetsu Singapore Pte. Ltd.**

Share Capital : 100%

Line of Business : Storage Tanks/Pressure Vessels

##### **TKK-USA, Inc.**

Share Capital : 100%

Line of Business : Storage Tanks/Pressure Vessels/Onshore & Offshore Steel Structures

### Affiliated Companies (Equity Method)

#### Domestic

##### **Toyo Koken K.K.**

Share Capital : 39.3%

Line of Business : Electric-driven winches, Conveyors, Balancer & Robots

##### **Toyo Miyama Co., Ltd.**

Share Capital : 49.0%

Line of Business : Prefabrication of Unit House

##### **\*Katayama Co.**

Share Capital : 18.8%

Line of Business : Architectural Management

##### **Manavis Co., Ltd.**

Share Capital : 16.1%

Line of Business : Cosmetics, Cleaning Products

#### Overseas

##### **Toyo Kanetsu (Malaysia) Sdn. Bhd.**

Share Capital : 49.0%

Line of Business : Material handling Systems, Storage Tanks/Pressure Vessels/Onshore & Offshore  
Steel Structures

\*At March 31, 2008, the affiliated company, Katayama Co. has been excluded from companies accounted for an equity basis, because the Company has sold the investment in Katayama Co. at March 31, 2008.

**Consolidated Balance Sheets**

As at March 31, 2008 and 2007

ASSETS	Millions of yen		Thousands of U.S. dollars (Note 4)
	2008	2007	2008
<b>Current Assets:</b>			
Cash on hand and at bank (Note 5)	¥7,579	¥7,138	\$75,647
Marketable securities (Notes 5 and 6)	-	1,499	-
Notes and accounts receivable	11,641	8,615	116,182
Less: Allowance for doubtful accounts	(289)	(238)	(2,883)
	<u>11,352</u>	<u>8,377</u>	<u>113,299</u>
Inventories (Note 7)	8,998	10,153	89,814
Deferred tax assets (Note 11)	935	977	9,335
Other current assets	1,381	2,082	13,781
Total current assets	<u>30,245</u>	<u>30,226</u>	<u>301,876</u>
<b>Property, Plant and Equipment (Note 9):</b>			
Buildings and structures	10,408	10,316	103,885
Machinery and equipment	4,815	4,223	48,045
Land (Note 3(8))	9,065	9,073	90,482
Leased assets (Note 14)	6,823	6,718	68,102
Construction in progress	-	293	-
Less: Accumulated depreciation	(14,787)	(13,667)	(147,588)
Total property, plant and equipment	<u>16,324</u>	<u>16,956</u>	<u>162,926</u>
<b>Investments and Advances:</b>			
Investments in securities (Notes 8 and 9)	9,790	17,785	97,712
Long-term loans receivable	1,017	1,148	10,155
Other investments	1,935	3,115	19,312
Less: Allowance for doubtful accounts	(473)	(550)	(4,718)
Total investments and advances	<u>12,269</u>	<u>21,498</u>	<u>122,461</u>
<b>Intangibles:</b>			
Intangible fixed assets	221	322	2,209
Total intangibles	<u>221</u>	<u>322</u>	<u>2,209</u>
	<u>¥59,059</u>	<u>¥69,002</u>	<u>\$589,472</u>

The accompanying notes are an integral part of the consolidated financial statements.

**LIABILITIES and NET ASSETS**

	Millions of yen		Thousands of U.S. dollars (Note 4)
	2008	2007	2008
<b>Current Liabilities:</b>			
Short-term debt (Note 9)	¥4,610	¥4,861	\$46,009
Notes and accounts payable	2,216	2,285	22,116
Accrued income taxes (Note 11)	139	128	1,388
Accrued liabilities	4,233	3,487	42,251
Advances from customers	7,180	9,604	71,668
Accrued bonuses	242	204	2,414
Reserve for losses on work in progress	1,089	1,212	10,872
Reserve for warranty costs for completed works	263	20	2,620
Reserve for contingent loss	542	639	5,410
Other current liabilities	758	425	7,570
Total current liabilities	<u>21,272</u>	<u>22,865</u>	<u>212,318</u>
<b>Long-Term Liabilities:</b>			
Long-term debt (Note 9)	3,194	4,361	31,880
Deferred tax liabilities on revaluation of land (Note 3(8) and 11)	2,174	2,174	21,699
Deferred tax liabilities (Note 11)	1,786	5,156	17,823
Accrued retirement benefits for employees (Note 10)	1,631	2,353	16,284
Accrued retirement benefits for directors and corporate auditors	193	141	1,925
Other long-term liabilities	10	10	100
Total long-term liabilities	<u>8,988</u>	<u>14,195</u>	<u>89,711</u>
<b>Commitments and Contingent Liabilities (Note 16)</b>			
<b>Net Assets</b>			
<b>Shareholders' Equity:</b>			
Common stock:			
Authorized: 297,000,000 shares			
Issued: 138,730,741 shares	18,580	18,580	185,448
Additional paid-in capital	1,104	1,104	11,020
Accumulated earnings	8,481	5,050	84,652
Less: Treasury stock, at cost	(1,601)	(83)	(15,978)
Total shareholders' equity	<u>26,564</u>	<u>24,651</u>	<u>265,142</u>
<b>Valuation and Translation Adjustments:</b>			
Net unrealized holding gains on investments in securities	2,576	7,557	25,706
Deferred gains or losses on hedges	(94)	(16)	(940)
Unrealized gains on revaluation of land (Note 3(8))	391	391	3,907
Foreign currency translation adjustments	(638)	(649)	(6,372)
Total valuation and translation adjustments	<u>2,235</u>	<u>7,283</u>	<u>22,301</u>
<b>Minority Interests</b>	-	8	-
<b>Total Net Assets</b>	<u>28,799</u>	<u>31,942</u>	<u>287,443</u>
	<u>¥59,059</u>	<u>¥69,002</u>	<u>\$589,472</u>

The accompanying notes are an integral part of the consolidated financial statements.



**Consolidated Statements of Operations**

For the years ended March 31, 2008 and 2007

	Millions of yen		Thousands of U.S. dollars (Note 4)
	2008	2007	2008
<b>Net Sales</b>	<b>¥49,785</b>	¥45,548	<b>\$496,902</b>
<b>Cost of Sales</b> (Note 13)	<b>42,377</b>	39,920	<b>422,960</b>
Gross profit	<b>7,408</b>	5,628	<b>73,942</b>
<b>Selling, General and Administrative Expenses</b> (Notes 12 and 13)	<b>3,722</b>	3,741	<b>37,149</b>
Operating Income	<b>3,686</b>	1,887	<b>36,793</b>
<b>Other Income (Expenses):</b>			
Interest and dividend income	352	278	3,518
Interest expense	(152)	(234)	(1,512)
Foreign currency exchange loss	(140)	(48)	(1,395)
Equity in income of unconsolidated subsidiaries and affiliates	322	504	3,214
Gain on trading of derivative	-	56	-
Other, net	53	14	510
	<b>435</b>	570	<b>4,335</b>
Income before special items	<b>4,121</b>	2,457	<b>41,128</b>
<b>Special Profit (Loss):</b>			
Gain on sale or disposal of property, plant and Equipment, net	6	136	65
Provision for bad debts	(151)	(117)	(1,506)
Reversal of provision for bad debts	-	13	-
Loss on write-down of investments in securities	(3)	(22)	(28)
Gain on sale of investments in securities	-	18	-
Gain on sale of investment in affiliate	19	-	187
Gain on redemption of investment in affiliate	-	128	-
Proceed of insurance money on overseas project	-	45	-
Provision for contingent loss	-	(639)	-
Reversal of provision for contingent loss	97	-	967
Other, net	(11)	40	(107)
	<b>(43)</b>	(398)	<b>(422)</b>
Income before income taxes and minority interests	<b>4,078</b>	2,059	<b>40,706</b>
<b>Income Taxes</b> (Note 11):			
Current	184	162	1,841
Deferred	91	(948)	908
	<b>275</b>	(786)	<b>2,749</b>
<b>Minority Interests in Net Income (Loss) of Consolidated Subsidiaries</b>	<b>(7)</b>	9	<b>(71)</b>
<b>Net Income</b>	<b>¥3,810</b>	¥2,836	<b>\$38,028</b>
	Yen		U.S. dollars (Note 4)
<b>Per Share</b> (Note 3 (20))			
Net income	<b>¥27.90</b>	¥20.52	<b>\$0.28</b>

The accompanying notes are an integral part of the consolidated financial statements.

## Consolidated Statements of Changes in Net Assets

For the years ended March 31, 2007 and 2006

	Millions of yen					Total Shareholders' Equity
	Number of shares of common stock	Common stock	Additional paid-in capital	Accumulated earnings (deficit)	Treasury stock	
<b>Balance at March 31, 2006</b>	138,730,741	¥18,580	¥1,104	¥2,546	¥(66)	¥22,164
Cash dividends paid	-	-	-	(277)	-	(277)
Net income for the year	-	-	-	2,836	-	2,836
Purchase of treasury stock	-	-	-	-	(17)	(17)
Effect of decrease in number of consolidated subsidiaries	-	-	-	(55)	-	(55)
Net unrealized holding gains on investments	-	-	-	-	-	-
Deferred gains or losses on hedges	-	-	-	-	-	-
Foreign currency translation adjustments	-	-	-	-	-	-
Minority interests	-	-	-	-	-	-
<b>Balance at March 31, 2007</b>	138,730,741	¥18,580	¥1,104	¥5,050	¥(83)	¥24,651

	Millions of yen						Total Net Assets
	Net unrealized holding (gains) losses on investment securities	Deferred gains or losses on hedges	Unrealized gains on revaluation of land	Foreign currency translation adjustments	Total valuation and translation adjustments	Minority interests	
<b>Balance at March 31, 2006</b>	¥9,526	-	¥391	¥(682)	¥9,235	¥10	¥31,409
Cash dividends paid	-	-	-	-	-	-	(277)
Net income for the year	-	-	-	-	-	-	2,836
Purchase of treasury stock	-	-	-	-	-	-	(17)
Effect of decrease in number of consolidated subsidiaries	-	-	-	26	26	-	(29)
Net unrealized holding gains on investments	(1,969)	-	-	-	(1,969)	-	(1,969)
Deferred gains or losses on hedges	-	(16)	-	-	(16)	-	(16)
Foreign currency translation adjustments	-	-	-	7	7	-	7
Minority interests	-	-	-	-	-	(2)	(2)
<b>Balance at March 31, 2007</b>	¥7,557	¥(16)	¥391	¥(649)	¥7,283	¥8	¥31,942

	Millions of yen					
	Number of shares of common stock	Common stock	Additional paid-in capital	Accumulated earnings (deficit)	Treasury stock	Total Shareholders' Equity
<b>Balance at March 31, 2007</b>	138,730,741	¥18,580	¥1,104	¥5,050	¥(83)	¥24,651
Cash dividends paid	-	-	-	(415)	-	(415)
Net income for the year	-	-	-	3,810	-	3,810
Purchase of treasury stock	-	-	-	-	(1,518)	(1,518)
Effect of increase in number of consolidated subsidiaries	-	-	-	(1)	-	(1)
Effect of decrease in number of affiliated companies	-	-	-	37	-	37
Net unrealized holding gains on investments	-	-	-	-	-	-
Deferred gains or losses on hedges	-	-	-	-	-	-
Foreign currency translation adjustments	-	-	-	-	-	-
Minority interests	-	-	-	-	-	-
<b>Balance at March 31, 2008</b>	<b>138,730,741</b>	<b>¥18,580</b>	<b>¥1,104</b>	<b>¥8,481</b>	<b>¥(1,601)</b>	<b>¥26,564</b>

	Millions of yen						
	Net unrealized holding (gains) losses on investment securities	Deferred gains or losses on hedges	Unrealized gains on revaluation of land	Foreign currency translation adjustments	Total valuation and translation adjustments	Minority interests	Total Net Assets
<b>Balance at March 31, 2007</b>	¥7,557	¥(16)	¥391	¥(649)	¥7,283	¥8	¥31,942
Cash dividends paid	-	-	-	-	-	-	(415)
Net income for the year	-	-	-	-	-	-	3,810
Purchase of treasury stock	-	-	-	-	-	-	(1,518)
Effect of increase in number of consolidated subsidiaries	-	-	-	-	-	-	(1)
Effect of decrease in number of affiliated companies	-	-	-	-	-	-	37
Net unrealized holding gains on investments	(4,981)	-	-	-	(4,981)	-	(4,981)
Deferred gains or losses on hedges	-	(78)	-	-	(78)	-	(78)
Foreign currency translation adjustments	-	-	-	11	11	-	11
Minority interests	-	-	-	-	-	(8)	(8)
<b>Balance at March 31, 2008</b>	<b>¥2,576</b>	<b>¥(94)</b>	<b>¥391</b>	<b>¥(638)</b>	<b>¥2,235</b>	<b>-</b>	<b>¥28,799</b>

For the years ended March 31, 2008 and 2007

	Thousands of U.S. dollars (Note 4)					
	Number of shares of common stock	Common stock	Additional paid-in capital	Accumulated earnings (deficit)	Treasury stock	Total Shareholders' Equity
<b>Balance at March 31, 2007</b>	138,730,741	\$185,448	\$11,020	\$50,400	\$(824)	\$246,044
Cash dividends paid	-	-	-	(4,144)	-	(4,144)
Net income for the year	-	-	-	38,028	-	38,028
Purchase of treasury stock	-	-	-	-	(15,154)	(15,154)
Effect of increase in number of consolidated subsidiaries	-	-	-	(8)	-	(8)
Effect of decrease in number of affiliated companies	-	-	-	376	-	376
Net unrealized holding gains on investments	-	-	-	-	-	-
Deferred gains or losses on hedges	-	-	-	-	-	-
Foreign currency translation adjustments	-	-	-	-	-	-
Minority interests	-	-	-	-	-	-
<b>Balance at March 31, 2008</b>	<b>138,730,741</b>	<b>\$185,448</b>	<b>\$11,020</b>	<b>\$84,652</b>	<b>\$(15,978)</b>	<b>\$265,142</b>

	Thousands of U.S. dollars (Note 4)						
	Net unrealized holding (gains) losses on investment securities	Deferred gains or losses on hedges	Unrealized gains on revaluation of land	Foreign currency translation adjustments	Total valuation and translation adjustments	Minority interests	Total Net Assets
<b>Balance at March 31, 2007</b>	\$75,426	\$(162)	\$3,907	\$(6,482)	\$72,689	\$81	\$318,814
Cash dividends paid	-	-	-	-	-	-	(4,144)
Net income for the year	-	-	-	-	-	-	38,028
Purchase of treasury stock	-	-	-	-	-	-	(15,154)
Effect of increase in number of consolidated subsidiaries	-	-	-	-	-	-	(8)
Effect of decrease in number of affiliated companies	-	-	-	-	-	-	376
Net unrealized holding gains on investments	(49,720)	-	-	-	(49,720)	-	(49,720)
Deferred gains or losses on hedges	-	(778)	-	-	(778)	-	(778)
Foreign currency translation adjustments	-	-	-	110	110	-	110
Minority interests	-	-	-	-	-	(81)	(81)
<b>Balance at March 31, 2008</b>	<b>\$25,706</b>	<b>\$(940)</b>	<b>\$3,907</b>	<b>\$(6,372)</b>	<b>\$22,301</b>	<b>-</b>	<b>\$287,443</b>

The accompanying notes are an integral part of the consolidated financial statements.

**Consolidated Statements of Cash Flows**

For the years ended March 31, 2008 and 2007

	Millions of yen		Thousands of U.S. dollars (Note 4)
	2008	2007	2008
<b>Cash Flows from Operating Activities:</b>			
Income before income taxes and minority interests	¥4,078	¥2,059	\$40,705
Adjustments for:			
Depreciation and amortization	1,776	1,516	17,731
Amortization of long-term prepaid expenses	818	679	8,168
Decrease in provision for allowance for doubtful accounts	(27)	(271)	(271)
Increase in provision for bonuses	-	22	-
Decrease in provision for employees' retirement benefits	(719)	(1,173)	(7,178)
Increase in provision for retirement benefit for directors and corporate auditors	52	39	516
Increase (decrease) in provision for losses on work in progress	(84)	908	(839)
Increase in provision for warranty costs for completed works	243	20	2,421
Increase (decrease) in provision for contingent loss	(97)	639	(967)
Interest and dividend income	(352)	(278)	(3,518)
Interest expense	152	234	1,512
Exchange (gain) loss	40	(50)	403
Equity in income of unconsolidated subsidiaries and affiliates	(322)	(504)	(3,214)
Net gain on sale of investments in securities	-	(18)	-
Loss on write-down of investments in securities	3	22	28
Gain on sale of investment in affiliate	(19)	-	(187)
Gain on redemption of investment in affiliate	-	(128)	-
Gain on sale of property, plant and equipment, net	(8)	(199)	(78)
Loss on disposal of property, plant and equipment	0	62	1
Increase in notes and accounts receivables	(2,859)	(759)	(28,538)
(Increase) decrease in inventories	1,153	(3,391)	11,512
(Increase) decrease in accrued income	870	(884)	8,687
Increase (decrease) in notes and accounts payable	718	(326)	7,163
Increase (decrease) in advances from customers	(2,273)	2,513	(22,684)
Other	142	118	1,409
Sub total	3,285	850	32,782
Interest and dividend income received	356	286	3,554
Interest expense paid	(140)	(228)	(1,396)
Income taxes paid	(201)	(454)	(2,007)
Net cash provided by operating activities	3,300	454	32,933
<b>Cash Flows from Investing Activities:</b>			
Increase in time deposits (over 3-month term)	(76)	(40)	(759)
Proceeds from withdrawal of time deposits	60	-	600
Payments for purchase of property, plant and equipment	(1,333)	(2,563)	(13,306)
Proceeds from sales of property, plant and equipment	25	327	254
Payments for purchase of investments in securities	(61)	(56)	(610)
Proceeds from sales of investments in securities	56	683	561
Payment for purchase of investment in consolidated subsidiary	-	(29)	-
Proceeds from redemption of investment in affiliate	-	232	-
Proceeds from clearing of consolidated subsidiary	-	45	-
Decrease in long-term loans receivable	122	182	1,221
Increase in long-term prepaid expenses	(1)	(1,180)	(5)
Other	153	14	1,514
Net cash used in investing activities	(1,055)	(2,385)	(10,530)
<b>Cash Flows from Financing Activities:</b>			
Increase in short-term debt, net	331	271	3,309
Proceeds from long-term debt	450	2,696	4,491
Repayment of long-term debt	(2,143)	(2,056)	(21,391)
Purchase of treasury stock	(1,518)	-	(15,154)
Capital dividend paid	(411)	(277)	(4,105)
Other	-	(21)	-
Net cash provided by (used in) financing activities	(3,291)	613	(32,850)
<b>Effect of Exchange Rate Changes on Cash and Cash Equivalents</b>	(27)	31	(269)
<b>Net Decrease in Cash and Cash Equivalents</b>	(1,073)	(1,287)	(10,716)
<b>Cash and Cash Equivalents at Beginning of Year</b>	8,399	9,768	83,834
<b>Increase (decrease) in Cash and Cash Equivalents owing to decrease in number of consolidated subsidiaries (Note 3(1))</b>	0	(82)	0
<b>Cash and Cash Equivalents at End of Year (Note 5)</b>	¥7,326	¥8,399	\$73,118

The accompanying notes are an integral part of the consolidated financial statements.

# Notes to the Consolidated Financial Statements

For the years ended March 31, 2008 and 2007

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## 1. Basis of Presenting the Consolidated Financial Statements

The accompanying consolidated financial statements of Toyo Kanetsu Kabushiki Kaisha (the "Company") and its subsidiaries (collectively, the "Companies") are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Law of Japan. The accounts of overseas consolidated subsidiaries are based on their financial statements prepared in conformity with generally accepted accounting principles and practices prevailing in the respective countries in which the subsidiaries are incorporated.

Certain items presented in the consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified in these accounts for the convenience of readers outside Japan.

## 2. Accounting Standards for Presentation of Net Assets in the Balance Sheet

Effective from the year ended March 31, 2007, the Company has applied "Accounting standards for presentation of net assets in the balance sheet (Accounting Standards Board of Japan Statement No.5)", and "Implementation guidance for Accounting standards for presentation of net assets in the balance sheet (Accounting Standards of Japan Guidance No.8)" both issued by the Accounting Standards Board of Japan on December 9, 2005.

The amounts corresponding to the conventional "Shareholders' equity" in the balance sheet at March 31, 2007 is ¥31,950 million (\$270,557 thousand).

"Net assets" in the balance sheet for this year is presented according to the revision of "Regulations concerning the Terminology, Form and Presentation Methods of Consolidated Financial Statements" dated on April 25, 2006.

## 3. Summary of Significant Accounting Policies

### *(1) Principles of Consolidation and Investments in Affiliated Companies*

The consolidated financial statements include the accounts of the Company and those of its subsidiaries in which it has control. The consolidated financial statements include, with the exception of subsidiaries that are not material, the accounts of its nine subsidiaries (eight subsidiaries in 2007). All significant inter-company transactions and accounts and unrealized inter-company profits are eliminated on consolidation.

Effective from the year ended March 31, 2008, the subsidiary, Toyo Kanetsu Singapore Pte. Ltd. has been included in consolidated subsidiaries, because that company has a material impact on the consolidated financial statements.

Investments in unconsolidated subsidiaries and affiliated companies in which the Company has significant influence are accounted for under the equity method. These unconsolidated subsidiaries and affiliated companies to which the equity method is applied total five at March 31, 2008 and five at March 31, 2007. Consolidated net income includes the Company's equity in the current earnings of those companies after elimination of unrealized inter-company profits.

At March 31, 2008, the affiliated company, Katayama Co. has been excluded from companies accounted for an equity basis, because the Company has sold the investment in Katayama Co. at March 31, 2008.

The excess of the cost over the underlying net equity of investments in consolidated subsidiaries as well as companies accounted for on an equity basis, is deferred and amortized on a straight-line basis over a period of five years from the date of acquisition.

Four subsidiaries were consolidated on the basis of their fiscal years ended at December 31, 2007 for the current year consolidation and three subsidiaries were consolidated on the basis of their fiscal years ended at December 31, 2006 for the previous year consolidation, respectively. Material differences in inter-company transactions and accounts arising from the use of the different fiscal year ends are appropriately adjusted for on consolidation.

### *(2) Revaluation of Assets and Liabilities of the Subsidiaries*

All assets and liabilities of the subsidiaries are fair valued as of the date of acquisition of control.

### *(3) Cash and Cash Equivalents*

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits able to be withdrawn on demand and short-term investments with an original maturity of three months or less and which represent a minor risk of fluctuation in value.

#### **(4) Allowance for Doubtful Accounts**

The allowance for doubtful accounts is provided at an amount for losses which are expected to occur but cannot be determined on an item-by-item or group basis. This general allowance is calculated using historical write-off experience from prior periods. In addition, an amount for expected losses on individual uncollectible receivables is calculated based on management's estimate.

#### **(5) Inventories**

Inventories are valued at cost as determined by the following methods:

Raw materials.....Weighted average method  
Work in process and supplies ..... Accumulated materials and production cost

#### **(6) Financial Instruments**

##### **(a) Derivatives**

All derivatives are stated at fair value except for certain derivatives that are designated as "hedging instruments" (see (c) Hedge Accounting below).

##### **(b) Investments in Securities**

Securities held by the Company and its subsidiaries are classified into two categories:

"Investments of the Company in equity securities issued by unconsolidated subsidiaries and affiliates" are accounted for by the equity method.

Other investments in debt and equity securities are classified as "Other securities". The adoption of mark-to-market accounting for "Other securities" with market quotations becomes effective for the year ended March 31, 2007. As a result of this change, "Other securities" with market quotations are stated at fair value with any unrealized holding gains and losses, net of tax, being reported in Changes in Net Assets as "Net unrealized holding gains or losses on investment securities". "Other securities" without market quotations are stated at cost. "Other securities" which have the characteristics of cash equivalents are presented as Marketable Securities (current) while the remainder of "Other securities" are presented as Investments in Securities (non-current). The costs of "Other securities" sold are determined by the weighted average method.

##### **(c) Hedge Accounting**

Gains or losses arising from changes in the fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability and included in net assets in the same period during which the gains and losses on the hedged items or transactions are recognized. However, in cases where forward exchange contracts used as hedges meet certain hedging criteria, the existing foreign currency receivables or payables are translated at their contract rates. In addition, if interest rate swap contracts or currency swap contracts meet certain hedging criteria, the net amount to be paid or received under these swap contracts is added to or deducted from the interest on the related hedged liabilities.

Derivatives designated as hedging instruments by the Company are principally interest swaps, currency swaps, and forward exchange contracts. The related hedged items are trade accounts receivable and payable, and long-term bank loans.

The Company has a policy for utilizing the above hedging instruments in order to reduce the Company's exposure to the risk of foreign exchange and interest rate fluctuations. Thus, the Company's purchases of hedging instruments are limited to, at maximum, the amounts of the related hedged items.

The Company evaluates the effectiveness of its hedging activities by reference to the accumulated gains or losses on the hedging instruments and the related hedged items beginning from the commencement of the hedges.

#### **(7) Property, Plant and Equipment**

Property, plant and equipment are stated at cost. The cost of maintenance, repairs and minor renewals is charged to current operations; major renewals and enhancements are capitalized. Depreciation is mainly computed using the declining-balance method, except for buildings acquired after April 1, 1998, to which the straight-line method is applied for the Company and its domestic subsidiaries. The principal estimated useful lives range from 3 to 50 years for buildings and from 10 to 15 years for machinery and equipment. Depreciation of overseas subsidiaries is computed using the straight-line method.

##### **(Changes in accounting method)**

Effective from the year beginning April 1, 2007, the Company and its domestic consolidated subsidiaries changed the depreciation method for property, plant and equipment acquired on or after April 1, 2007 in accordance with the revised Corporation Tax Law.

The impact of this change on operating income, income before special items and income before income taxes and minority interests is immaterial, respectively.

Among property, plant and equipment acquired before April 1, 2007, those depreciated to the allowable limit have been depreciated the difference between the 5% amount of acquisition cost and minimal reminder amount on a straight-line basis over a period of five years.

### **(8) Revaluation of Land**

In accordance with the “Law on Land Revaluation” issued on March 31, 1998 and the “Law Related to the Revision of the Law of Land Revaluation” issued on March 31, 2001, the Company revalued its business-purpose land. Of the revaluation difference, the amount related to tax is recognized as a deferred tax liability and the revaluation difference, net of tax, is recognized as a component of shareholders’ equity.

#### Method of the revaluation

The revaluation was performed based on the fixed asset tax revaluation amount set in the “Law on Land Revaluation” No.2 article 3, and is calculated based on land prices set in the “Law on Land Revaluation” No.2 article 4, with certain reasonable adjustments as follows:

Date of the revaluation:	March 31, 2002
Land value before revaluation:	¥7,189 million
Land value after revaluation:	¥ 10,844 million

The excess of the book value over the current market value of such revalued land held at March 31, 2008 amounted to ¥3,840 million (\$38,323 thousand).

### **(9) Intangible Assets**

Amortization of intangible assets is computed using the straight-line method. Software for internal use is amortized over its expected useful life (5 years), on a straight-line basis.

### **(10) Reserve for losses on work in progress**

A reserve for losses on work in progress is provided based on an estimate of the total losses which can be anticipated for the next fiscal year and beyond in respect of construction projects on which eventual losses are deemed inevitable and amounts thereof can reasonably be estimated.

### **(11) Reserve for warranty costs for completed works**

A reserve for warranty costs for completed works is provided based on the past experience rates for warranty costs and after-sales service costs for completed works on an item-by-item or group basis.

### **(12) Reserve for contingent loss**

A reserve for contingent loss is provided at the amount which can be reasonably estimated according to the occurrence of contingency and considering the risks of each contingency.

### **(13) Income Taxes**

The income taxes of the Company and its domestic subsidiaries consist of corporate income taxes, local inhabitants’ taxes and enterprise taxes.

Income taxes are determined using the asset and liability approach, whereby deferred tax assets and liabilities are recognized in respect of temporary differences between the tax base of assets and liabilities and those as reported in the consolidated financial statements.

### **(14) Accrued Bonuses**

Accrued bonuses to employees are provided for at the estimated amounts which the Company and its consolidated subsidiaries are obligated to pay to employees after the fiscal year-end, based on services provided during the current period.

### **(15) Accrued Retirement Benefits for Employees**

Accrued retirement benefits to employees of the Company and its major consolidated subsidiaries are provided based on the estimated present value of projected benefit obligations and fair value of funded plan assets. For other insignificant consolidated subsidiaries, accrued retirement benefits to employees are calculated using the simplified method. The amount of actuarial gains (losses) is amortized on a straight-line basis over five years and recognized as deductions from expenses or included in expenses, respectively, in the next fiscal year. Prior service cost is recognized as deductions from expenses or included in expenses, respectively, in the year of occurrence.

#### (Changes in accounting method)

The Company and its consolidated subsidiaries had previously amortized any actuarial differences in the year of occurrence. The actuarial differences that arise from the differences between the expected rate of investment and the actual rate of investment can create large fluctuations on Operating Income each fiscal year.

Therefore, from the year ended at March 31, 2007, the Company and its consolidated subsidiaries has adopted the amortization of actuarial differences based on the straight-line basis over five years instead of amortizing the full value of the actuarial difference in the year of occurrence.

As a result of this change, Operating Income, Income before special items and Income before income taxes and minority interests have decreased respectively by ¥34 million (\$286 thousand) as compared with the calculation using the former method.



#### **(16) Accrued Retirement Benefits for Directors and Corporate Auditors**

Accrued retirement benefits for directors and corporate auditors of the Company and its subsidiaries are provided for in accordance with the Companies' established policies on the accrual basis.

#### **(17) Accounting for Finance Leases**

Leases that transfer substantially all the risks and rewards of ownership of the assets are accounted for as capital leases. Leases not transferring ownership of the assets at the end of the lease term are accounted for as operating leases, in accordance with accounting principles and practices generally accepted in Japan.

#### **(18) Depreciation of Leased Assets**

Leased assets are depreciated over the term of the lease on a straight-line basis.

#### **(19) Revenue Recognition**

The Company uses the percentage-of-completion method for the recognition of sales and gross profit in respect of certain contracts that take more than one year to complete. In all other cases, sales and gross profit are recorded when the relevant items are completed or delivered. One consolidated subsidiary recognizes revenue on the installment basis.

#### **(20) Earnings Per Share**

The computation of net income per common share is based on the weighted average number of outstanding shares of common stock.

### **4. United States Dollar Amounts**

Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The rate of ¥100.19=U.S. \$1.00, the approximate rate of exchange prevailing at March 31, 2008, has been used in translation. The inclusion of such amounts are not intended to imply that the Japanese yen has been or could be readily converted, realized or settled in U.S. dollars at this rate or any other rates.

### **5. Cash and Cash Equivalents**

Cash and cash equivalents as at March 31, 2008 and 2007 for the purpose of statement of cash flows consisted of:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Cash on hand and at bank	<b>¥7,579</b>	¥7,138	<b>\$75,647</b>
Less: Time deposits, over 3-month term	<b>(252)</b>	(236)	<b>(2,515)</b>
Add: Short-term investments included in marketable securities	-	1,499	-
Less: Other	<b>(1)</b>	(2)	<b>(14)</b>
Cash and cash equivalents	<b>¥7,326</b>	¥8,399	<b>\$73,118</b>

### **6. Marketable Securities**

Marketable securities as at March 31, 2008 and 2007 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Commercial paper	-	¥1,499	-

### **7. Inventories**

Inventories as at March 31, 2008 and 2007 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Work in process	<b>¥8,359</b>	¥9,355	<b>\$83,435</b>
Other	<b>639</b>	798	<b>6,379</b>
	<b>¥8,998</b>	¥10,153	<b>\$89,814</b>

## 8. Investments in Securities

Investments in securities as at March 31, 2008 and 2007 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Listed equity securities and bonds	¥7,425	¥15,657	\$74,104
Unlisted equity securities and bonds	2,365	2,128	23,608
	¥9,790	¥17,785	\$97,712
Investments in unconsolidated subsidiaries and affiliates included in investments in securities	¥1,552	¥1,354	\$15,487

The aggregate acquisition cost, gross unrealized gains and losses and carrying amount on the balance sheet of other securities with market quotations at March 31, 2008 and 2007 were as follows:

	At March 31, 2008			
	Millions of yen			
	Acquisition cost	Unrealized gains	Unrealized losses	Carrying amount
Equity securities	¥3,045	¥4,380	-	¥7,425
Bonds	-	-	-	-
Other	-	-	-	-
Total	¥3,045	¥4,380	-	¥7,425

	At March 31, 2007			
	Millions of yen			
	Acquisition cost	Unrealized gains	Unrealized losses	Carrying amount
Equity securities	¥2,986	¥12,671	-	¥15,657
Bonds	-	-	-	-
Other	-	-	-	-
Total	¥2,986	¥12,671	-	¥15,657

	At March 31, 2008			
	Thousands of U.S. dollars			
	Acquisition cost	Unrealized gains	Unrealized losses	Carrying amount
Equity securities	\$30,395	\$43,709	-	\$74,104
Bonds	-	-	-	-
Other	-	-	-	-
Total	\$30,395	\$43,709	-	\$74,104

The Company writes down the book value of other securities when the market value declines by more than 50%, or the market value declines by more than 30% but less than 50% and the Company management determines the decline to be other than temporary.

Proceeds from sale of other securities were ¥0 million (\$0 thousand) and ¥570 million for the years ended March 31, 2008 and 2007, respectively. On those sales, gross realized gains were ¥0 million (\$0 thousand) and ¥18 million for the years ended March 31, 2008 and 2007, respectively. Gross realized losses were ¥0 million (\$0 thousand) and ¥0 million for the years ended March 31, 2008 and 2007, respectively.

## 9. Short-Term Debt and Long-Term Debt

Short-term debt consists principally of a bank overdraft, bearing interest at a weighted average annual rate of 2.4% and 3.3% for the years ended March 31, 2008 and 2007, respectively.

Short-term debt as at March 31, 2008 and 2007 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Bank overdraft			
Secured	¥1,003	¥1,169	\$10,016
Unsecured	2,044	1,599	20,395
Current portion of long-term debt	1,563	2,093	15,598
	<u>¥4,610</u>	<u>¥4,861</u>	<u>\$46,009</u>

Long-term debt as at March 31, 2008 and 2007 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Payable to domestic banks, insurance companies and other, with interest rates shown below (* 1)			
Secured	¥850	¥675	\$8,484
Unsecured	3,907	5,779	38,994
	<u>4,757</u>	<u>6,454</u>	<u>47,478</u>
Less: Current portion of long-term debt	(1,563)	(2,093)	(15,598)
	<u>¥3,194</u>	<u>¥4,361</u>	<u>\$31,880</u>

March 31	2008	2007
(*1) Interest rates	1.0% to 3.0%	1.0 % to 3.0 %

Annual maturities of long-term debt at March 31, 2008 were as follows:

Year ending on March 31,	Millions of yen	Thousands of U.S. dollars
2009	¥1,563	\$15,598
2010	1,849	18,454
2011	1,034	10,317
2012	311	3,109
	<u>¥4,757</u>	<u>\$47,478</u>

Assets pledged as collateral for the short-term debt and the long-term debt as at March 31, 2008 and 2007 were as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Investments in securities	¥515	¥838	\$5,140
Buildings (at net book value)	617	663	6,158
Machinery (at net book value)	19	23	186
Land	5,459	5,459	54,487
	<u>¥6,610</u>	<u>¥6,983</u>	<u>\$65,971</u>

## 10. Retirement Benefits Plan

The Company and some consolidated subsidiaries have defined benefits pension plans and employee's pension funds by multi-employer plan as the system of defined benefits. The other consolidated subsidiaries have tax-qualified pension plans and termination allowance plans.

The Company and certain consolidated subsidiaries also have the defined contribution pension plans.

The accrued retirement benefits as of March 31, 2008 and 2007 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Projected benefit obligations	¥3,341	¥(3,465)	\$33,343
Plan assets	1,619	1,140	16,155
Net unreserved projected benefit obligations	1,722	(2,325)	17,188
Unrecognized actuarial differences	91	(28)	904
Accrued retirement benefits recognized in balance sheets	¥1,631	¥(2,353)	\$16,284

Net pension and severance costs related to the retirement benefit plans for the years ended March 31, 2008 and 2007 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Service costs	¥158	¥157	\$1,572
Interest cost	53	52	534
Expected return on plan assets	11	-	113
Net amortization	(6)	-	(64)
Amortization of prior service costs	-	(83)	-
Transfer to defined contribution pension plans	46	50	462
Net pension and severance costs	¥262	¥176	\$2,617

Assumptions used in calculation of the above information were as follows:

	As of March 31	
	2008	2007
Discount rate	1.5 %	1.5 %
Expected rate of return on plan assets	1.0 %	1.0 %
Method of attributing the projected benefit obligations to periods of service	Straight- line basis	Straight- line basis
Amortization of prior service costs	Expensed in the year of occurrence	Expensed in the year of occurrence
Amortization of unrecognized actuarial differences	5 years	5 years

## 11. Income Taxes

The Company and its domestic subsidiaries are subject to several taxes based on income, which in the aggregate resulted in the statutory income tax rate of approximately 40.69% for the years ended March 31, 2008 and 2007. Foreign subsidiaries are subject to income taxes of the countries in which they operate.

The reconciliation of the statutory income tax rate to the effective income tax rate for the years ended March 31, 2008 and 2007 were as follows:

	2008	2007
Statutory income tax rate	40.69%	40.69%
Reconciliation		
Valuation allowance	5.63	(34.11)
Nondeductible expenses	1.99	13.04
Tax losses carried forward	(34.37)	(42.31)
Equity in earnings of subsidiaries and affiliates	(3.21)	(9.96)
Other	(3.98)	(5.52)
Effective income tax rate	6.75%	(38.17)%

At March 31, 2008 and 2007, significant components of deferred tax assets and liabilities were as follows:

	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Deferred tax assets			
Tax losses carried forward	¥2,484	¥3,773	\$24,791
Accrued enterprise tax	25	20	246
Accrued severance and pension costs for employees	660	954	6,591
Accrued bonuses	98	83	982
Allowance for doubtful accounts	344	289	3,438
Reserve for losses on work in progress	443	251	4,424
Accrued severance and pension costs for directors and corporate auditors	78	58	783
Reserve for contingent loss	221	260	2,201
Loss on write-down of investments	437	481	4,358
Loss on write-down of inventories	32	17	318
Impairment losses on fixed assets	421	421	4,206
Depreciation and amortization	73	102	729
Other	245	220	2,436
	<b>5,561</b>	6,929	<b>55,503</b>
Less: valuation allowance	(4,602)	(5,935)	(45,929)
Gross deferred tax assets	<b>959</b>	994	<b>9,574</b>
Deferred tax liabilities			
Deferred tax liabilities on revaluation of land	2,174	2,174	21,699
Net unrealized gains on investments in securities	1,786	5,156	17,823
Gross deferred tax liabilities	<b>¥3,960</b>	¥7,330	<b>\$39,522</b>

## 12. Selling, General and Administrative Expenses

Selling, General and Administrative expenses for the years ended March 31, 2008 and 2007 comprised of the following:

Year ended March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Salaries and benefits	¥1,196	¥1,167	\$11,936
Accrued bonuses	74	201	742
Pension and severance costs	155	122	1,548
Accrued retirement benefits for directors and corporate auditors	52	39	520
Allowance for doubtful accounts	22	261	221
Other	2,223	1,951	22,182
	<b>¥3,722</b>	¥3,741	<b>\$37,149</b>

## 13. Research and Development Costs

Research and development costs charged to manufacturing costs and selling, general and administrative expenses for the years ended March 31, 2008 and 2007 were ¥428 million (\$4,273 thousand) and ¥270 million, respectively.

## 14. Leases

### A. Lessee

Leases that transfer substantially all the risks and rewards of ownership of the assets are accounted for as capital leases. Leases not transferring ownership of the assets at the end of the lease term are accounted for as operating leases, in accordance with accounting principles and practices generally accepted in Japan.

Leased assets under finance leases that do not transfer ownership of the leased assets at the end of the lease term, if capitalized, comprised of the following:

<b>At March 31, 2008</b>			
Millions of yen			
	Acquisition cost	Accumulated Depreciation	Net book value
Machinery, equipment and delivery equipment	¥443	¥225	¥218
Tools, furniture and fixtures	1,598	1,350	248
Total	¥2,041	¥1,575	¥466

<b>At March 31, 2007</b>			
Millions of yen			
	Acquisition cost	Accumulated Depreciation	Net book value
Machinery, equipment and delivery equipment	¥736	¥556	¥180
Tools, furniture and fixtures	2,222	1,749	473
Total	¥2,958	¥2,305	¥653

<b>At March 31, 2008</b>			
Thousands of U.S. dollars			
	Acquisition cost	Accumulated Depreciation	Net book value
Machinery, equipment and delivery equipment	\$4,420	\$2,249	\$2,171
Tools, furniture and fixtures	15,952	13,475	2,477
Total	\$20,372	\$15,724	\$4,648

The amounts of outstanding future lease payments due at March 31 including the portion of interest thereon are summarized as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Future lease payment due			
Within one year	¥228	¥647	\$2,280
Over one year	295	222	2,940
	¥523	¥869	\$5,220

Lease rental expense on such finance lease contracts for the years ended March 31, 2008 and 2007 were as follows:

Year ended March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Lease rental expense	¥604	¥623	\$6,024
Depreciation	556	576	5,546
Interest expense	29	31	292

## **B. Lessor**

Finance leases that do not transfer ownership of the leased property to lessor are accounted for as operating leases.

Leased assets under financial leases that are accounted for as operating leases comprise of the following:

<b>At March 31, 2008</b>			
Millions of yen			
	Acquisition cost	Accumulated Depreciation	Net book value
Buildings and structures	¥1,688	¥1,591	¥97
Machinery, equipment and delivery equipment	970	583	387
Tools, furniture and fixtures	4,372	1,820	2,552
Total	¥7,030	¥3,994	¥3,036

At March 31, 2007			
Millions of yen			
	Acquisition cost	Accumulated Depreciation	Net book value
Buildings and structures	¥2,082	¥1,679	¥403
Machinery, equipment and delivery equipment	1,077	581	496
Tools, furniture and fixtures	3,751	1,161	2,590
Total	¥6,910	¥3,421	¥3,489

At March 31, 2008			
Thousands of U.S. dollars			
	Acquisition cost	Accumulated Depreciation	Net book value
Buildings and structures	\$16,849	\$15,879	\$970
Machinery, equipment and delivery equipment	9,683	5,822	3,861
Tools, furniture and fixtures	43,635	18,160	25,475
Total	\$70,167	\$39,861	\$30,306

The amounts of outstanding future lease revenue due at March 31 including the portion of interest thereon are summarized as follows:

March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Future lease revenue due			
Within one year	¥1,789	¥1,819	\$17,853
Over one year	3,488	3,581	34,820
	¥5,277	¥5,400	\$52,673

Lease rental revenue, depreciation and interest income equivalent on such finance lease contracts for the years ended March 31, 2008 and 2007 were as follows:

Year ended March 31	Millions of yen		Thousands of U.S. dollars
	2008	2007	2008
Lease rental revenue	¥1,335	¥2,218	\$13,324
Depreciation	1,159	1,071	11,569
Interest income	279	1,147	2,783

## 15. Derivative and Hedging Activities

The Companies use forward currency exchange contracts to hedge against the exchange rate risk associated with monetary receivables and payables denominated in foreign currencies. Interest rate swap transactions or currency swap transactions is used in order to minimize the risk of fluctuation in interest rates on borrowings.

The Companies have established an internal control that includes policies and procedures for risk assessment and for the approval, reporting and monitoring of transactions involving derivative financial instruments. The Companies do not hold or issue derivative financial instruments for speculation purposes.

The Companies are exposed to certain market risks arising from their forward exchange contracts and swap agreements. The Companies are also exposed to the risk of credit loss in the event of non-performance by the counterparties to the currency and interest; however, the Companies do not anticipate non-performance by any of these counterparties, all of whom are financial institutions with high credit ratings.

## 16. Commitments and Contingent Liabilities

As at March 31, 2008, the Companies were contingently liable for notes receivable discounted and endorsed and guarantees of loans made to unconsolidated subsidiaries and affiliates as follows:

March 31, 2008	Millions of yen	Thousands of U.S. dollars
Guarantees of loans from banks	¥1,678	\$16,753

## 17. Segment Information

### (1) Industry Segment Information

The operations of the Company and its consolidated subsidiaries for the years ended March 31, 2008 and 2007 were summarized by product group as follows:

Year ended March 31, 2008	Millions of yen							Consolidated Total
	Material Handling Systems Division	Plant & Machinery Division	Building Construction Division	Real Estate Utilizing Division	Other	Sub Total	Elimination or Corporate Assets*	
Sales								
Sales to external customers	¥15,243	¥23,355	¥5,756	¥581	¥4,850	¥49,785	¥ -	¥ 49,785
Inter-segment sales	-	-	(1)	139	913	1,051	(1,051)	-
Total	15,243	23,355	5,755	720	5,763	50,836	(1,051)	49,785
Operating costs and expenses	14,839	20,128	5,618	399	5,814	46,798	(699)	46,099
Operating income	404	3,227	137	321	(51)	4,038	(352)	3,686
Assets	11,794	17,963	8,110	4,592	9,217	51,676	7,383	59,059
Depreciation	150	171	9	134	1,290	1,754	22	1,776
Capital expenditure	58	482	16	2	903	1,461	55	1,516

  

Year ended March 31, 2007	Millions of yen							Consolidated Total
	Material Handling Systems Division	Plant & Machinery Division	Building Construction Division	Real Estate Utilizing Division	Other	Sub Total	Elimination or Corporate Assets*	
Sales								
Sales to external customers	¥17,316	¥17,029	¥5,944	¥521	¥4,738	¥45,548	¥ -	¥ 45,548
Inter-segment sales	84	-	(1)	138	870	1,091	(1,091)	-
Total	17,400	17,029	5,943	659	5,608	46,639	(1,091)	45,548
Operating costs and expenses	16,696	15,935	5,799	413	5,569	44,412	(751)	43,661
Operating income	704	1,094	144	246	39	2,227	(340)	1,887
Assets	12,036	17,579	13,336	4,766	10,128	57,845	11,157	69,002
Depreciation	141	122	9	125	1,102	1,499	17	1,516
Capital expenditure	264	324	54	27	1,607	2,276	(13)	2,263

\* Major products of each division are as follows:

Material Handling Systems Division..... material handling systems for delivery, sorting, control and various type of convey instruments  
Plant & Machinery Division..... storage tanks for LNG, LPG, crude oil and other gas/liquid  
Building Construction Division..... apartment house, office building, shop building and warehouse building  
Real Estate Utilizing Division..... real estate rental  
Other..... leasing etc.

\* Corporate assets consist of cash on hand and at bank, investments in securities and the assets belonging to the administration department of the Company. Corporate assets at March 31, 2008 and 2007 were ¥9,665 million (\$ 96,468 thousand) and ¥12,248 million, respectively.

\* As previously mentioned in 3.(7) *Property, Plant and Equipment* (page14), the Company and its domestic consolidated subsidiaries changed the depreciation method for property, plant and equipment acquired on or after April 1, 2007 in accordance with the revised Corporation Tax Law. Among property, plant and equipment acquired before April 1, 2007, those depreciated to the allowable limit have been depreciated the difference between the 5% amount of acquisition cost and minimal reminder amount on a straight-line basis over a period of five years. The impact of this change for segment information is immaterial.

Year ended March 31, 2008	Thousands of U.S. dollars							Consolidated Total
	Material Handling Systems Division	Plant & Machinery Division	Building Construction Division	Real Estate Utilizing Division	Other	Sub Total	Elimination or Corporate Assets*	
Sales								
Sales to external customers	\$152,139	\$233,111	\$57,449	\$5,803	\$48,400	\$496,902	\$ -	\$496,902
Inter-segment sales	-	-	(11)	1,381	9,117	10,487	(10,487)	-
Total	152,139	233,111	57,438	7,184	57,517	507,389	(10,487)	496,902
Operating costs and expenses	148,104	200,899	56,070	3,982	58,033	467,088	(6,979)	460,109
Operating income	4,035	32,212	1,368	3,202	(516)	40,301	(3,508)	36,793
Assets	117,713	179,289	80,941	45,834	92,001	515,778	73,694	589,472
Depreciation	1,495	1,704	88	1,337	12,887	17,511	220	17,731
Capital expenditure	580	4,813	155	18	9,014	14,580	553	15,133



## (2) Geographic Segment Information

Segment information classified by geographic area is not presented because the majority of the Companies' operations are conducted in Japan.

## (3) Export sales and sales by overseas subsidiaries

Year ended March 31, 2008	Millions of yen			
	South-east			Total
	Asia	Middle East	Other	
Overseas sales	¥7,336	¥5,056	¥3,508	¥15,900
Consolidated Sales	-	-	-	¥49,785
Ratio	14.7%	10.2%	7.0%	31.9%

Year ended March 31, 2007	Millions of yen			
	South-east			Total
	Asia	Middle East	Other	
Overseas sales	¥7,713	¥4,822	¥1,718	¥14,253
Consolidated sales	-	-	-	¥45,548
Ratio	16.9%	10.6%	3.8%	31.3%

Year ended March 31, 2008	Thousand of U.S. dollars			
	South -east			Total
	Asia	Middle East	Other	
Overseas sales	\$73,221	\$50,463	\$35,017	\$158,702
Consolidated sales	-	-	-	\$496,902
Ratio	14.7%	10.2%	7.0%	31.9%

\* Major countries included in the above geographic areas were as follows:

South-east Asia:..... Indonesia, Vietnam

Middle East:..... Yemen, Iran

Other: .....Algeria, China

## 18. Related Party Transactions

Material transactions of the Company with its related companies and individuals, excluding transactions with consolidated subsidiaries which are eliminated in the consolidated financial statements and other than those disclosed elsewhere in these financial statements, for the years ended March 31, 2008 and 2007 were as follows:

Name of Related Company	Paid-in Capital	Principal Business	Equity Ownership Percentage by the Company	Description of the Company's Transactions	Millions of yen / Thousands of U.S. dollars				
					Transactions		Balances		
					Year ended March 31		At March 31		
				2008	2007	Account	2008	2007	
Toyo Koken K.K.	¥897 million	Production and sale of electric-driven winches	39%	Loans made	-	-	Short-term loans	¥119	¥113
					-	-		Long-term loans	\$1,192
							¥960	¥1,087	
							\$9,584		
Toyo Miyama Co., Ltd.	¥100 million	Architectural business	49%	Guarantee obligation	¥1,600	¥1,600			
					\$15,970				
Toyo Kanetsu (Malaysia) Sdn.Bhd.	MYR2,000 thousand	Material Handling Systems business	49%	Redemption of stock	-	¥232			

The terms and conditions of the above transactions are on an arm's-length basis.

## Report of Independent Auditors

The Board of Directors of Toyo Kanetsu KabushikiKaisya

We have audited the accompanying consolidated balance sheet of Toyo Kanetsu Kabushiki Kaisya and consolidated subsidiaries as of March 31, 2008, and the related consolidated statements of operations, changes in net assets, and cash flows for the year then ended, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The consolidated balance sheet of Toyo Kanetsu Kabushiki Kaisya and consolidated subsidiaries as of March 31, 2007, and the related consolidated statements of operations, changes in net assets, and cash flows for the year then ended were audited by other auditor whose report dated June 28, 2007, expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Toyo Kanetsu Kabushiki Kaisya and consolidated subsidiaries at March 31, 2008, and the consolidated results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in Japan.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2008 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 4.

*Ernst & Young ShinNihon*

June 27, 2008

## Corporate Data

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### Head Office

19-20, Higashisuna 8-Chome, Koto-ku,  
Tokyo 136-8666, Japan  
Tel : +81-3-5857-3333  
Fax: +81-3-5857-3170  
URL: <http://www.toyokanetsu.co.jp>

### Date of Establishment

16<sup>th</sup> May, 1941

### Common Stock

Authorized : 297,000,000  
Issued : 138,730,741

### Security Traded

Tokyo Stock Exchange Market, 1<sup>st</sup> Section

### Transfer Agent and Registrar

The Mitsubishi UFJ Trust and Banking Corporation  
4-5, Marunouchi 1-Chome, Chiyoda-ku,  
Tokyo 100-8212, Japan

### Annual Meeting

The annual Meeting of Shareholders is normally held in June in  
Tokyo, Japan

## Offices, Subsidiaries and Affiliates

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### Domestic Offices

#### Toyo Kanetsu K.K. Osaka Sales Office

1-9-2, Senrioka-Higashi, Settsu, Osaka 566-0011, Japan  
Tel: +81-72-645-2520 Fax: +81-72-645-2532

#### Toyo Kanetsu K.K. Chiba Plant

2 Tsukiji, Kisarazu, Chiba 292-0835, Japan  
Tel: +81-438-36-7161 Fax: +81-438-36-8211

### Domestic Subsidiaries & Affiliates

#### Toyo Kanetsu Solutions K.K.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan  
Tel: +81-3-5857-3126 Fax: +81-3-5857-3185

#### K-Techno Inc.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan  
Tel: +81-3-5857-3155 Fax: +81-3-5857-7248

#### TKL Co., Ltd.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan  
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#### Toyo Service System K.K.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan  
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#### Global Eight Corporation

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan  
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#### Toyo Koken K.K.

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Tel: +81-3-5857-3161 Fax: +81-3-5857-3198

#### Toyo Miyama Co., Ltd.

2 Tsukiji, Kisarazu, Chiba 292-0835, Japan  
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### Overseas Subsidiaries & Affiliates

#### P.T. Toyo Kanetsu Indonesia

(Jakarta Head Office)  
Midplaza Building 1, 8th Floor, Jl. Jend. Sudirman Kav. 10-11,  
Jakarta 10220, Indonesia  
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#### Toyo Kanetsu (Malaysia) Sdn. Bhd.

Sublot 51, 1st Floor, Medan Jaya Commercial Centre,  
97000 Bintulu, Sarawak, Malaysia  
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#### Al Ghallilah Engineering & Construction L.L.C.

P.O. Box 121, Postal Code 118, Al Harthy Complex, Sultanate of  
Oman



**TOYO KANETSU K.K.**  
<http://www.toyokanetsu.co.jp>