Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Securities Code: 6369

June 6, 2018

To our shareholders:

Toru Yanagawa
President and Representative Director **TOYO KANETSU K.K.**11-1 Minamisuna 2-chome, Koto-ku, Tokyo

# Notice of the 110th Annual General Meeting of Shareholders

You are cordially invited to attend the 110th Annual General Meeting of Shareholders of TOYO KANETSU K.K. (the "Company"), which will be held as indicated below.

If you are unable to attend the meeting in person, you may exercise your voting rights in writing or by electronic methods (the Internet, etc.). Please review the attached Reference Documents for General Meeting of Shareholders, and exercise your voting rights.

# **Instructions for the Exercise of Voting Rights**

# **Exercising voting rights by attending the General Meeting of Shareholders**

Please submit the enclosed voting form to the reception on the day of the meeting.

# **Exercising voting rights by mail (in writing)**

Please indicate your approval or disapproval of the proposals in the enclosed voting form and then return the form to the Company by postal mail so that your vote is received by 5:30 p.m. on Wednesday, June 27, 2018 (JST).

# Exercising voting rights via the Internet, etc.

Please access the website specified by the Company for exercising your voting rights (https://evote.tr.mufg.jp/) and exercise your voting rights 5:30 p.m. on Wednesday, June 27, 2018 (JST).

\* The Company participates in the electronic voting platform.

1. Date and Time: Thursday, June 28, 2018, 10:00 a.m. (JST) (Reception will open at 9:00 a.m.)

2. Venue: Large Hall, 3F, The Industry Club of Japan

4-6 Marunouchi 1-chome, Chiyoda-ku, Tokyo

## 3. Purpose of the Meeting

#### Matters to be reported:

- 1. The Business Report and the Consolidated Financial Statements for the 110th fiscal year (from April 1, 2017 to March 31, 2018), and the results of audits of the Consolidated Financial Statements by the Financial Auditor and the Audit and Supervisory Committee
- 2. The Non-consolidated Financial Statements for the 110th fiscal year (from April 1, 2017 to March 31, 2018)

# Matters to be resolved:

**Proposal No. 1** Appropriation of Surplus

**Proposal No. 2** Partial Amendments to the Articles of Incorporation

**Proposal No. 3** Election of Four Directors (Excluding Audit and Supervisory Committee Members)

- If you attend the meeting in person, please submit the enclosed voting form to the reception. In addition, please bring this notice with you for reference during the meeting.
- If there are any modifications to the Reference Documents for General Meeting of Shareholders, the Business Report, the Consolidated Financial Statements, and the Non-consolidated Financial Statements, such modifications will be published on the Company's website.

The Company's website (http://www.toyokanetsu.co.jp/)

### Reference Documents for General Meeting of Shareholders

# **Proposal No. 1** Appropriation of Surplus

The Company recognizes the return of profit to its shareholders as a key management priority, and has been maintaining a basic policy for the return of profit to shareholders to optimize the balance between financial soundness and the return of profit to its shareholders.

In addition, based on the financial situation and forecasts of upcoming performance, the Company formulated a basic capital policy that comprehensively takes into account the distribution of profits and capital efficiency to make proactive investments towards the enhancement of corporate value and realize sustainable growth and development.

In accordance with the above basic capital policy and policy for the return of profit to shareholders, the Company proposes to pay year-end dividends for the 110th fiscal year as follows:

#### Year-end dividends

- (1) Type of dividend property To be paid in cash.
- (2) Allotment of dividend property and their aggregate amount
  The Company proposes to pay a dividend of ¥100 per common share of the Company.
  In this event, the total dividends will be ¥930,203,100.
- (3) Effective date of dividends of surplus June 29, 2018

#### <Reference>

Policy for return of profit to shareholders

- Consolidated dividend payout ratio: set at 30% or more.

  (However, the lower limit will be set at ¥10 per share annually [¥100 per share annually from the fiscal year ended March 31, 2018 due to the share consolidation conducted on October 1, 2017].)
- Consolidated total return ratio: set at 100% or more, flexibly implementing acquisition of treasury shares. (However, this limit does not apply where a large scale demand for funds arises.)
- Effective period of the policy: For three fiscal years, from the fiscal year ended March 31, 2017, to the fiscal year ending March 31, 2019. A review will be made at the expiry of the period.

#### Proposal No. 2 Partial Amendments to the Articles of Incorporation

# 1. Reasons for the proposal

- The Company resolved at the Board of Directors meeting held on May 11, 2018 to merge TOYO KANETSU SOLUTIONS K.K., a wholly-owned subsidiary of the Company, with the Company by an absorption-type merger with an effective date of April 1, 2019. The Company proposes to amend the business objectives to unify the objectives of these two companies following the merger and clarify the description of business.
- The Company has adopted the Executive Officer system to accelerate the execution of business and clarify responsibilities, and proposes to establish new provisions for Executive Officers and amend the wording of related provisions to enable the appointment of the President not only from Directors but also from Executive Officers, thereby enabling a flexible establishment of an optimum management system.
- The number of articles will be changed as part of the above changes.

## 2. Details of the amendments

Article 3. to Article 15. (Omitted)

The details of the amendments are as follows:

	(Underlined portions indicate amendments.)		
Current Articles of Incorporation	Proposed amendment		
Article 1. (Omitted)	Article 1. (Unchanged)		
(Objectives)	(Objectives)		
Article 2.	Article 2.		
The objectives of the Company shall be to engage in the	The objectives of the Company shall be to engage in the		
following types of business:	following types of business:		
1. Planning, design, manufacture, installation and sale of oil	1. Planning, design, manufacture, installation and sale of oil		
storage tanks, water storage tanks, low-temperature storage	storage tanks, water storage tanks, low-temperature storage		
tanks, pressure tanks, steel-framed bridges and marine	tanks, pressure tanks, steel-framed bridges and marine		
structures.	structures.		
2. Planning, design, manufacture, installation and sale of	2. Planning, design, manufacture, installation and sale of		
chemical machinery, power machinery and conveying	chemical machinery, power machinery and conveying		
machinery.	machinery.		
3. Planning, design, manufacture, execution and supervision	3. Planning, design, manufacture, execution and supervision		
of architectural works, civil works and piping works.	of architectural works, civil works and piping works.		
4. Information processing services by computer and	4. Information processing services by computer and		
development and sale of computer-related software.	development and sale of computer-related software.		
(Newly established)	5. Consulting related to the construction of logistics business		
	and logistics systems.		
(Newly established)	6. Design, manufacture, installation, maintenance and sale of		
	logistics systems, including information systems.		
(Newly established)	7. Design, manufacture, installation, maintenance and sale of		
	conveying machinery and equipment and automatic control		
	systems, and trade of used products and parts.		
(Newly established)	8. Administration of logistics centers.		
<u>5.</u> Purchasing, selling, leasing, renting and managing of real	9. Purchasing, selling, leasing, renting and managing of real		
estates, and brokerage.	estates, and brokerage.		
<u>6.</u> Money lending, and sales and purchase of securities.	10. Money lending, and sales and purchase of securities.		
7. Business and works consigned by subsidiaries and	(Deleted)		
affiliates.	11. 77		
8. Temporary staffing services	11. Temporary staffing services		
9. Any and all business incidental to any of the foregoing	12. Any and all business incidental to any of the foregoing		
items.	items.		

Article 3. to Article 15. (Unchanged)

Current Articles of Incorporation	Proposed amendment
(Person authorized to convene and chairman)	(Person authorized to convene and chairman)
Article 16.	Article 16.
<ol> <li>The general meeting shall be convened and chaired by the <u>President</u>.</li> <li>If the <u>President</u> is unable to act, another Director shall act in place of the <u>President</u> in the order previously determined by the Board of Directors.</li> </ol>	The general meeting shall be convened and chaired by the Representative Director.      If the Representative Director is unable to act, another Director shall act in place of the Representative Director in the order previously determined by the Board of Directors.
Article 17. (Omitted)	Article 17. (Unchanged)
Chapter IV. Directors <u>and</u> Board of Directors and Audit and Supervisory Committee	Chapter IV. Directors, Board of Directors and Audit and Supervisory Committee, and Executive Officers
Article 18. to Article 21. (Omitted)	Article 18. to Article 21. (Unchanged)
<ol> <li>(Convening a Board of Directors Meeting)</li> <li>Article 22.</li> <li>The meeting of the Board of Directors shall be convened and chaired by the <u>President</u>. If the <u>President</u> is unable to act, such meeting shall be convened and chaired by another director in the order previously determined by the Board of Directors.</li> <li>The notice for convening a meeting of the Board of Directors shall be dispatched to each director no later than three (3) days prior to the date of the meeting, provided, however, that such period of notice may be shortened in case of urgent business.</li> <li>The meeting of the Board of Directors may be held without the convening procedures with the consent of all the directors.</li> </ol> Article 23. to Article 31. (Omitted)	<ol> <li>(Convening a Board of Directors Meeting)</li> <li>Article 22.</li> <li>The meeting of the Board of Directors shall be convened and chaired by the Representative Director. If the Representative Director is unable to act, such meeting shall be convened and chaired by another director in the order previously determined by the Board of Directors.</li> <li>The notice for convening a meeting of the Board of Directors shall be dispatched to each director no later than three (3) days prior to the date of the meeting, provided, however, that such period of notice may be shortened in case of urgent business.</li> <li>The meeting of the Board of Directors may be held without the convening procedures with the consent of all the directors.</li> <li>Article 23. to Article 31. (Unchanged)</li> </ol>
(Newly established)	(Executive Officers)  Article 32.  1. The Board of Directors may establish Executive Officers by its resolution, to whom it can entrust the Company's business and the execution of such.  2. The Board of Directors may, by its resolution, establish a President and Executive Officer and other Executive Officers with titles from the Executive Officers.  3. Matters concerning the Executive Officers shall be governed by the Executive Officer Regulations established by the Board of Directors, in addition to these Articles of Incorporation.
Article 32. to Article 40. (Omitted)	Article 33. to Article 41. (Article number incremented)

Supplementary Provisions (Unchanged)

Supplementary Provisions (Omitted)

# **Proposal No. 3** Election of Four Directors (Excluding Audit and Supervisory Committee Members)

The terms of office of all four Directors (excluding Audit and Supervisory Committee Members) will expire at the conclusion of this meeting. Therefore, the Company proposes the election of four Directors (excluding Audit and Supervisory Committee Members).

The candidates for Director (excluding Audit and Supervisory Committee Members) are as follows:

Candidate No.	Name	Current position	Responsibility, etc.	Attribute
1	Toru Yanagawa	President and Representative Director	President & Representative Director of TOYO KANETSU SOLUTIONS K.K.	Reelection
2	Isao Shimomae	Director	Deputy President	Reelection
3	Masayuki Takeda	Director	General Manager of Plant & Machinery Division	Reelection
4	Keisuke Kodama	Director	General Manager of Corporate Management Division	Reelection

Candidate No.	Name (Date of birth)	Career sum	mary, position and responsibility in the Company	Number of the Company's shares owned
No.	Toru Yanagawa (February 26, 1953)  Reelection  Tenure as Director (at the conclusion of this meeting) 13 years  Attendance to the Board of Directors meetings 12/12	Apr. 1975 Apr. 1998 July 2000 July 2003 June 2005 Apr. 2008 Apr. 2008 Apr. 2014	Joined the Company  General Manager of Machinery & Plant Sales Department of Sales Division Executive Officer and General Manager of Machinery & Plant Sales Department of Sales Division Senior Executive Officer and Deputy Division Manager of Plant & Machinery Division Director, Senior Executive Officer and Deputy Division Manager of Plant & Machinery Division Director President & Representative Director of TOYO KANETSU SOLUTIONS K.K. (current position) President and Representative Director of the	
	mainly engaged in since joining excellent management skills, cul	Company (current position) (Significant concurrent positions outside the Company) President & Representative Director of TOYO KANETSU SOLUTIONS K.K.		
2	Isao Shimomae (December 30, 1954)  Reelection  Tenure as Director (at the conclusion of this meeting) 8 years  Attendance to the Board of Directors meetings 12/12	Apr. 1975 Apr. 2005 June 2007 July 2009 June 2010 Apr. 2014 Apr. 2016 Apr. 2018 (Significant c	Joined the Company General Manager of Maintenance Department of Plant & Machinery Division Executive Officer and General Manager of Maintenance Department of Plant & Machinery Division Senior Executive Officer and Deputy Division Manager of Plant & Machinery Division Director, Senior Executive Officer and Deputy Division Manager of Plant & Machinery Division Director and Deputy Division Manager of Plant & Machinery Division Director and General Manager of Plant & Machinery Division Director and Deputy President (current position) oncurrent positions outside the Company)	6,130 shares
	Reasons for nomination as candidate for Director He has superior discernment and performance in his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company and, given his excellent management skills, cultivated through his experience as General Manager of Maintenance Department, General Manager of business divisions, and Deputy President, the Company proposes his reelection as Director.			

Candidate No.	Name (Date of birth)	Career summary, position and responsibility in the Company		Number of the Company's shares owned
		Apr. 1982 July 2004	Joined the Company General Manager of Construction Engineering Department and Overseas Construction Department of Plant & Machinery Division	
		Apr. 2008	General Manager of Production Engineering Department and Overseas Construction Department of Plant & Machinery Division	
		July 2009	Executive Officer and General Manager of Overseas Construction Department of Plant & Machinery Division	
	Masayuki Takeda (March 1, 1960)	Apr. 2013	Senior Executive Officer, General Manager of Overseas Construction Department and Production Engineering Department of Plant & Machinery Division	
	Reelection	June 2013	Director, Senior Executive Officer, General	
	Tenure as Director (at the conclusion of this meeting)		Manager of Overseas Construction Department and Production Engineering Department of Plant & Machinery Division	3,199 shares
3 Attendance to the	5 years  Attendance to the Board of Directors meetings	Apr. 2014	Director, Senior Executive Officer, General Manager of Overseas Construction Department and Production Engineering Department of Plant & Machinery Division	
	12/12	Oct. 2015	Director, Senior Executive Officer and in charge of Sales of Plant & Machinery Division	
		Apr. 2016	Director and Deputy General Manager of Plant & Machinery Division	
		Apr. 2017	Director, Deputy General Manager and in charge of Global Strategy Office of Plant & Machinery Division	
		Apr. 2018	Director and General Manager of Plant & Machinery Division (current position)	
		(Significant o	concurrent positions outside the Company)	

He has superior discernment and performance in his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company and, given his excellent management skills, cultivated through his experience as the General Manager of Overseas Construction Department, General Manager of Production Engineering Department and General Manager of business divisions, the Company proposes his reelection as Director.

Apr. 1982 Joined the Company July 2006 General Manager of Domestic Sales Department of Plant & Machinery Division Apr. 2009 General Manager of Corporate Management Department of Corporate Management Department of Corporate Management Department of Corporate Management Department of Corporate Manager of Corporate Management Division Apr. 2010 Executive Officer and General Manager of Corporate Management Division Apr. 2012 Seconded to TOYO KANETSU SOLUTIONS K.K., and Executive Officer Apr. 2013 Transferred to TOYO KANETSU SOLUTIONS K.K., and Senior Executive Officer and Deputy Division Manager of Corporate Management Division  Apr. 2015 Transferred to the Company, Senior Executive Officer and Deputy Division Manager of Corporate Management Division Apr. 2016 Director and Deputy Division Manager of Corporate Management Division Apr. 2018 Director and General Manager of Corporate Management Division (Significant concurrent positions outside the Company)  Reasons for nomination as candidate for Director He has superior discernment and performance in not only his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company, but also in the Corporate Management Division and the material handling systems business. Moreover, given his excellent management skills, cultivated through his experience as General Manager of Corporate Management Division, and as an officer in charge of sales, etc. in TOYO KANETSU SOLUTIONS K.K., a subsidiary operating our logistics systems business, the Company proposes his reelection as Director.	Candidate No.	Name (Date of birth)	Career sum	mary, position and responsibility in the Company	Number of the Company's shares	
July 2006 General Manager of Domestic Sales Department of Plant & Machinery Division Apr. 2009 General Manager of Corporate Management Department of Corporate Management Division Apr. 2010 Executive Officer and General Manager of Corporate Management Division Apr. 2012 Seconded to TOYO KANETSU SOLUTIONS K.K., and Executive Officer Apr. 2013 Transferred to TOYO KANETSU SOLUTIONS K.K., and Senior Executive Officer Apr. 2015 Transferred to the Company, Senior Executive Officer and Deputy Division Manager of Corporate Management Division  Apr. 2015 Director and Deputy Division Manager of Corporate Management Division Apr. 2016 Director and General Manager of Corporate Management Division Apr. 2018 Director and General Manager of Corporate Management Division Apr. 2018 Director and General Manager of Corporate Management Division (current position) (Significant concurrent positions outside the Company)  Reasons for nomination as candidate for Director He has superior discernment and performance in not only his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company, but also in the Corporate Management Division and the material handling systems business. Moreover, given his excellent management skills, cultivated through his experience as General Manager of Domestic Sales Department of Plant & Machinery Division, General Manager of Corporate Management Division, General Manager of Corp			A 1092	Is in add to Common.	owned	
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Keisuke Kodama (December 26, 1958)  Reelection  Reelection  Apr. 2012  Seconded to TOYO KANETSU SOLUTIONS  K.K., and Executive Officer  Apr. 2013  Transferred to TOYO KANETSU  SOLUTIONS K.K., and Senior Executive  Officer  Apr. 2015  Transferred to the Company, Senior Executive  Officer and Deputy Division Manager of  Corporate Management Division  Apr. 2015  Transferred to the Company, Senior Executive  Officer and Deputy Division Manager of  Corporate Management Division  Apr. 2016  Director and Deputy Division Manager of  Corporate Management Division  Apr. 2018  Director and General Manager of Corporate  Management Division  Apr. 2018  Director and General Manager of Corporate  Management Division  (Significant concurrent positions outside the Company)  Reasons for nomination as candidate for Director  He has superior discernment and performance in not only his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company, but also in the Corporate Management Division and the material handling systems business. Moreover, given his excellent management skills, cultivated through his experience as General Manager of Domestic Sales Department of Plant & Machinery Division, General Manager of Corporate Management Division, and as an officer in charge of sales, etc. in TOYO KANETSU SOLUTIONS K.K., a subsidiary			Apr. 2009			
Keisuke Kodama (December 26, 1958)  Reelection  Apr. 2012  Seconded to TOYO KANETSU SOLUTIONS  K.K., and Executive Officer  Apr. 2013  Transferred to TOYO KANETSU  SOLUTIONS K.K., and Senior Executive Officer  Apr. 2015  Transferred to the Company, Senior Executive Officer and Deputy Division Manager of Corporate Management Division  Apr. 2016  Directors meetings 12/12  Apr. 2016  Director and Deputy Division Manager of Corporate Management Division  Apr. 2018  Director and General Manager of Corporate Management Division (current position)  (Significant concurrent positions outside the Company)  Reasons for nomination as candidate for Director  He has superior discernment and performance in not only his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company, but also in the Corporate Management Division and the material handling systems business. Moreover, given his excellent management skills, cultivated through his experience as General Manager of Domestic Sales Department of Plant & Machinery Division, General Manager of Corporate Management Division, and as an officer in charge of sales, etc. in TOYO KANETSU SOLUTIONS K.K., a subsidiary			. 2010			
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Reelection  Tenure as Director (at the conclusion of this meeting) 3 years  Apr. 2015  Apr. 2015  Transferred to TOYO KANETSU  SOLUTIONS K.K., and Senior Executive Officer  Apr. 2015  Transferred to the Company, Senior Executive Officer and Deputy Division Manager of Corporate Management Division  Apr. 2016  Director and General Manager of Corporate Management Division  Apr. 2018  Director and General Manager of Corporate Management Division (current position)  (Significant concurrent positions outside the Company)  Reasons for nomination as candidate for Director  He has superior discernment and performance in not only his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company, but also in the Corporate Management Division and the material handling systems business. Moreover, given his excellent management skills, cultivated through his experience as General Manager of Domestic Sales Department of Plant & Machinery Division, General Manager of Corporate Management Division, and as an officer in charge of sales, etc. in TOYO KANETSU SOLUTIONS K.K., a subsidiary		(December 26, 1958)	. 2012			
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Directors meetings 12/12  June 2015 Director and Deputy Division Manager of Corporate Management Division  Apr. 2016 Director and General Manager of Corporate Management Division  Apr. 2018 Director and General Manager of Corporate Management Division (current position) (Significant concurrent positions outside the Company)  Reasons for nomination as candidate for Director He has superior discernment and performance in not only his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company, but also in the Corporate Management Division and the material handling systems business. Moreover, given his excellent management skills, cultivated through his experience as General Manager of Domestic Sales Department of Plant & Machinery Division, General Manager of Corporate Management Division, and as an officer in charge of sales, etc. in TOYO KANETSU SOLUTIONS K.K., a subsidiary	4	Attendence to the Doord of				
Corporate Management Division  Apr. 2016 Director and General Manager of Corporate  Management Division  Apr. 2018 Director and General Manager of Corporate  Management Division (current position)  (Significant concurrent positions outside the Company)  Reasons for nomination as candidate for Director  He has superior discernment and performance in not only his pursuits in the plant & machinery business that he has mainly engaged in since joining the Company, but also in the Corporate Management Division and the material handling systems business. Moreover, given his excellent management skills, cultivated through his experience as General Manager of Domestic Sales Department of Plant & Machinery Division, General Manager of Corporate Management Division, and as an officer in charge of sales, etc. in TOYO KANETSU SOLUTIONS K.K., a subsidiary	4		I 2015			
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Notes:

- 1. There is no special interest between any of the candidates for Director and the Company.
- 2. The opinion of the Audit and Supervisory Committee regarding nomination, remuneration etc., of Directors is as follows. As members of the "Nomination and Compensation Committee" (the majority of which are outside Directors), which was established voluntarily, all members of the Audit and Supervisory Committee made deliberations according to the criteria and procedures stipulated in the Company's "Corporate Governance Guidelines" and participated in processes to report to the meeting of the Board of Directors. Having reexamined the above, the Audit and Supervisory Committee has determined that the procedures for nominating candidates for Director who are not Audit and Supervisory Committee Members are appropriate and each candidate is eligible to be a Director of the Company. The Committee has also determined that the procedures for determining the remuneration, etc., of Directors who are not Audit and Supervisory Committee Members are appropriate and the details of the remuneration, etc. are reasonable.