

# Profile

Toyo Kanetsu K.K. (TKK) was established in the year of 1941. Since that time, TKK has continued to meet the requirements of the industry through our policy of "Customers First."

The Plant & Machinery Division was established in 1950 when in-house welding technology was developed for welded storage tanks. Since then, our expertise has expanded to provide customers various kinds of storage tanks consisting of more than 5,000 units varying from crude oil storage tanks to LNG storage tanks. Particularly, we are proud of our outstanding track record of LNG Storage Tank construction, with 25 tanks in Japan and 50 tanks in overseas sites in Asia, Africa, Middle East, Oceania and the Western Hemisphere. Our technical expertise and our outstanding record of Safety, Quality & Delivery have been recognized and appreciated by the major clients throughout the world.

The Building Construction Division was started in 1989 for construction of apartment houses with application of modular steel frame structures. The Division has expanded its activities to shop and office buildings with use of prefabricated construction methods as well as conventional construction methods.

The Material Handling Systems Division was begun in 1953 for manufacture and installation of highly standardized conveyors systems. Since that time, the Division has continued to develop the technology to meet the needs of our clients. The Division supplied one of the largest Airport Baggage Handling Systems in the world in 1998 at Kuala Lumpur International Airport in Malaysia. Also, as a leading provider company of Logistics Solutions in Japan, the Division has successfully completed numerous projects such as Distribution Center System, Truck Terminal System, Food Distribution Processing Center and Postal Sorting System. The Division became a subsidiary company of TKK under the name of Toyo Kanetsu Solutions K.K. in 2002 in order to maximize the efficiency and also to vitalize TKK Group companies.

TKK will continue to provide the advanced technology to answer the needs of its clients for today and tomorrow.

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# Toyo Kanetsu K.K. and Consolidated Subsidiaries **Financial Highlights**

		I	Millions of yer	l		Thousands of U.S. dollars
-	2005	2004	2003	2002	2001	2005
For the Years Ended 31st March:					<u> </u>	
Net Sales	¥ 39,734	¥ 43,914	¥ 36,662	¥ 39,729	¥ 37,502	\$370,240
Material Handling Systems Division	13,595	17,550	15,487	15,338	22,697	126,681
Plant & Machinery Division	15,217	10,386	7,543	7,342	6,286	141,790
<b>Building Construction Division</b>	7,533	9,280	9,499	10,808	5,814	70,195
Others	3,389	6,698	4,133	6,241	2,705	31,574
Operating Income (Loss)	1,349	923	372	(1,639)	179	12,565
Net Income (Loss)	1,011	1,042	(2,333)	(15,997)	(712)	9,418
Cash dividends	-	-	-	-	-	-
At 31st March:						
Current Assets	22,796	21,024	18,643	21,369	28,528	212,411
Net Property, Plant and Equipment	16,544	17,052	17,966	20,680	15,030	154,155
Investments and Advances	16,300	16,103	11,525	13,402	23,276	151,886
Intangibles and Deferred Charges	317	280	295	191	213	2,956
Total Assets	55,957	54,459	48,429	55,642	67,047	521,408
Current Liabilities	20,420	16,893	18,864	22,625	24,539	190,268
Long-Term Liabilities	11,507	13,534	10,014	12,716	6,669	107,221
Minority Interests in Consolidated Subsidiaries	25	19	20	20	37	236
Shareholders' Equity	24,005	24,013	19,531	20,281	35,802	223,683
Total Liabilities, Minority Interests and Shareholder 's Equity	55,957	54,459	48,429	55,642	67,047	521,408
Order Backlog	34,232	34,701	40,266	35,767	34,841	318,976
			Yen			U.S. dollars
Per Share:						
Net Income (Loss) Cash dividends	¥ 7.31	¥ 7.53	¥ (16.85)	¥ (115.32)	¥ (5.14)	\$ 0.07
Shareholders' Equity	173.57	173.55	141.18	146.21	258.07	\$ 1.62
Number of Shareholders Number of Employees	16,418 525	16,078 564	- , -	17,705 588	17,653 755	

; The U.S. dollar amounts in this annual report represent translations of Japanese yen at the rate of ¥107.32=\$1.00, solely for the reader's convenience.

# Message from the President

#### **Over View**

The domestic economy during this fiscal year saw a steady recovery in the first half due to increases in exports and manufacturing as well as high-level capital expenditure. However, downward market conditions from the latter half onwards, such as exports turning sluggish and commodity prices increasing, have caused the market to remain stagnant.

Under such macro economic conditions and with full recovery in consumer spending expected to take a considerable amount of time, large-scaled capital expenditure was held in check on the one hand while on the other, outsourcing of distribution progressed and the call for cost reduction heightened. These factors caused The Material Handling Systems Business to face an environment difficult for securing new orders. The Plant & Machinery Business managed to conclude ongoing domestic federal transactions, but against a backdrop of surging demand for natural gas as a clean energy source, they continued to receive overseas inquiries frequently for low temperature and ultra-low temperature tanks to act as LPG and LNG storage facilities. The Building Construction Business faced tough competition for orders in addition to suffering skyrocketing costs of architectural material and continued to endure a harsh environment.



Our corporate group as a whole managed to secure a considerable increase in operating income and income before special items despite a decrease in income as a result of brisk business results of the Plant & Machinery Business along with efforts to improve profitability across all businesses.

Net sales for the fiscal year were JPY 39.7 billion (US\$370 million), down 9.5% from the previous fiscal year, operating income was JPY1.3 billion (US\$13 million), up 46.1%, and income before special items was JPY1.7 billion (US\$16 million), up 20.6% from the previous year. However, as a result of security write-offs and write-downs of fixed assets, etc. in order to keep assets strong, net income for this fiscal year was JPY1.0 billion (US\$9 million), down 3.0% from the previous year. Again, the amount of orders received was JPY35.9 billion (US\$34 million), up 13.4% from the previous year.

A brief summary of each business follows:

#### The Material Handling Systems Business

We have been concentrating on IT-based material handling systems such as our prominent Picking System and Warehouse Management System (WMS), and as a result of energetic sales activity we have received a greater amount of orders compared to the previous year. Sales to Co-ops, mass retailers and subcontracted transport services grew steadily in addition to completion as scheduled of large construction projects such as the Central Japan International Airport and Haneda Airport, which contributed to net sales. However, a large project currently in progress is scheduled to be completed during the first half of the next fiscal year, causing the net sales figure to decrease compared with the previous year. Nevertheless, cost reduction efforts have led to an increase in operating profit compared with the previous fiscal year.

As a result, our net sales figure was JPY13.6 billion (US\$127 million), down 22.5% from the previous fiscal year and orders received were JPY15.9 billion (US\$148 million), up 12.7% from the previous fiscal year.

#### The Plant & Machinery Business

We have been making use of our vast experience and technological expertise as a specialist manufacturer to carry out brisk sales activity in the Middle East and Southeast Asia. This has resulted in a large volume of orders being received for materials of various tanks as well as for large construction projects during the first half of the year for large-scaled gas projects which are continuously being planned and implemented in Iran and Qatar. Also, during the latter half of the fiscal year, our overseas processing base was successful in Indonesia, to where many tanks have been supplied in the past, in contracting 2 of the world's largest volume LNG tanks. On the domestic front, we actively participated in the reconstruction and improvement of existing oil tanks in accordance with revisions to laws concerning preventive measures against earthquake disasters, and concentrated efforts on receiving orders for related maintenance work. Sales increased due to favorable progression of construction work for LPG and LNG tanks in both domestic and worldwide markets. Despite factors such as cost increases due to the sharp rise in material costs, we are striving to impose strict cost management in order to firmly increase earnings.

As a result, net sales for our business were JPY15.2 billion (US\$142 million), up 46.5% from the previous year and orders received totaled JPY14.0 billion (US\$130 million), up 58.4% from the previous year.

#### The Building Construction Business

Due to focusing sales activity on profitability for our core business, leased apartment complexes, the volume of orders received and sales have both declined; however, we have been successful in improving our gains.

As a result, net sales for our business were JPY7.5 billion (US\$70 million), down 18.8% from the previous year and orders received totaled JPY6.0 billion (US\$56 million), down 31.3% from the previous fiscal year.

#### Other Businesses

Subsidiaries and affiliates handling business other than those mentioned above have each been making efforts to expand and develop, but with the elimination of unprofitable businesses, the sales figure was JPY3.4 billion (US\$32 million), down 49.4% from the previous year.

#### Future Issues for the Corporate Group

The motto of our group is the creation of a sound, strong, and dynamic corporate group. We are striving to further increase corporate value by assigning and implementing 4 management tasks to the entire group.

- 1. Changing the profit structure and increasing profitability We will work to strengthen and improve core businesses, increase labor efficiency, and reduce the incurrence of costs, etc.
- 2. Encourage vitality among personnel and make full use of our human resources We will aim to strengthen aggregate employee competence as well as performance by the entire group by going back to the basics and reexamining the entire personnel organization.
- Establish corporate governance and compliance management
   We will attempt to enhance and strengthen the function of the board of directors and
   board of auditors as well as adjust the internal control and compliance structures.
   Strengthen group management
  - Strengthen group management We will work to heighten the consolidated strength of the group by unifying basic operation policies of the group and encouraging mutual understanding and sharing of management information.

June 2005

Shigeaki Kiyota President & Representative Director

## **Board of Directors and Corporate Auditors**

#### **Board of Directors**

President & Representative Director	Shigeaki Kiyota
Managing & Representative Director	Takeshi Mizukami
Director	Sadao Arita
	Shinji Shimazaki
	Toru Yanagawa
Auditors	
	Masaharu Hino
	Yoshihumi Murashige

### Line of Business

#### **Plant & Machinery Business:**

Design & Engineering, Procurement, Shop-Fabrication and Construction of: Floating Roof Tank Cone Roof Tank Dome Roof Tank - LNG/Ethylene Storage Tank, etc. - LPG Storage Tank, etc. Spherical Tank

#### **Building Construction Business:**

Design and Construction of: Apartment House Shop Building Office and Warehouse Buildings

#### **Real Estate Business:**

Sale, Brokerage and Leasing of: Office Building Apartment House Distribution Center Real estate

#### Material Handling Systems Business:

Planning, Design, Manufacture, Construction and Marketing of: Distribution Center System Truck Terminal System Production Line System Airport Baggage Handling System Postal Sorting System Food Processing Center System Apparel Center System Warehouse Management System Engineering, Manufacturing and Installation of System's Facilities, their relative Civil Works and Architectural Works

### Qualification

- Listed in primary stock exchanges (Tokyo).

- Quality Management System to ISO 9001 certified by Bureau Veritas Quality International (BVQI) for flat bottomed vertical cylindrical storage tank for low temperature service.

- Quality Management System to ISO 9001 certified by Bureau Veritas Quality International (BVQI) for Baggage Handling System, Slide Shoe Type Sorting Conveyor and Wheel Up Sorting Conveyor.

# Subsidiaries, Affiliated Companies and Line of Business

Subsidiaries which are consolidated, and affiliated companies which are accounted for by the equity method, are as follows.

Consolidated Subsidiaries	<b>Toyo Kanetsu Soluti</b> Share Capital	ions K.K. : 100.0%
	Line of Business	: Logistics Solution Provider
	K-Techno Inc. Share Capital	100.0%
	Line of Business	Consulting & Maintenance of Material Handling System
	TKL Co., Ltd.	. 100.0%
	Share Capital Line of Business	<ul> <li>100.0%</li> <li>Rental/Leasing, Insurance &amp; Travel Agent</li> </ul>
	Toyo Service System	
	Share Capital	: 100.0%
	Line of Business	: Real Estate Management, Welfare Facilities Management, Gardening/ Floriculture Business Property, Plant & Equipment Maintenance.
		rioneanare Duomoos riopeny, rian ee Equipment framenance.
	Global Eight Co.	0.1.0%
	Share Capital	: 84.0%
	Line of Business	: Commodity & Foodstuffs Trading
	P.T. Toyo Kanetsu I	Indonesia
	Share Capital	: 92.9%
	Line of Business	: Storage Tanks/ Pressure Vessels/ Onshore & Offshore Steel Structures
	Al Ghallilah Engine	ering & Construction L.L.C.
	Share Capital	: 65.0%
	Line of Business	: Storage Tanks/ Pressure Vessels / Onshore & Offshore Steel Structures
	TKK Engineering P Share Capital	<b>'ty. Ltd.</b> : 100.0%
	Line of Business	: Storage Tanks/ Pressure Vessels/ Onshore & Offshore Steel Structures, Ranch Management, Tourism
	TKK-USA,INC	
	Share Capital	: 100.0%
	Line of Business	: Storage Tanks/ Pressure Vessels / Onshore & Offshore Steel Structures
Affiliated Companies	Toyo Koken K.K.	
(Equity Method)	Share Capital	: 39.3%
	Line of Business	: Electric-driven winches, Conveyors, Balancer & Robots
	Toyo Miyama Co., I	.td.
	Share Capital	: 50.0%
	Line of Business	: Prefabrication of Unit House
	Katayama Co.	
	Share Capital	: 22.0%
	Line of Business	: Architectural Management
	Manavis Co., Ltd.	
	Share Capital	: 20.6%
	Line of Business	: Cosmetics, Cleaning Products
	Toyo Kanetsu (Mala	avsia) Sdn. Bhd.
	Share Capital	: 49.0%
	Line of Business	: Material Handling Systems, Storage Tanks/ Pressure Vessels / Onshore
		& Offshore Steel Structures

As at March 31, 2005 and 2004

ASSETS			Thousands of U.S. dollars
	Million	(Note 3)	
	2005	2004	2005
Current Assets:			
Cash in hand and at bank (Note 4)	¥6,605	¥6,728	\$61,549
Marketable securities (Notes 4 and 5)	-	5	-
Notes and accounts receivable	9,764	9,359	90,984
Less: Allowance for doubtful accounts	(92)	(593)	(859)
	9,672	8,766	90,125
Inventories (Note 6)	5,823	3,734	54,256
Other current assets	696	1,791	6,481
Total current assets	22,796	21,024	212,411
Property, Plant and Equipment (Note 8):			
Buildings and structures	11,089	11,767	103,321
Machinery and equipment	4,520	4,882	42,120
Land (Note $2(8)$ )	9,822	9,976	91,519
Leased assets (Note 13)	4,972	4,501	46,331
Less: Accumulated depreciation	(13,859)	(14,074)	(129,136)
Total property, plant and equipment	16,544	17,052	154,155
Investments and Advances:			
Investments in securities (Notes 7 and 8)	12,428	12,051	115,804
Long-term loans receivable	1,959	1,755	18,251
Other investments	2,955	2,949	27,537
Less: Allowance for doubtful accounts	(1,042)	(652)	(9,706)
Total investments and advances	16,300	16,103	151,886
Intangibles and Deferred Charges:			
Intangible fixed assets	317	280	2,956
Total intangibles and deferred charges	317	280	2,956
6	¥55,957	¥54,459	\$521,408
			. ,

The accompanying notes are an integral part of the financial statements.

LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS' EQUITY			Thousands of U.S. dollars
		ns of yen	(Note 3)
~	2005	2004	2005
Current Liabilities:			¢00.407
Short-term debt (Note 8)	¥9,497	¥9,106	\$88,495
Notes and accounts payable	1,964	2,082	18,298
Accrued income taxes (Note 10)	172	100	1,603
Accrued liabilities	3,567	3,176	33,238
Advances from customers	4,521	1,897	42,122
Reserve for losses on work in progress	157	-	1,466
Other current liabilities	542	532	5,046
Total current liabilities	20,420	16,893	190,268
Long-Term Liabilities:			
Long-term debt (Note 8)	2,844	5,135	26,498
Deferred tax liabilities on revaluation of land (Note 2(8))	2,409	1,111	22,450
Deferred tax liabilities	2,429	2,140	22,631
Accrued retirement benefits for employees (Note 9)	3,687	5,141	34,352
Accrued retirement benefits for directors and corporate auditors	133	-	1,237
Other long-term liabilities	5	7	53
Total long-term liabilities	11,507	13,534	107,221
Minority Interests in Consolidated Subsidiaries	25	19	236
Contingent Liabilities (Note 15)			
Shareholders' Equity:			
Common stock:			
Authorized: 297,000,000 shares			
Issued: 138,730,741 shares	18,580	18,580	173,128
Additional paid-in capital	1,104	3,064	10,287
Accumulated earnings (deficit)	980	(1,985)	9,127
Unrealized gains on revaluation of land (Note 2(8))	331	1,619	3,088
Net unrealized holding gains on investment securities	3,720	3,418	34,666
Foreign currency translation adjustments	(657)	(639)	(6,119
	24,058	24,057	224,177
Less: Treasury stock, at cost	(53)	(44)	(494)
Total shareholders' equity	24,005	24,013	223,683
Total Shaloholdolo oquity	¥55,957	¥54,459	\$521,408
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The accompanying notes are an integral part of the financial statements

# Toyo Kanetsu K.K. and Consolidated Subsidiaries **Consolidated Statements of Operations** For the years ended March 31, 2005 and 2004

	Millions	ofven	Thousands of U.S. dollars (Note 3)
	2005	2004	2005
Net Sales	¥39,734	¥43,914	\$370,240
Cost of Sales (Note 12)	35,185	39,978	327,857
Gross profit	4,549	3,936	42,383
Selling, General and Administrative Expenses (Notes 11 and 12)	3,200	3,013	29,818
Operating Income (Loss)	1,349	923	12,565
Other Income (Expenses):			
Interest and dividend income	216	194	2,008
Interest expense	(341)	(340)	(3,178)
Exchange gain (loss)	47	(80)	442
Equity in income of unconsolidated subsidiaries and affiliates	469	673	4,369
Other, net	1	73	13
	392	520	3,654
Income (Loss) before special items	1,741	1,443	16,219
Special Profit (Loss):			
Loss on sale or disposal of property, plant and			
equipment, net	(192)	(192)	(1,786)
Provision for bad debts	(24)	(53)	(224)
Employees' retirement benefit expenses (Note 2 (12))	-	(211)	-
Provision for retirement benefits for directors and corporate auditors for prior periods	(100)	-	(935)
Loss on write-down of investment securities	(264)	(4)	(2,459)
Loss on write-down of investments in golf club memberships	(136)	(3)	(1,270)
Loss on sale of investment securities	-	(8)	-
Gain on sale of investment securities	328	360	3,056
Extraordinary retirement benefits	(161)	-	(1,501)
Other, net	(106)	(215)	(981)
	(655)	(326)	(6,100)
Income (Loss) before income taxes and minority interests	1,086	1,117	10,119
Income Taxes (Note 11):			
Current	87	90	812
Deferred	(12)	(15)	(106)
	75	75	706
Minority Interests in Loss of Consolidated Subsidiaries	(0)	(0)	(5)
Net Income (Loss)	¥1,011	¥1,042	\$9,418
			U.S. dollars
<b>Der Channe (Marte 2</b> $(10)$ )	yei	1	(Note 3)
Per Share (Note 2 (16))	<b>378 04</b>		<i>ф</i> . 0.5
Net income (loss)	¥7.31	¥7.53	\$0.07

The accompanying notes are an integral part of the financial statements

### Toyo Kanetsu K.K. and Consolidated Subsidiaries Consolidated Statements of Shareholders' Equity

For the years ended March 31, 2005 and 2004

				Millions o	f yen			
	Number of shares of common stock	Common stock	Additional paid-in capital	Accumulated earnings (deficit)	Unrealized gains on revaluation of land	Net unrealized holding gains (losses) on investment securities	Foreign currency translation adjustments	Treasury stock
Balance at March 31, 2003	138,730,741	¥18,580	¥3,062	¥(3,049)	¥1,641	¥(3)	¥(656)	¥(44)
Net income for the year	-			1,042	-	· -		-
Realized gains on revaluation of land	-	-		22	(22)	-		-
Gain on disposal of treasury stock	-	-	- 2	-	-	· -		0
Foreign currency translation adjustments	-	-		-	-		. 17	-
Net unrealized holding gains on investments	-			-	-	3,421	-	-
Balance at March 31, 2004	138,730,741	¥18,580	¥3,064	¥(1,985)	¥1,619	¥3,418	¥(639)	¥(44)
Net income for the year	-			1,011	-	· -	-	-
Transfer to deferred tax liabilities on revaluation of land	-			-	(1,288)	-	-	-
Realized losses on revaluation of land	-		· -	(7)	-	· -	-	-
Transfer from additional paid-in capital to accumulated deficit	-		· (1,960)	1,961	-		-	-
Foreign currency translation adjustments	-		· -	-	-		(18)	-
Net unrealized holding gains on investments	-		· -	-	-	302	-	-
Purchase of treasury stock	-	•	· -	-	-	· -	-	(9)
Balance at March 31, 2005	138,730,741	¥18,580	¥1,104	¥980	¥331	¥3,720	¥(657)	¥(53)

			Tho	isands of U.S.	dollars (Note	3)		
	Number of shares of common stock	Common stock	Additional paid-in capital	Accumulated earnings (deficit)	Unrealized gains on revaluation of land	Net unrealized holding gains (losses) on investment securities	Foreign currency translation adjustments	Treasury stock
Balance at March 31, 2004	138,730,741	\$173,128	\$28,554	\$(18,498)	\$15,085	\$31,849	\$(5,960)	\$(406)
Net income for the year	-	-	-	9,418	-	· -	-	-
Transfer to deferred tax liabilities on revaluation of land	-	-	-	-	(11,997)	) -	-	-
Realized bsses on revaluation of land	-	-	-	(62)	-	-	-	-
Transfer from additional paid-in capital to accumulated deficit	-	-	(18,267)	18,269	-	· -	-	-
Foreign currency translation adjustments	-	-	-	-	-		( <b>159</b> )	-
Net unrealized holding gains on investments	-	-	-	-	-	2,817	-	-
Purchase of treasury stock	-	-	-	-	-		-	(88)
Balance at March 31, 2005	138,730,741	\$173,128	\$10,287	\$9,127	\$3,088	\$34,666	\$(6,119)	\$( <b>494</b> )

The accompanying notes are an integral part of the financial statements.

# Consolidated Statements of Cash Flows For the years ended March 31, 2005 and 2004

	\ <i>K</i> '11'	c	Thousands of U.S. dollars
	Millions		(Note 3) 2005
Cash Elaws from One roting Astivition	2005	2004	2003
Cash Flows from Operating Activities: Income (Loss) before income taxes and minority interests	¥1,086	¥1,117	\$10,119
Adjustments for:	¥1,000	+1,117	φ10,117
Depreciation and amortization	1,240	1,149	11,551
Decrease in provision for allowance for doubtful accounts	(112)	(132)	(1,041)
Decrease in provision for employees' retirement benefits	(1,455)	(38)	(13,553)
Increase in provision for retirement benefit for directors and	133	(50)	1,237
corporate auditors	155		1,237
Increase in provision for losses on work in progress	157	-	1,466
Interest and dividend income	(216)	(194)	(2,008)
Interest expense	341	340	3,179
Equity in income of unconsolidated subsidiaries and affiliates	(469)	(673)	(4,369)
Loss on write-down of investment securities	264	4	2,459
Net gain on sale of investment securities	(328)	(352)	(3,057)
Loss on disposal of property, plant and equipment	220	106	2,047
(Increase) decrease in notes and accounts receivables	(406)	(2,556)	(3,781)
(Increase) decrease in inventories	(2,088)	1,808	(19,458)
Increase (decrease) in notes and accounts payable	326	749	3,038
Increase (decrease) in advances from customers	2,624	(1,708)	24,449
Other	191	811	1,779
Sub total	1,508	431	14,057
Interest and dividend income received	224	202	2,084
Interest expense paid	(333)	(321)	(3,100)
Income taxes paid	(129)	(105)	(1,204)
Net cash provided by operating activities	1,270	207	11,837
Cash Flows from Investing Activities:			
Increase in time deposits (over 3-month term)	4	(134)	38
Payments for purchase of property, plant and equipment	(1,302)	(530)	(12,136)
Proceeds from sales of property, plant and equipment	335	23	3,121
Payments for purchase of investment securities	(3)	(245)	(32)
Proceeds from sales of investment securities	758	1,134	7,065
(Increase) decrease in long-term loans receivable	1,048	(206)	9,766
Payment for purchase of goodwill of affiliate	(92)	-	(857)
Other	(206)	3	( <b>1,917</b> )
Net cash provided by investing activities	542	45	5,048
Cash Flows from Financing Activities:			
Decrease in short-term debt, net	(592)	(2,065)	(5,512)
Proceeds from long-term debt	2,180	4,810	20,313
Repayment of long-term debt	(3,491)	(2,242)	(32,526)
Other	(9)	(6)	(88)
Net cash provided by (used in) financing activities	(1,912)	497	(17,813)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	(24)	(106)	(223)
Net Increase (Decrease) in Cash and Cash Equivalents	(124)	643	(1,151)
Cash and Cash Equivalents at Beginning of Year	6,599	5,956	61,489
Cash and Cash Equivalents at End of Year (Note 4)	¥6,475	¥6,599	\$60,338
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The accompanying notes are an integral part of the financial statements.

### Toyo Kanetsu K.K. and Consolidated Subsidiaries Notes to the Consolidated Financial Statements

For the years ended March 31, 2005 and 2004

#### **1.** Basis of Presenting the Consolidated Financial Statements

The accompanying consolidated financial statements of Toyo Kanetsu Kabushiki Kaisha (the "Company") and its subsidiaries (collectively, the "Companies") are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan. The accounts of overseas consolidated subsidiaries are based on their financial statements prepared in conformity with generally accepted accounting principles and practices prevailing in the respective countries in which the subsidiaries are incorporated.

Certain items presented in the consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified in these accounts for the convenience of readers outside Japan.

#### 2. Summary of Significant Accounting Policies

#### (1) Principles of Consolidation and Investments in Affiliated Companies

The consolidated financial statements include the accounts of the Company and those of its subsidiaries in which it has control. The consolidated financial statements include, with exceptions that are not material, the accounts of its ten subsidiaries (ten subsidiaries in 2004). All significant inter-company transactions and accounts and unrealized inter-company profits are eliminated on consolidation.

Investments in unconsolidated subsidiaries and affiliated companies in which the Company has significant influence are accounted for under the equity method. These unconsolidated subsidiaries and affiliated companies to which the equity method is applied total five at March 31, 2005 and five at March31,2004. Consolidated net income includes the Company's equity in the current earnings of those companies after elimination of unrealized inter-company profits.

The excess of the cost over the underlying net equity of investments in consolidated subsidiaries as well as companies accounted for on an equity basis, is deferred and amortized on a straight-line basis over a period of five years from the date of acquisition.

Five subsidiaries were consolidated on the basis of their fiscal years ended at both December 31, 2004 and 2003. Material differences in inter-company transactions and accounts arising from the use of the different fiscal year-end are appropriately adjusted in consolidation.

#### (2) Re-valuation of Assets and Liabilities of the Subsidiaries

Full portion of the assets and liabilities of the subsidiaries is marked to fair value as of the acquisition of control.

#### (3) Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash in hand, bank deposits able to be withdrawn on demand and short-term investments with an original maturity of three months or less and which represent a minor risk of fluctuations in value.

#### (4) Allowance for Doubtful Accounts

The allowance for doubtful accounts is provided at an amount for receivables other than doubtful receivables calculated using historical write-off experience from certain prior periods plus the amount of possible losses from un-collectible receivables based on the management's estimate.

#### (5) Inventories

Inventories are valued at cost as determined by the following methods:

Raw materials......Moving average method

Work in process and supplies ...... Accumulated materials and production cost

#### (6) Financial Instruments

#### (a) Derivatives

All derivatives are stated at fair value except for certain derivatives that are designated as "hedging instruments" (see (c) Hedge Accounting below).

#### (b) Securities

Securities held by the Company and its subsidiaries are classified into two categories;

"Investments of the Company in equity securities issued by unconsolidated subsidiaries and affiliates" are accounted for by the equity method.

Other investments in debt and equity securities are classified as "Other securities". The adoption of mark-to-market accounting for "Other securities" with market quotations becomes effective for the year ended March 31, 2005. As a result of this change, "Other securities" with market quotations are stated at fair value with any unrealized holding gains and losses, net of tax, being reported in Shareholders' equity as "Net unrealized holding losses on investment securities". "Other securities" without market quotation are stated at cost. "Other securities" which have the characteristics of cash equivalents are presented as Marketable Securities (current) while the remainder of "Other securities" are presented as Investments in Securities (non-current). The costs of "Other securities" sold are determined by the moving average method.

#### (c) Hedge Accounting

Gains or losses arising from changes in the fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability and included in net profit or loss in the same period during which the gains and losses on the hedged items or transactions are recognized. However, in cases where forward exchange contracts used as hedges meet certain hedging criteria, the existing foreign currency receivables or payables are translated at their contract rates. In addition, if interest-rate swap contracts meet certain hedging criteria, the net amount to be paid or received under these swap contracts is added to or deducted from the interest on the liabilities for which the swap contract was executed.

The deferred hedge procedure is not applied to that part of interest rate-swaps to which do not meet have the requirements for applying the hedge accounting.

Derivatives designated as hedging instruments by the Company are principally interest swaps and forward exchange contracts. The related hedged items are trade accounts receivable and payable, and long-term bank loans.

The Company has a policy of utilizing the above hedging instruments in order to reduce the Company's exposure to the risk of foreign exchange and interest rate fluctuations. Thus, the Company's purchases of hedging instruments are limited to, at maximum, the amounts of the hedged items.

The Company evaluates the effectiveness of its hedging activities by reference to the accumulated gains or losses on the hedging instruments and the related hedged items from the commencement of the hedges.

#### (7) Property, Plant and Equipment

Property, plant and equipment are stated at cost. The cost of maintenance, repairs and minor renewals is charged to current operations; major renewals and betterments are capitalized. Depreciation is mainly computed using the declining-balance method, except for buildings acquired after April 1, 1998, to which the straight-line method is applied for the Company and its domestic subsidiaries. The principal estimated useful lives range from 3 to 50 years for buildings and from 10 to 15 years for machinery and equipment. Depreciation of overseas subsidiaries is computed using the straight-line method.

#### (8) Revaluation of Land

In accordance with the "Law on Land Revaluation" issued on March 31, 1998 and the "Law Related to the Revision of the Law of Land Revaluation" issued on March 31, 2001, the Company revalued its business-purpose land. Of the revaluation difference, the amount related to tax is recognized as a deferred taxes liability and the revaluation difference, net of tax, is recognized as a component of shareholder's equity.

#### Method of the revaluation

The revaluation was performed based on the fixed asset tax revaluation amount set in the "Law on Land Revaluation" No.2 article 3, and is calculated based on land prices set in the "Law on Land Revaluation" No.2 article 4, with certain reasonable adjustments as follows:

Date of the revaluation:	March 31, 2002
Land before revaluation:	¥7,189 million
Land after revaluation:	¥ 10,844 million

Upon sales of the land revalued as above, the corresponding unrealized gains on the revaluation of such land was transferred directly to accumulated deficit. The excess of the book value over the current market value of such revalued land held at March 31, 2005 amounted to \$3,300 million (\$31,305 thousand).

#### (9) Intangible Assets

Amortization of intangible assets is computed using the straight-line method. Software for internal-use is amortized over its expected useful life (5 years), on a straight-line basis.

#### (10) Reserve for losses on work in progress

A reserve for losses on work in progress is provided based on an estimate of the total losses which can be anticipated for the next fiscal year and beyond in respect of construction projects on which eventual losses are deemed inevitable and amounts thereof can reasonably be estimated.

#### (11) Income Taxes

The income taxes of the Company and its domestic subsidiaries consist of corporate income taxes, local inhabitants' taxes and enterprise taxes.

Income taxes are determined using the asset and liability approach, whereby deferred tax assets and liabilities are recognized in respect of temporary differences between the tax basis of assets and liabilities and those as reported in the consolidated financial statements.

#### (12) Accrued Retirement Benefits for Employees

Accrued retirement benefits to employees of the Company and its major consolidated subsidiaries are provided based on the estimated present value of projected benefit obligations and fair value of funded plan assets. For other insignificant consolidated subsidiaries, accrued retirement benefits to employees are calculated using the simple method. Actuarial gains (losses) are charged as deductions from expenses or expenses in the year of occurrence.

In 2004, Employees' retirement benefit expenses reported as special loss [¥211 million (\$1,996 thousand)] was the amount of the contractual obligation. Depletion of plan assets was caused by many voluntary retirements at one of the subsidiaries.

In the Company and its consolidated subsidiary, TKSL, a part of the approved retirement annuity system was shifted to a defined contribution annuity plan.

#### (13) Accrued Retirement Benefits for Directors and Corporate Auditors

Accrued retirement benefits for directors and corporate auditors of the Company and its subsidiaries are provided for in accordance with the companies' established rules on the accrual basis, with provisions being made at the end of period.

#### (Reason for changes to accounting method for the above item)

The retirement benefits for directors and corporate auditors, which used to be recognized as an expense only when paid out, have been changed to an accrual basis, with provisions being made at the end of the period.

This serves not only to prevent distortions to the results of operations owing to incidental claims, but also provides for earlier recognition of costs for the past year in a bid to ensure the overall health of the company's financial statements. Due to this change, operating income and ordinary income decreased by \$32 million, while net income before taxes and net income for the year were down by \$133 million.

#### (14) Accounting for Finance Leases

Leases that transfer substantially all the risks and rewards of ownership of the assets are accounted for as capital leases.Leases not transferring ownership of the assets at the end of the lease term are accounted for as operating leases, in accordance with accounting principles and practices generally accepted in Japan.

#### (15) Sales Recognition Basis

The Company uses the percentage-of-completion method for the recognition of sales and gross profit in respect of certain contracts that take more than one year to complete. In all other cases, sales and gross profit are recorded when the relevant items are completed or delivered.

#### (16) Earnings Per Share

The computation of net income per common share is based on the weighted average number of outstanding shares of common stock.

#### (17) Accounting standard for impairment of fixed assets

On August 9, 2002, the Business Accounting Council in Japan issued "Accounting Standard for Impairment of Fixed Assets". The standard requires that fixed assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss shall be recognized in the income statement by reducing the carrying amount of impaired assets or a group of assets to the recoverable amount to be measured as the higher of net selling price and value in use.

The standard shall be effective for fiscal years beginning April 1, 2005. However, earlier adoption is permitted for the years beginning April 1, 2004 and for fiscal years ending between March 31, 2004 and March 30, 2005.

The Company did not apply the earlier adoption for the year ended March 31, 2005. The effect of adopting "Accounting Standard for Impairment of Fixed Assets" is not clear at present, because the Company has not estimated it.

#### **3. United States Dollar Amounts**

Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The rate of  $\pm 107.32 = U.S. \pm 1.00$ , the approximate rate of exchange prevailing at March 31, 2005, has been used in translation. The inclusion of such amounts are not intended to imply that Japanese yen have been or could be readily converted, realized or settled in U.S. dollars at this rate or any other rates.

#### 4. Cash and Cash Equivalents

Cash and Cash Equivalents as at March 31, 2005 and 2004 consisted of:

	Millior	s of yen	Thousands of U.S. dollars
March 31	2005	2004	2005
Cash in hand and at bank	¥6,605	¥6,728	\$61,549
Time deposits, over 3-month term	(130)	(134)	(1,211)
Short-term investments included in marketable securities	-	5	-
Cash and cash equivalents	¥6,475	¥6,599	\$60,338

#### 5. Marketable Securities

Marketable securities as at March 31, 2005 and 2004 were as follows:

	Millior	ns of yen	U.S. dollars
March 31	2005	2004	2005
Bonds and others		¥5	-

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#### 6. Inventories

Inventories as at March 31, 2005 and 2004 were as follows:

	Million	s of yen	Thousands of U.S. dollars
March 31	2005	2004	2005
Work in process	¥ 5,280	¥ 3,156	\$49,201
Other	543	578	5,055
	¥5,823	¥3,734	\$54,256

#### 7. Investments in Securities

Investments in securities as at March 31, 2005 and 2004 were as follows:

	Millio	ns of yen	Thousands of U.S. dollars
March 31	2005	2004	2005
Listed equity securities and bonds	¥9,535	¥9,213	\$88,846
Unlisted equity securities and bonds	2,893	2,838	26,958
	¥12,428	¥12,051	\$115,804
Investments in unconsolidated subsidiaries and affiliates included in			
investments in securities	¥1,094	¥737	\$10,193

The aggregate acquisition cost, gross unrealized gains and losses and carrying amount on the balance sheet, which were revalued to the related fair value, of other securities with market quotations at March 31, 2005 and 2004 were as follows:

		At Marcl	n 31, 2005	
		Million	s of yen	
	Acquisition cost	Unrealized gains	Unrealized losses	Carrying amount
Equity securities	¥3,534	5,986	¥(11)	¥9,509
Bonds	-	-	-	-
Others	31	-	(5)	26
Total	¥3,565	5,986	¥(16)	¥9,535
		At March	31, 2004	
		Million	s of yen	
	Acquisition cost	Unrealized gains	Unrealized losses	Carrying amount
Equity securities	¥3,924	5,314	¥(50)	¥9,188
Bonds	-	-	-	-
Others	31	-	(6)	25
Total	¥3,955	5,314	¥(56)	¥9,213
		At March	31, 2005	
		Thousands o	f U.S. dollars	
	Acquisition cost	Unrealized gains	Unrealized losses	Carrying amount

	Acquisition cost	gains	losses	Carrying amount
Equity securities	\$32,932	\$55,779	\$(98)	\$88,613
Bonds	-	-	-	-
Others	284	-	(51)	233
Total	\$33,216	55,779	\$(149)	\$88,846

The Company writes down the book value of other securities when the market value declines by more than 50%, or the market value declines by than 30% but less than 50% and the Company management determines the decline to be other than temporary.

Proceeds from sale of other securities were \$756 million (\$7,047 thousand) and \$1,127 million for the years ended March 31, 2005 and 2004, respectively. On those sales, gross realized gains were \$328 million (\$3,056 thousand) and \$360 million, and gross realized losses were \$0 million (\$0 thousand) and \$8 million, respectively.

#### 8. Short-Term Debt and Long-Term Debt

Short-term debt consists principally of bank overdrafts, bearing interest at a weighted average annual rate of **2.4**% and 2.1% at March 31, 2005 and 2004, respectively.

Short-term debt as at March 31, 2005 and 2004 was as follows:

	Millions o	fven	Thousands of U.S. dollars
March 31	2005	2004	2005
Bank over draft			
Secured	¥2,333	¥2,099	\$21,742
Unsecured	2,435	3,139	22,689
Current portion of long-term debt	4,729	3,868	44,064
	¥9,497	¥9,106	\$88, <b>49</b> 5
ng-term debt as at March 31, 2005 and 2004 was as follows:	· · · · · ·	·	-
	Millions o	f yen	Thousands of U.S. dollars
March 31	2005	2004	2005
Payable to domestic banks, insurance companies and others,			
with interest rates shown below (* 1)			
Secured	¥3,451	¥4,487	\$32,154
Unsecured	4,122	4,516	38,408
	7,573	9,003	70,562
Less: Current portion of long-term debt	(4,729)	(3,868)	(44,064)
	¥2,844	¥5,135	\$26,498
March 31	2005		2004
(*1) Interest rates	1.4% to 3.4%		1.6 % to 3.4 %

Annual maturities of long-term debt at March 31, 2005 are as follows:

		Thousands of
Year ending on March 31,	Millions of yen	U.S. dollars
2006	¥4,729	\$44,064
2007	1,324	12,333
2008	573	5,340
2009	307	2,857
2010 and thereafter	640	5,968
	¥7,573	\$70,562

Assets pledged as collateral for short-term debt and long-term debt as at March 31, 2005 and 2004 were as follows:

	Million	s of yen	Thousands of U.S. dollars
March 31	2005	2004	2005
Investments in securities	¥3,613	¥3,601	\$33,663
Buildings (at net book value)	1,588	1,711	14,796
Machinery (at net book value)	33	56	312
Land	7,208	7,383	67,167
	¥12,442	¥12,751	\$115,938

#### 9. Retirement Benefit Plan

Employees whose service with the Company and certain domestic subsidiaries is terminated are, in most circumstances, entitled to lump-sum severance payments determined by reference to current basic rate of pay, length of service and the circumstances in which the termination occurs.

The company and its domestic subsidiaries have a funded non-contributory and contributory pension plan for employees. Under the plan, employees are entitled to receive a pension for 10 years from their retirement date, determined by reference to current basic rates of pay at the time of termination, length of service and the conditions under which the termination occurred.

In the Company and its consolidated subsidiary, TKSL, a part of the approved retirement annuity system was shifted to a defined contribution annuity plan.

The accrued retirement benefits as of March 31, 2005 and 2004 are analyzed as follows:

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Projected benefit obligations	¥(5,442)	¥(5,616)	\$(50,708)
Plan assets	1,755	475	16,356
Net unreserved projected benefit obligations	(3,687)	(5,141)	(34,352)
Accrued retirement benefits recognized in balance sheets	¥(3,687)	¥(5,141)	\$(34,352)

Net pension and severance costs related to the retirement benefit plans for the year ended March 31, 2005 and 2004 were as follows:

			Thousands of
	Millions of yen		U.S. dollars
	2005	2004	2005
Service costs	¥251	¥265	\$2,337
Interest costs	84	84	787
Expected return on plan assets	(4)	-	(40)
Net amortization	(79)	(78)	(731)
Amortization of prior service costs	3	-	27
Net pension and severance costs	¥255	¥271	\$2,380

Assumptions used in calculation of the above information were as follows:

	As of March 31	
	2005	2004
Discount rate	1.5 %	1.5 %
Expected rate of return on plan assets	1.0 %	0.0 %
Method of attributing the projected benefit obligations to periods of service	Straight- line basis	Straight- line basis
Amortization of unrecognized actuarial differences	Expensed in the year of occurrence	Expensed in the year of occurrence

#### 10. Income Taxes

The Company and its domestic subsidiaries are subject to several taxes based on income, which in the aggregate resulted in the statutory tax rate of approximately 40.69% for the years ended March 31, 2005 and 2004. Foreign subsidiaries are subject to income taxes of the countries in which they operate.

The reconciliation of the statutory tax rate to the effective income tax rate for the years ended March 31, 2005 is as follows:

	2005
Statutory tax rate	40.69%
Reconciliation	
Valuation allowance	(35.69)
Nondeductible expenses	4.71
Tax loss carryforwards	(3.53)
Other	0.80
Effective income tax rate	6.98%

At March 31, 2005 and 2004, significant components of deferred tax assets and liabilities were as follows:

	Millions of yen		Thousands og U.S. dollars	
	2005	2004	2005	
Deferred tax assets				
Tax loss carryforwards	¥4,861	¥6,480	\$45,295	
Accrued enterprise tax	46	-	427	
Accrued severance and pension costs for employees	1,498	988	13,958	
Accrued bonuses	65	25	604	
Allowance for doubtful accounts	1,144	507	10,657	
Reserve for losses on work in progress	64	-	597	
Accrued severance and pension costs for directors and				
corporate auditors	54	-	503	
Loss on write-down of investments	372	124	3,467	
Loss on write-down of inventories	16	14	152	
Write-offs	-	10	-	
Other	186	19	1,738	
	8,306	8,167	77,398	
Less: valuation allowance	(8,286)	(8,162)	(77,208)	
Gross deferred tax assets	20	5	190	
Deferred tax liabilities				
Deferred tax liabilities on revaluation of land	2,409	1,111	22,450	
Net unrealized gains on investments in securities	2,429	2,140	22,631	
Gross deferred tax liabilities	¥ 4.838	¥ 3,251	\$45,081	

#### 11. Selling, General and Administrative Expenses

Selling, General and Administrative expenses for the years ended March 31, 2005 and 2004 comprised the following:

			Thousands of
	Millior	ns of yen	U.S. dollars
Year ended March 31	2005	2004	2005
Salaries and remuneration	¥1,189	¥1,247	\$11,080
Accrued bonuses	59	65	548
Pension and severance costs	152	149	1,416
Others	1,800	1,552	16,774
	¥3,200	¥3,013	\$29,818
	10,200	15,015	\$27,010

#### 12. Research and Development Costs

Research and development costs charged to manufacturing costs and selling, general and administrative expenses for the years ended March 31, 2005 and 2004 were ¥84 million (\$779 thousand) and ¥82 million, respectively.

#### 13. Leases

#### A. Lessee

Leases that transfer substantially all the risks and rewards of ownership of the assets are accounted for as capital leases. Leases not transferring ownership of the assets at the end of the lease term are accounted for as operating leases, in accordance with accounting principles and practices generally accepted in Japan.

Leased assets under finance leases that do not transfer ownership of the leased assets at the end of the lease term, if capitalized, comprise the following:

		At March 31, 2005			
	Acquisition	Millions of yen Accumulated			
	cost	depreciation	Net book value		
Machinery, equipment and delivery equipment	¥1,498	¥741	¥757		
Tools, furniture and fixtures	2,255	881	1,374		
Total	¥3,753	¥1,622	¥2,131		
		At March 31, 2004			
	Millions of yen				
	Acquisition	Accumulated			
	cost	depreciation	Net book value		
Machinery, equipment and delivery equipment	¥1,544	¥550	¥994		
Tools, furniture and fixtures	2,248	429	1,819		
Total	¥3,792	¥979	¥2,813		
		At March 31, 2005			
		Thousands of U.S. dollars	5		
	Acquisition	Accumulated			
	cost	depreciation	Net book value		
Machinery, equipment and delivery equipment	\$13,962	\$6,903	\$7,059		
Tools, furniture and fixture s	21,011	8,210	12,801		
Total	\$34,973	\$15,113	\$19,860		

The amounts of outstanding future lease payments due at March 31 including the portion of interest thereon are summarized as follows:

	Milli	Thousands of U.S. dollars	
March 31	2005	2004	2005
Future lease payment			
Within one year	¥697	¥685	\$6,491
Over one year	1,531	2,217	14,270
	¥2,228	¥2,902	\$20,761

Lease rental expenses on such finance lease contracts for the years ended March 31, 2005 and 2004 are as follows:

	Millio	ons of yen	Thousands of U.S. dollars
Year ended March 31	2005	2004	2005
Lease rental expenses	¥748	¥658	\$6,970
Depreciation	686	600	6,392
Interest expense	80	87	742

#### B. Lessor

Finance leases that do not transfer ownership of the leased property to lessor are accounted for as rental transactions.

Leased assets under financial leases comprise the following:

		At March 31, 2005	
	Millions of yen		
	Acquisition	Accumulated	
	cost	depreciation	Net book value
Buildings and structures	¥2,082	¥1,000	¥1,082
Machinery, equipment and delivery equipment	1,365	705	660
Tools, furniture and fixtures	1,525	912	613
Total	¥4,972	¥2,617	¥2,355

		At March 31, 2004	
		Millions of yen	
	Acquisition	Accumulated	
	cost	depreciation	Net book value
Buildings and structures	¥2,071	¥741	¥1,330
Machinery, equipment and delivery equipment	1,286	945	341
Tools, furniture and fixtures	1,144	703	441
Total	¥4,501	¥2,389	¥2,112

		At March 31, 2005		
	Thousands of U.S. dollars			
	Acquisition	Accumulated		
	cost	depreciation	Net book value	
Buildings and structures	\$19,403	\$9,322	\$10,081	
Machinery, equipment and delivery equipment	12,718	6,567	6,151	
Tools, furniture and fixtures	14,210	8,494	5,716	
Total	\$46,331	\$24,383	\$21,948	

The amounts of outstanding future lease revenue due at March 31 including the portion of interest thereon are summarized as follows:

	Millio	Thousands of U.S. dollars	
March 31	2005	2004	2005
Future lease revenue Within one year	¥2,139	¥1,722	\$19,925
Over one year	4,237	4,753	<i>39,483</i>
	¥6,376	¥6,475	59,408

Lease rental revenue, depreciation and interest income equivalent on such finance lease contracts for the years ended March 31, 2005 and 2004 are as follows:

	Milli	U.S. dollars	
Year ended March 31	2005	2004	2005
Lease rental revenue	¥960	¥955	\$8,941
Depreciation	673	526	6,268
Interest income	287	429	2,673

#### 14. Derivative and Hedging Activities

The Companies use forward currency exchange contracts to hedge against the exchange rate risk associated with monetary receivables and payables denominated in foreign currencies. Interest rate swap transactions are used in order to minimize the risk of fluctuation in interest rates on borrowings.

The Companies have established a control environment that includes policies and procedures for risk assessment and for the approval, reporting and monitoring of transactions involving derivative financial instruments. The Companies do not hold or issue derivative financial instruments for trading purposes.

The Companies are exposed to certain market risks arising from their forward exchange contracts and swap agreements. The Companies are also exposed to the risk of credit loss in the event of non-performance by the counterparties to the currency and interest; however, the Companies do not anticipate nonperformance by any of these counterparties, all of whom are financial institutions with high credit ratings.

#### **15.** Contingent Liabilities

As at March 31, 2005, the Companies are contingently liable for notes receivable discounted and endorsed and guarantees of loans made to unconsolidated subsidiaries and affiliates as follows:

March 31, 2005	Millions of yen	U.S. dollars
Guarantees of loans from banks	¥ 1,045	\$9,735
Notes receivable discounted and endorsed	23	219

#### **16. Segment Information**

#### (1) Industry Segment Information

The operations of the Company and its consolidated subsidiaries for the years ended March 31, 2005 and 2004 are summarized by product group as follows:

				Millions of	yen		
-	Material Handling	Plant &	Building			Elimination or	
	Systems	Machinery	Construction			Corporate	Consolidated
Year ended March 31, 2005	Division	Division	Division	Others	Sub Total	Assets*	Total
Sales							
Sales to external customers	¥13,595	¥15,217	¥7,533	¥3,389	¥39,734	¥ -	¥ 39,734
Inter-segment sales	6	29	628	919	1,582	(1,582)	-
Total	13,601	15,246	8,161	4,308	41,316	(1,582)	39,734
Operating costs and expenses	13,266	14,233	8,010	4,121	39,630	(1,245)	38,385
Operating income	335	1,013	151	187	1,686	(337)	1,349
Assets	15,195	12,261	7,032	9,490	43,978	11,979	55,957
Depreciation	222	135	20	826	1,203	37	1,240
Capital expenditure	78	75	10	1,112	1,275	(3)	1,272

_	Millions of yen							
Year ended March 31, 2004	Material Handling Systems Division	Plant & Machinery Division	Building Construction Division	Others	Sub Total	Elimination or Corporate Assets*	Consolidated Total	
Sales								
Sales to external customers	¥17,550	¥10,386	¥9,280	¥6,698	¥43,914	¥ -	¥ 43,914	
Inter-segment sales	-	-	3	1,164	1,167	(1,167)	-	
Total	17,550	10,386	9,283	7,862	45,081	(1,167)	43,914	
Operating costs and expenses	17,364	9,819	9,152	7,572	43,907	(916)	42,991	
Operating income (loss)	186	567	131	290	1,174	(251)	923	
Assets	15,315	9,208	8,000	10,011	42,534	11,925	54,459	
Depreciation	242	143	22	701	1,108	41	1,149	
Capital expenditure	113	79	7	368	567	13	580	

\* Corporate assets consist of cash in hand and at banks, investments in securities and the assets belonging to the administration department of the Company. Corporate assets at March 31, 2005 and 2004 were ¥14,171 million (\$ 132,048 thousand) and ¥14,442 million, respectively.

	Thousands of U.S. dollars							
Year ended March 31, 2005	Material Handling Systems Division	Plant & Machinery Division	Building Construction Division	Others	Sub Total	Elimination or Corporate Assets	Consolidated Total	
Sales								
Sales to external customers	\$126,681	\$141,790	\$70,195	\$31,574	\$370,240	\$-	\$370,240	
Inter-segment sales	55	269	5,853	8,562	14,739	(14,739)	-	
Total	126,736	142,059	\$76,048	40,136	384,979	(14,739)	370,240	
Operating costs and expenses	123,612	132,620	74,638	38,404	369,274	(11,599)	357,675	
Operating income	3,124	9,439	1,410	1,732	15,705	(3,140)	12,565	
Assets	141,590	114,246	65,520	88,433	409,789	111,619	521,408	
Depreciation	2,069	1,255	184	7,702	11,210	341	11,551	
Capital expenditure	724	697	93	10,366	11,880	(27)	11,853	

#### (2) Geographic Segment Information

Segment information classified by geographic area was omitted because a majority of the Companies' operations were performed in Japan.

#### (3) Export sales and sales by overseas subsidiaries

	Millions of yen						
	South-east						
Year ended March 31, 2005	Asia	Middle East	Other	Total			
Overseas sales	¥636	¥4,112	¥2,232	¥6,980			
Consolidated Sales	-	-	-	¥39,734			
Ratio	1.6%	10.4%	5.6%	17.6%			

	Millions of yen						
Year ended March 31, 2004	South-east Asia	Middle East	Other	Total			
Overseas sales	¥676	¥1,793	¥2,225	¥4,694			
Consolidated sales	-	-	-	¥43,914			
Ratio	1.5%	4.1%	5.1%	10.7%			

	Thousand of U.S. dollars						
	South -east						
Year ended March 31, 2005	Asia	Middle East	Other	Total			
Overseas sales	\$5,927	\$38,317	\$20,799	\$65,043			
Consolidated sales	-	-	-	\$370,240			
Ratio	1.6%	10.4%	5.6%	17.6%			

\* Major countries included in the above geographic areas are as follows: South-east Asia:....Thailand, Malaysia Middle East:.....Iran, Qatar

Other: .....Trinidad and Tobago, Australia

#### **17. Related Party Transactions**

Material transactions of the Company with its related companies and individuals, excluding transactions with consolidated subsidiaries which are eliminated in the consolidated financial statements and other than those disclosed elsewhere in these financial statements, for the years ended March 31, 2005 and 2004 were as follows:

				Millions of yen/Thousands of U.S. dollars							
					Transactions	Resulting Accounting Balance					
			Equity		Year ended March 31			At March 31,			
	Principal Business		Description of the Company's Transactions	2005	2004	Account	2005	2004			
Toyo Koken K.K.	¥897 million	Produce and sale of electric-driven winches	39%	Loans made	- \$(-)	¥803	Short-term loans	¥113 \$(1,051)	¥1,392		
					¥1,182 \$(11,009)	¥490	Long-term loans	¥1,633 \$(15,217)	¥451		
Toyo Miyama Co., Ltd.	¥100 million	Architectural business	50%				Long-term loans		¥1,000		
				Guarantee obligation	¥1,009 \$(9,404)	¥1,025					

The terms and conditions of the above transactions are on an arm's-length basis.

ChuoAoyama PricewaterhouseCoopers

PRICEWATERHOUSE COPERS I

Kasumigaseki Bldg. 32nd Floor 3-2-5, Kasumigaseki, Chiyoda-ku, Tokyo 100-6088, Japan

#### Report of Independent Auditors

To the Board of Directors and Shareholders of

Toyo Kanetsu Kabushiki Kaisha

We have audited the accompanying consolidated balance sheets of Toyo Kanetsu Kabushiki Kaisha and its subsidiaries as of March 31, 2005 and 2004, and the related consolidated statements of operations, consolidated statements of shareholders' equity, and consolidated statements of cash flows for the years then ended, all expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Toyo Kanetsu Kabushiki Kaisha and its subsidiaries as of March 31, 2005 and 2004, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

As described in Note 13, effective for the year ended March 31, 2005, Toyo Kanetsu Kabushiki Kaisha and its subsidiaries changed their accounting policy for accrued retirement benefits for directors and corporate auditors.

The amounts expressed in U.S. dollars, which are provided solely for the convenience of the reader, have been translated on the basis set forth in Note 3 to the accompanying consolidated financial statements.

Chuoleoyama Bricematerhouse Coopers

Tokyo, Japan June 29, 2005

# **Corporate Data**

#### **Head Office**

19-20, Higashisuna 8-Chome, Koto-ku, Tokyo 136-8666, Japan Tel: (03) 5857-3333 Fax: (03) 5657-3170 URL: http://www.toyokanetsu.co.jp

#### **Date of Establishment**

16<sup>th</sup> May, 1941

#### **Common Stock**

Par Value : Authorized : Issued :

: ¥50 : 297,000,000 : 138,730,741

# Offices, Subsidiaries and Affiliates

#### **Domestic Offices**

**Toyo Kanetsu K.K. Osaka Sales Office** 1-9-2, Senrioka-Higashi, Settsu, Osaka 566-0011, Japan Tel: (072) 645-2520 Fax: (072) 645-2532

#### Toyo Kanetsu K.K. Chiba Plant

2 Tsukiji, Kisarazu, Chiba 292-0835, Japan Tel: (0438) 36-7161 Fax: (0438) 36-8211

### **Domestic Subsidiaries & Affiliates**

Toyo Kanetsu Solutions K.K.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan Tel: (03) 5857-3126 Fax: (03) 5857-3180

#### K-Techno Inc.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan Tel: (03) 5857-3155 Fax: (03) 5857-7248

#### TKL Co., Ltd.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan Tel: (03) 3640-5164 Fax: (03) 3644-1399

#### Toyo Service System K.K.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan Tel: (03) 5690-7778 Fax: (03) 5690-7775

#### **Global Eight Co.**

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan Tel: (03) 3699-1601 Fax: (03) 3699-4330

#### Toyo Koken K.K.

19-20, Higashisuna 8-chome, Koto-ku, Tokyo 136-8666, Japan Tel: (03) 5857-3161 Fax: (03) 5857-3198

#### Manavis Co., Ltd.

15-9, Chidori, Urayasu-shi, Chiba 279-0032, Japan Tel: (047) 380-5800 Fax: (047) 380-1166

#### Katayama Co.

22-13, Shinjuku 6-chome, Shinjuku-ku, Tokyo 160-0022, Japan Tel: (03) 3352-0611 Fax: (03) 3352-0674

#### Toyo Miyama Co., Ltd.

2 Tsukiji, Kisarazu, Chiba 292-0835, Japan Tel: (0438) 37-2233 Fax: (0438) 37-2201 **Security Traded** Tokyo Stock Exchange Market, 1<sup>st</sup> Section

**Transfer Agent and Registrar** The Mitsubishi Trust and Banking Corporation 4-5, Marunouchi 1-Chome, Chiyoda-ku, Tokyo 100-8212, Japan

#### **Annual Meeting**

The annual Meeting of Shareholders is normally held in June in Tokyo, Japan

#### **Overseas Subsidiaries & Affiliates**

P.T. Toyo Kanetsu Indonesia
(Jakarta Head Office)
Midplaza Building 1, 8th Floor, Jl. Jend. Sudirman Kav. 10-11, Jakarta 10220, Indonesia
Tel: +62 (21) 570-7805 / 7739 Fax: +62 (21) 570-3950

(Batam Fabrication Plant) Jl. Tenggiri, Batu Ampar, Batam, Indonesia Tel: +62 (778) 412158 / 412159 Fax: +62 (778) 412157

### TKK Engineering Pty. Ltd.

34 Windarra Drive, City Beach, W.A. 6015, Australia Tel: +61 (8) 9385-8682 Fax: +61 (8) 9385-7356

#### Toyo Kanetsu (Malaysia) Sdn. Bhd.

Sublot 51, 1st Floor, Medan Jaya Commercial Centre, 97000 Bintulu, Sarawak, Malaysia Tel: +60 (86) 338122 Fax: +60 (86) 338123

### Al Ghallilah Engineering & Construction L.L.C.

P.O. Box 121, Postal Code 118, Al Harthy Complex, Sultanate of Oman

#### TKK-USA,INC.

8955 Katy Freeway Suite 202 Houston TX 77024,USA



TOYO KANETSU K.K. http://www.toyokanetsu.co.jp