

***FY2025 3Q**

Consolidated Financial Summary

*FY ended March 2025

February 14, 2025



TOYO KANETSU K.K.

Code: 6369 TSE Prime Market

Consolidated Profit/Loss Statement



The logistics solutions business remains strong, driving growth for an overall increase in revenue and profit.

Unit: million yen

	PFY 2023/12	CFY 2024/12	QoQ
Net sales	37,012	42,808	+ 5,796
Gross profit	7,494	9,157	+ 1,663
Operating profit	1,073	2,488	+ 1,415
Op. Profit Ratio	2.9%	5.8%	+ 2.9pt
Ordinary profit	1,523	2,694	+ 1,171
Profit*	1,693	2,063	+ 369

*Profit attributable to owners of parent



The logistics solutions business has shown an increase in revenue and profit, driven mainly by e-commerce demand.

All businesses are on track to meet annual forecast.

Unit: million yen

	Sales		Segment Op. Profit		FY2025 Projected	
	PFY 2023/12	CFY 2024/12	PFY 2023/12	CFY 2024/12	Sales (Progress rate)	Operating Profit (Progress rate)
Logistics Solutions Div.	22,050	26,817	1,317	2,437	37,000 (72.5%)	4,000 (60.9%)
Plant Div.	6,701	7,372	534	592	9,500 (77.6%)	710 (83.5%)
Next Gen. Energy Development Div.	869	1,353	△ 464	△ 392	2,400 (56.4%)	△ 430 —
Business Innovation Div.	7,120	6,974	433	591	10,100 (69.1%)	660 (89.6%)
Segment Total	36,741	42,518	1,821	3,229	59,000 (72.1%)	4,940 (65.4%)
Others	487	480	89	180	500 —	120 —
Adjustment amount *	△ 216	△ 190	△ 837	△ 921	— —	△ 1,160 —
Total	37,012	42,808	1,073	2,488	59,500 (71.9%)	3,900 (63.8%)

* Adjustment amount mainly consist of corporate expenses that are not attributable to any particular segment.

Consolidated Balance Sheet



Major changes include collection of accounts receivable, loan repayments, issuance of interim dividends^{*1} and cancellation of treasury stock^{*2}.

Unit: million yen

	PFY 2024/3	CFY 2024/12	QoQ	
Current assets	41,975	35,322	△ 6,653	Cash and deposits △1,759
Non-current assets	25,915	26,372	+ 456	Notes and accounts receivable - trade, and contract assets △4,497
Total Assets	67,891	61,695	△ 6,196	
Current liabilities	23,685	18,439	△ 5,245	Short-term borrowings △4,300
Non-current liabilities	6,454	6,006	△ 448	Income taxes payable △1,207
Total liabilities	30,139	24,445	△ 5,694	
Total net assets	37,752	37,249	△ 502	Valuation difference on available-for-sale securities △ 337
				Dividends paid △2,174
				Profit * + 2,063
Total liabilities and net assets	67,891	61,695	△ 6,196	

* 1) Interim dividend of 50 yen per share on 3 Dec.

* 2) 300,000 treasury shares (3.6% of the total number of shares outstanding before cancellation) were cancelled on 29 Nov.

*Profit attributable to owners of parent



Order volume increased with strong and expanding logistics solutions business, while order backlog decreased due to steady project implementation.

Unit: million yen

	Orders			Order Backlog			Order Forecasts	
	PFY 2023/12	CFY 2024/12	QoQ	PFY 2024/3	CFY 2024/12	QoQ	FY2024	FY2025 (Projected)
Logistics Solutions Div.	19,309	22,511	+ 3,201	37,006	32,700	△ 4,306	34,043	32,000
Plant Div.	7,581	7,982	+ 400	5,913	6,539	+ 626	10,041	8,000
Next Gen. Energy Development Div.	1,524	1,389	△ 135	868	904	+ 35	1,985	2,900
Total	28,416	31,883	+ 3,466	43,788	40,144	△ 3,644	46,071	42,900



The progress of sales and profits against forecast for FY2025 is as follows.

Unit: million yen

	FY2024	FY2025 (Projected)	YoY	CFY 2024/12	Progress rate
Net sales	53,787	59,500	+ 5,712	42,808	71.9%
Operating profit	3,090	3,900	+ 809	2,488	63.8%
Ordinary profit	3,579	4,100	+ 520	2,694	65.7%
Profit*	3,554	2,800	△ 754	2,063	73.7%
EPS:yen	456.13	363.00	△ 93.13		
DPS:yen	229.00	182.00	△ 47.00		
DPR:%	50.2%	50.1%	△ 0.1pt		

*Profit attributable to owners of parent

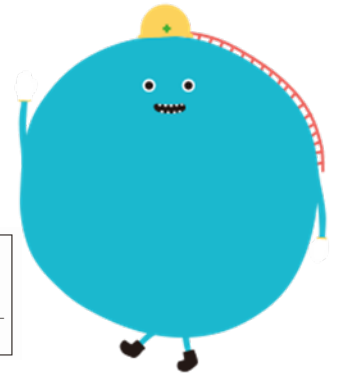
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