

## \*FY2025 4Q Consolidated Financial Summary

\*FY ended March 2025

# May 14, 2025 **Contract Contract Contract Contract Science Contract Science**

#### **Consolidated Profit/Loss Statement**



Unit: million yen

#### Business Growth Accompanied by Revenue and Profit Increase with Sales Reaching an All-Time High and ROE Exceeding 9%

	FY2024	FY2025	YoY	FY2025 (Projected)	Actual - Projected
Net sales	53,787	60,474	+ 6,686	59,500	974
Gross profit	11,768	13.241	+ 1,472		
Operating profit	3,090	4,131	+ 1,041	3,900	231
Op. Profit Ratio	5.7%	6.8%	+ 1.1Pts	6.6%	+ 0.2Pts
Ordinary profit	3,579	4,403	+ 824	4,100	303
Profit*	3,554	3,638	+ 84	2,800	838
ROE	9.4%	9.5%	+ 0.1Pts	7%	+ 2.5Pts
DPS(Annual)	229.0yen	236.0yen	7.0yen	182.0yen	54.0yen
DPR(Consolidated)	50.2%	50.0%		50.1%	

\*Profit attributable to owners of parent

Copyright © TOYO KANETSU K.K. All Rights Reserved.

#### **Consolidated Segment Data**



#### Year-on-Year Revenue and Profit Growth Driven by Expansion in Logistics Business with Full-Year Targets Achieved

Unit: million yen Segment Sales Segment Op. Profit Sales Op. Profit FY2025 FY2024 YoY FY2024 YoY FY2025 FY2025 (Projected) 32,491 + 5,3093,271 Logistics Solution Div. 37,800 3,722 +45037.000 4,000 Plant Div. 9,442 10.349 +907708 + 3321.041 9.500 710  $\triangle$  481 Next Gen. Energy Dev. Div. 1,497 + 661+ 47 2,158 △ 433 2,400 △ 430 **Business Innovation Div.** 10,013 riangle 130786 + 869,882 873 10,100 660 53,443 + 917Segment Total 60.191 + 6,7474,285 5.203 59.000 4,940 629 Others 613  $\triangle 15$ 86 174 + 88500 120  $\triangle$  285  $\triangle$  45  $\triangle$  1,281 + 34Adjustment amount \* △ 330 △ 1.246 △ 1,160 Total 53,787 + 6,6863,090 + 1,04160.474 4.131 59.500 3,900

\* Adjustments are mainly corporate expenses that do not belong to any segment

Copyright © TOYO KANETSU K.K. All Rights Reserved.

2

#### **Consolidated Balance Sheet**



Reduced Borrowings through Group-Wide Cash Management,

Executed Capital Expenditures to Support Growth, and Issued Interim Dividend

	FY2024	FY2025	YoY		Unit:	million yen
					Cash and deposits	△1,834
Current assets	41,975	40,140	riangle 1,835	•	Notes, accounts receivable-t contract assets	rade and
	25.015	07.005	1 200			+ 1,303
Non-current assets	25,915	27,295	+ 1,380		Work in progress	△ 331
Total Assets	67,891	67,436	△ 455		Raw materials and supplies	△ 486
	,	01,400			Buildings and structures	+1,310
					Buildings and structures	+ 1,510
Current liabilities	23,685	20,393	△ 3,291		Short-term borrowings*1	△5,182
Non-current liabilities	6,454	8,133	+ 1,678		Contract liability	+ 852
	,	0,100	,			
Total liabilities	30,139	28,526	△ 1,613	4	Long-term borrowings	+2,053
					D' the description	^ 0 1 7 A
Total net assets	37,752	38,909	+ 1,157	•	Dividends paid	△2,174
			,		Profit *2	+3,638
Total liabilities	67,891	67 496	riangle 455	*1)	Including current portion of long-term	borrowings
and net assets	07,091	67,436	△ 455		Net income attributable to owners of t	-

 $Copyright @ \ TOYO \ KANETSU \ K.K. \ All \ Rights \ Reserved.$ 

#### 4

#### **Consolidated Cash Flows**



Changes in Cash Flow Driven by Collection of Accounts Receivable, Completion of Wakayama Plant No. 4 and Reduction in Borrowings

	FY2021	FY2022	FY2023	FY2024	FY2025	Increase/ Decrease
Cash flows from Operating activities	1,482	△ 1,097	1,105	△ 739	5,300	+ 6,040
Cash flows from Investing activities	△ 338	△ 830	826	△ 1,045	△ 1,762	△ 717
Cash flows from Financing activities	△ 5,176	3,208	△ 3,719	3,120	△ 5,422	△ 8,543
foreign exchange gain/loss	△ 59	64	53	28	49	+ 21
Net Decrease/Increase in cash and cash equivalents	△ 4,093	1,345	△ 1,733	1,364	△ 1,834	△ 3,198
Cash and cash equivalents at end of year	7,309	8,654	6,921	8,285	6,450	△ 1,834

Unit: million yen

Copyright © TOYO KANETSU K.K. All Rights Reserved.

#### Consolidated Management Indicators, etc.



#### Key Metrics over the Past Five Years

Unit: million yen

	FY2021*	FY2022	FY2023	FY2024	FY2025
EPS(Earnings Per Share)	212.41yen	285.43yen	293.63yen	456.13yen	471.62yen
BPS(Book-value Per Share)	4,461.06yen	4,460.55yen	4,708.95yen	4,894.51yen	5,028.98yen
Equity Ratio	62.1%	56.7%	59.5%	55.6%	57.7%
ROE(Return On Equity)	5.0%	6.4%	6.4%	9.4%	9.5%
Stock Price(End of period clos	2,715.0yen	2,452.0yen	2,622.0yen	4,510.0yen	3,660.0yen
PER(Price Earnings Ratio)	12.8x	8.6x	8.9x	9.9x	7.8x
PBR(Price Book-value Ratio)	0.61x	0.55x	0.56x	0.92x	0.73x
DPS(Dividend Per Share)	115.0yen	145.0yen	147.0yen	229.0yen	236.0yen
DPR(Dividend Payout Ratio)	54.1%	50.8%	50.1%	50.2%	50.0%

\*FY2021 includes a commemorative dividend of 5 yen.

#### **Consolidated Order Intake, Backlog and Targets**



#### Orders Received and Order Backlog Increased Year over Year

Unit: million yen

	Orders			Order Backlog			Order Targets	
	FY2024	FY2025	YoY	FY2024	FY2025	YoY	FY2025 (Projected)	FY2026 (Projected)
Logistics Solution Div.	34,043	34,338	+ 295	37,006	33,544	△ 3,462	32,000	34,500
Plant Div.	10,041	10,535	+ 493	5,913	6,120	+ 207	8,000	*3 <b>11,300</b>
Next Gen. Energy Dev. Div.	1,985	*1 <b>6,869</b>	+ 4,883	868	5,579	+ 4,710	2,900	*3 —
Total	46,071	51,743	+ 5,672	43,788	45,244	+ 1,456	42,900	45,800

\*1) Orders received mainly due to full renovation of local cryogenic tanks by Toyo Kanetsu Malaysia (subsidiary)

\*2) Decrease in order backlog due to steady business progress in logistics solutions

\*3) Consolidation of tank-related profits due to change in segmentation from FY2026

### Consolidated Earnings and Dividends for the end of FY 2026

Full Year Forecast: Revenue Increase with Decline in Profit

Shareholder Return Policy Revised to a DOE-based Approach toward Stable

	FY2025			FY2026(Projected)			
	1st half-year	2nd half-year	Full year	1st half-year	2nd half-year	Full year	
Sales	28,475	31,999	60,474	27,500	34,500	62,000	
Logistics Solution Div.	18,332	19,468	37,800	15,500	20,000	35,500	
Plant Div.	4,632	5,717	10,349	6,200	7,800	14,000	
Next Gen. Energy Dev. Div.	645	1,512	2,158	-	-	*3 -	
Business Innovation Div.	4,685	5,196	9,882	5,600	6,400	12,000	
Other	308	304	613	200	300	500	
Adjustment amount*1	△ 129	△ 201	△ 330	-	-	-	
Segment Op. Profit	1,917	2,214	4,131	800	2,900	3,700	
Logistics Solution Div.	2,027	1,695	3,722	950	2,450	3,400	
Plant Div.	356	684	1,041	300	550	850	
Next Gen. Energy Dev. Div.	△ 347	△ 86	△ 433	-	-	*3 -	
Business Innovation Div.	369	503	873	300	600	900	
Other	130	44	174	50	100	150	
Adjustment amount*1	△ 620	△ 626	△ 1,246	△ 800	△ 800	△ 1,600	
Ordinary profit	2,038	2,365	4,403	820	2,980	3,800	
Profit*2	1,616	2,022	3,638	570	1,930	2,500	
ROE	9.5%			6%			
DPS(Annual)	236.0円			200.0円			
Basis of Dividends	50.0	% DPR(Cons	olidated)	<b>4.0%</b> DOE (Consolidated) $*4$			

#### **Dividend** Payments

Unit: million yen

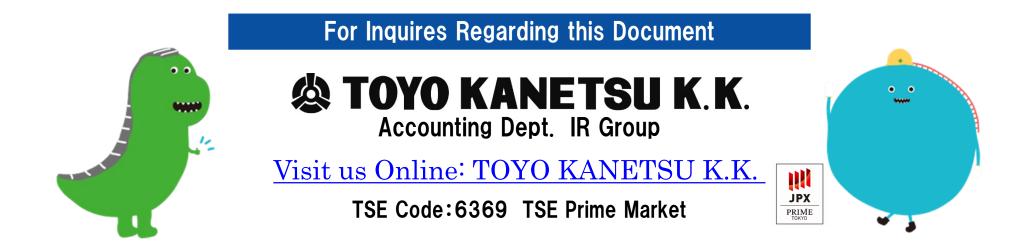
\*1) Adjustments are mainly corporate expenses that do not belong to any segment

\*2)Profit attributable to owners of parent

\*3) Next Gen. Energy Dev. Div. earnings will be integrated into the Plant Div. (segment change)

\*4)Change to DOE basis from FY2026 for stable dividend / Consolidated DPR conversion 61.9%

Copyright © TOYO KANETSU K.K. All Rights Reserved.



Disclaimer

Plans, forecast, or outlook regarding future matters mentioned in this document are based on various assumptions and do not guarantee future performance, as conditions may fluctuate due to a variety of factors going forward.